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THE NEWSPAPER FOR DOVER, DEAL, SANDWICH & SURROUNDING VILLAGES



Issue No 54  
Available from Wednesday,  
September 17, 2008



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**24th September 2008**  
**8am-4pm**  
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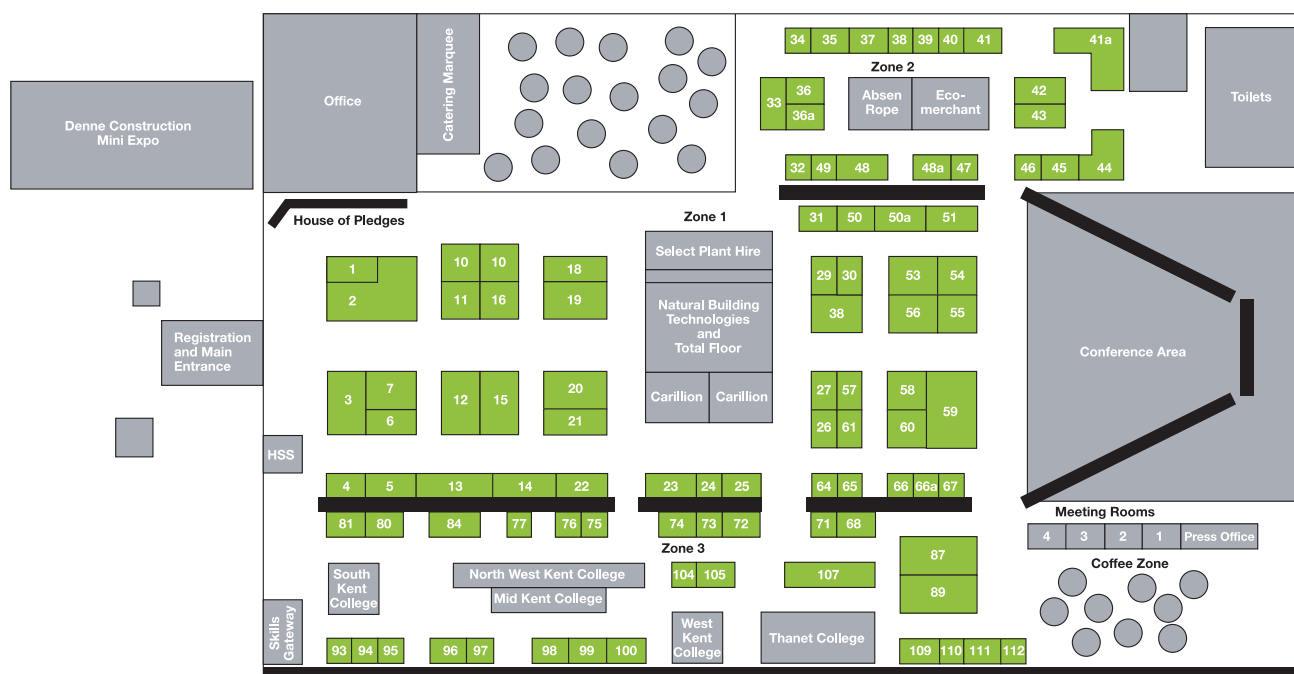
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# Chatham Historic Dockyard 24th September 2008 8am-4pm FREE ENTRY

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# PROSSER: WE NEED THIS LORRY PARK

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Dover actress Karol Steele talks about some of the  
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## YVES CHANNELS HIS ENERGY

Daredevil pilot Yves Rossy soars 180mph through the skies above Switzerland as he prepares for his flight across the Channel. With a homemade rocket pack and 8ft wing attached to his back, the 49-year-old from Switzerland, nicknamed Fusionman, will attempt to cross the 22 miles from Calais to Dover. Rossy, who only took his first jetpack flight in May, will jump from a plane 2,400 metres above the French town before flying to South Foreland lighthouse on our very own White Cliffs.

BY MARIJKE COX

MP Gwyn Prosser has blasted the county council for its delay in providing a lorry park to help stop congestion in Dover.

His criticism comes following the fire in the Channel Tunnel which led to Operation Stack being implemented on Thursday night and over the weekend.

The Labour MP for Dover and Deal suspects that problems with traffic could be ongoing and that the north tunnel will remain closed for longer than predicted.

He said: "This is a very serious incident and still early days. My view is the north tunnel will be out of action for longer than people think."

"The fire in 1996 caused the Tunnel to be out of use for two months or more, and this caused huge disruption on the roads to Dover."

Currently the south tunnel has reopened, but the north tunnel, where the fire occurred, remains closed.

During a radio interview, Mr Prosser blasted Kent County Council, saying it should "pull its finger out" with regards to the planned Aldington lorry park, adding that Dover is the place that is suffering.

He told Yourdover: "Until KCC sorts out proper off-road stacks, Operation Stack is all we've got to safely manage traffic to the port."

The county council, however, has blamed the Government, saying it should have provided a lorry park years ago and that instead it is having to do it.

Mr Prosser also spoke about the delays expected in Dover over the next few weeks.

He said: "Ferry companies will do their best to absorb as much of the increased passenger and freight traffic as possible, but it's inevitable that taking on 20 per cent of the traffic that the Tunnel usually covers will cause delays."

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Full screen

**3** Why were these people all doing cartwheels? Search 'way' on the community channel @ yourkenttv.co.uk

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CHIC: Tony Marsden is pleased with the potential of his investment in The Marquis in Elham

# Pub joins the nobility as hotel and restaurant

BY MARIJKE COX

TWO businessmen have teamed up to launch an exclusive hotel with a touch of "boutique chic" in the heart of the Alkham Valley.

Hugh Oxborrow and Tony Marsden have invested £1.5 million and six months of their time turning the 200-year-old Marquis pub into a hotel and restaurant.

The former village inn now boasts five double ensuite bedrooms, a dining room, a wine bar and a meeting room.

Tony, who has lived in Alkham for five years, said: "I visited The Marquis when it was a pub and thought it had a lot of potential."

"I realised there was a gap in the market for a quality restaurant and luxury letting rooms in the area, which is why I decided to invest in this project and embark on a joint venture with Hugh."

"I'm delighted with the result and plan to make The Marquis a pilot for similar venues."

His business partner Hugh said: "The transformation is stunning."

"The whole building has been stripped to its original brickwork,

extended, refurbished, decorated and furnished to provide contemporary style and elegance in a beautiful rural setting.

"Discerning diners and travellers want more than just a meal and a bed for the night."

"They're looking for good, personal service, a warm welcome and attention to detail, the kind of things you just don't find in a faceless hotel chain."

"The Marquis provides a touch of boutique chic in the English countryside."

Head chef at the hotel's restaurant is award-winning Charlie Lakin, who has selected a team of professionals from some of the best restaurants in Kent to help him.

He said: "I love to take old favourites full of robust, fresh flavours and give them a modern twist."

"Diners can expect some truly hearty dishes, from Alkham Valley rabbit pie and crisp pig's trotters to slow-roasted Kentish lamb."

For more information or to book see [www.themarquisatalkham.co.uk](http://www.themarquisatalkham.co.uk), call 01304 873410 or email [info@themarquisatalkham.co.uk](mailto:info@themarquisatalkham.co.uk).

The Marquis opened for business on Wednesday, September 10, with the official launch planned for the end of the month.

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NEWS IN BRIEF

## Man arrested after murders

A MAN has been arrested in Dover after two women were murdered.

The 28-year-old was arrested at 6.30am on Tuesday, September 16, after West Midlands police officers discovered the two bodies in a Birmingham flat at 5.40pm on Monday.

He was detained by Kent Police after allegedly attempting to board a ferry from the port.

During a press conference, a West Midlands Police spokesman said the two women, who were aged in their twenties, were subjected to a "sustained and violent" attack.

## Healthy walking

THE Eastern and Coastal Kent Primary Care Trust is holding a number of walks around Dover and Deal.

The East Kent Healthwalks 2008 programme aims to promote a healthy lifestyle and offers free, short, volunteer-led, walks for those who want to be more active.

Walks are around 40-90 minutes long and leave from accessible venues.

There is no need to book and most of the walks finish with refreshments.

For more information or to find out meeting places and times visit [www.eastcoastkentpct.nhs.uk](http://www.eastcoastkentpct.nhs.uk).

## Called to awards

STAFF at P&O Ferries are celebrating their success at making it to the final of the European Call Centre of the Year Awards.

Judging will take place this month and the company will find out whether they have won their category, Best Virtual Call Centre.

Customer inquiries are filtered to a team of almost 200 people in offices in Rotterdam, Calais and Dover.

## Running up praise

YOUNG sprinters who took part in a series of street races have been congratulated by Dover District Council.

The heats were held on Sunday, August 24, as part of the events to celebrate the Olympic handover from Beijing to London.

Cllr Julie Rook, cabinet member for community, citizenship, youth and sport, said: "We were delighted at the support of the street athletics, it was great to take this opportunity to congratulate the winners."

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# Rocket man's ready for Channel crossing

BY MARIJKE COX

A DAREDEVIL pilot will attempt to fly across the Channel next week – with a home-made jetpack on his back.

Yves Rossy, 49, a former fighter pilot from Switzerland, will attempt to fly from Calais to Dover, marking the 99 years since Louis Bleriot became the first man to cross the Channel in an aircraft.

On Wednesday, September 24, he will jump out of a plane above Calais at an altitude of 2,400m with three parachutes strapped to him.

He said: "My flight will be a tribute to all those who came before me, many of whom were killed."

Mr Rossy, nicknamed Fusionman, has recently completed a test flight with an eight-foot carbon-fibre wing powered by four engines.

Following this flight, where he flew for more than 22 miles, the equivalent of a cross-Channel trip, he is confident about the task ahead of him.

He said: "Everything went well. It was awesome."

"It's my longest flight with this wing. If there are no technical problems it will be okay for the Channel. I did the distance. Everything is going swimmingly."

The test flight in Switzerland saw Mr Rossy reach speeds of 180mph as he flew to Villeneuve and back to the town of Bex, where he released two parachutes to enable a safe landing.

He was able to change direction by shifting his weight or turning his head and shoulders.

The stunt next week will be broadcast live in 165 countries by the National Geographic and will be available to view on the station's website [www.natgeotv.com](http://www.natgeotv.com).

During a meeting of Dover District



**CHALLENGE:** Yves Rossy aims to fly from Calais to Dover by the power of a jetpack strapped to his back on Wednesday next week

Council, leader Paul Watkins said he was pleased to hear about the venture and hopes the coverage will help the town's bid for the Olympic torch.

He said: "The jet man will be flying to South Foreland Lighthouse with the event linked to Bleriot's landing."

"The film crew that are coming down from National Geographic will bring national coverage for Dover

which is a positive thing. This is another opportunity to raise our profile in the bid for the Olympic torch to enter the UK through Dover."

Cllr Watkins also mentioned the partnership that is being built up between the council and dignitaries in Calais.

He said: "We're looking at cross-Channel co-operation with this."

## Rejection of registration prompts fears for green

THE Labour group at County Hall has criticised Tories for opposing plans to register Aylesham's Market Square as a village green.

It was discovered that earlier this month conservative councillors from Dover District Council had met to oppose the registration proposals over the piece of land.

Fears from the Labour group and Aylesham community are that if the square is not registered it could be left open for development.

But during a meeting at Dover District Council, conservative leader Paul Watkins denied any plans to build on the square.

He said: "There are no plans for development."

"This is not for us to consult on but

Kent County Council. We're simply responding as a local authority from a consultation."

But opposition leader Cllr Ben Bano is concerned the historical piece of land, created from a master-plan by Sir Patrick Abercrombie, will have no protection from developers if left unregistered.

### Historic

Sir Patrick was arguably the founding father of British town planning and was responsible for the post-World War Two re-planning of London.

Cllr Bano said: "I would have hoped we would have been able to consult shareholders on this first."

"I know how I stand on it – the

market square needs to be reserved as a green. I don't know why they have to object to it?"

Cllr Eileen Rowbotham, of KCC's Labour group representing North Dover, said: "I support the community and parish council in opposing any attempt to eat into this green space."

"It is a key element of the Abercrombie plan and has been used for 80 years as a village green."

Cllr Terry Birkett, a former miner and Labour county councillor for Deal, is also for registering the piece of land as a village green.

He said: "This district council apparently wants to preserve its rights over the market square. Behind all this is a plan to encroach on what is and always has been a village green."

## Man is held under Terrorism Act

POLICE questioning a man under the Terrorism Act in Hawkinge have searched a kebab shop in Dover.

Forensic officers spent yesterday morning (Tuesday) at Dolphin Kebabs in Dover high street as well as a fish and chip shop in Hawkinge.

A man is being held in custody after being arrested on Monday at 8am as he drove in Spitfire Way.

A police spokesman said he was being held on suspicion of being engaged in the commission, preparation or instigation of an act of terrorism.

Investigations have also been carried out in Curlew Place, Hawkinge.

## Dog days on the green

DOG owners are being invited to an event on Walmer Green to learn more about responsible dog ownership.

Staff from the kennels will also micro-chip dogs at a discounted rate of £14.

The event is being held on Walmer Green by the bandstand on Saturday, September 20, from 10am-4pm.

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## NEWS IN BRIEF

## Three hunted after knife raid on Co-op

POLICE are appealing for information after a robbery at a store in Deal.

Two men, thought to have been carrying kitchen knives, came into the Co-op in Mill Road at about 6.30am on Tuesday last week and threatened staff, demanding they open the safe.

The men took money and scratch cards and left the shop before driving off in a green or grey car, which looked like a Vauxhall Cavalier, and was thought to have been driven by a third man.

The robbers are white. One is aged about 22, 5ft 8in, of slight build and has short dark hair. He wore a dark tracksuit with stripes on the sleeves.

The second man is 6ft, of stocky build and wore grey jogging bottoms and a grey striped top, possibly with an Adidas logo, and a baseball cap.

Both had masks covering their faces.

Phone police on 01233 896280 or Kent Crimestoppers on 0800 555111.

## Food safety on menu at council seminars

DOVER District Council has hosted a series of food safety seminars to ensure food safety standards are maintained.

In 2006 a grant was obtained through a successful bid by Environmental Health teams across Kent to provide Safer Food Better Business seminars and coaching for food companies across the county.

The district council has monitored progress, providing advice and information packs are still being distributed.

For more details or a copy of the pack, phone the Food Standards Agency on 0845 6060667 or DDC Environmental Health on 01304 872216 or email envhealth@dover.gov.uk.

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Dover Regatta highlights with Julie Maddocks. Search 'regatta'

## SNAPSHOTS FROM TOWN'S PAST



A collection of unique images capturing life in 50s, 60s and 70s Dover is being featured in a new exhibition at Dover Museum.

The display shows the work of Ray Warner, a commercial and news photographer in Townwall Street from 1939 until 1977.

Mr Warner was responsible for the annual Dover Film event from 1947 until his death in 1989 and provided a snapshot of famous faces and events over the years.

The exhibition includes many of his original studio prints and excerpts of his 16mm films, presented on a touch-screen console.

For more information, phone Dover Museum on 01304 201066.

## Port rates could leave firms sinking in debt

COMPANIES based at the Port of Dover could be facing a "financial nightmare" under new changes to rates bills made by the Government.

Operators in Hull, including the Dover-based P&O Ferries, have been hit with huge costs dating back to 2005 and it is expected the same could happen at other ports across the country.

The old system saw rates based on collective turnover at the port, but changes will see individual companies paying their own separate costs.

And due to the length of time taken by valuation officers to bring plans in, bills have been backdated and operators around the company face being hit with multi-million-pound costs.

At Hull, the new system has been applied to 39 businesses, with P&O Ferries facing a backdated bill of £5 million to 2005 plus £2.4 million for the current year.

Smaller operators have also been hit and fears are that bankruptcies and redundancies could follow.

The combined annual rates bill under the old

BY MARIJKE COX

system at Hull was just over £3 million before 2005, but under the new system the rates collectable in 2008, with the backdating, is £20 million.

P&O spokesman Brian Rees said that companies were not surprised at the changes, but that the prospect of paying backdated bills had "stunned" them.

He said: "Rates have already been paid under the old system, so backdating shouldn't arise."

"Looking ahead, the new bills are so detached from commercial reality that there can be no doubt they'll drive some smaller companies to the wall."

"Unless the Government wants to decimate the shipping and logistics sector, it should call a halt and reconsider the whole sorry mess."

Mr Rees also said that local authorities, which collect the rates, are sympathetic to those affected but cannot put off collection forever.

Dover and Deal MP Gwyn Prosser, who

was a chief engineer officer on the ferries for 20 years, spoke to Yourdover about his concerns.

He said: "This is a real issue, but it's still early days."

"The Valuation Office has not visited Dover yet, but projections are being made by P&O and the rest of the industry based on the Hull experience."

"Smaller operators are more vulnerable if it does happen and if they can't pay the costs they could close down."

"No industry at any time can cope with such massive financial costs."

"I've written to the port's minister, Jim Fitzpatrick, explaining my concerns and I've asked for comments on these predictions."

"The biggest flaw in this is that this procedure went ahead in Hull without the stakeholders being consulted."

"These plans began in 2005 and in my opinion the Valuation Office has taken too long to implement it and the blame should not be placed on operators."

"A better system should be put in place to move from the old rates to the new ones."



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# Seaside interludes on stage and screen

A NEW entertainment area has been launched in Deal almost a year after the town's Flicks cinema closed.

Films and live stage shows will be available to view at the Interludes Stage and Screen Club at St George's Parish Hall, which opened on Friday last week.

And the people behind the project aren't stopping there – they hope to take over the Astor Theatre, too.

## Triggered

Colin Whittington and Denis Hart, of Deal Arts Management Ltd, have big plans for Deal and hope they can bring more entertainment into the town.

Mr Whittington said: "The idea was triggered by the closure of Flicks last year.

"Prior to that we had been talking about live

■ BY MARIJKE COX

theatre events, so we decided to have film and theatre, but we had to find a venue first.

"At St George's there's a stage and a 15ft-wide screen and it seats 120 people."

Mr Whittington also spoke about plans to take over the running of the Astor Theatre following the resignation of its former chairman, Jon Johansson.

He said: "The chief executive of Deal Arts Management, James Tillet, has been giving presentations to try to acquire the theatre.

"James ran the Kent Opera Company and we're backed heavily by professionals.

"It's been portrayed as a very competitive situation, but it's not."

Mr Tillet also has experience working at Arts Educational Schools London.

The launch of Interludes included a screen-

ing of Ruby Blue, starring Bob Hoskins, which was partly filmed on Deal Pier and in the high street.

Mr Whittington said: "The film distributors approached us and asked if we would screen their film on our launch night.

"It was a sell-out. We've had fantastic feedback from people about what we're doing."

A membership scheme has also been set up so members can be guaranteed a ticket for the performances and films being shown.

Mr Whittington said: "We've had some wonderful letters from people wanting to join.

"It's the first time that anyone's done anything like this in Deal, so everyone's excited."

Interludes will show two films a month on Fridays, plus a live performance once a month on a Saturday night.

Admission is £6 on the door, or in advance from Sound House, High Street, or by phoning 01304 375533.

## Duo in court over cocaine on yacht

TWO men are due before magistrates charged with conspiracy to import cocaine after 100kg of the drug worth £5 million was discovered on a yacht.

Douglas Wood, 58, from Sandwich Bay, and David Coxon, 52, from Jarrow, Tyneside, are set to appear at Greenwich magistrates court.

The yacht Ronin was stopped off Cornwall by the UK Border Agency on Friday.

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Winston Spencer Churchill, the grandson of the wartime Prime Minister, speaks at the unveiling of the Merchant Navy memorial. Search 'merchant'



SCREENING: Ruby Blue, starring Bob Hoskins, which was filmed in Deal, opens the Interludes Stage and Screen Club

## Docked puppies 'suffered'

TWO women from Dover have been fined for illegally docking the tails of seven puppies over their garden fence.

Kim Smissen, 27, of Bindon Blood Road, asked her next-door neighbour Hayley Greenwood, 22, to dock the tails of her one-week old boxer puppies.

Folkstone magistrates heard how Smissen held the animals over the fence while Greenwood put tight elastic bands on their tails in October last year.

The puppies' tails later fell off.

A complaint was made to the RSPCA by a member of the public, and Inspector Charlotte Eyden took the animals to see vet

Jeremy Stattersfield, who said the puppies would have suffered throughout the ordeal.

The two women admitted illegally removing the tails and Smissen's live-in partner Stephen Williams, 33, admitted failing to stop the pair from doing it.

Greenwood was fined £100 and ordered to pay £1,275 costs; Smissen was fined £300 and ordered to pay £1,990; and Williams was fined £180 and also made to pay £1,990 costs.

Inspector Eyden said: "It is illegal to dock puppies' tails and it is certainly barbaric, causes them suffering and is completely unnecessary."

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### WHAT'S ON AT THE WINTER GARDENS

|  |   |  |
|--|---|--|
| <b>SEPTEMBER 2008</b><br>Sunday 21st at 7.30pm<br>Chas n Dave<br><br>Saturday 27th<br>Jim Davidson<br>On The Offensive - Live<br>ADULTS ONLY | <b>NOVEMBER 2008</b><br>Saturday 12th<br>The Orchestra ELO Part 11<br><br>Friday 17th<br>Jimmy Carr Joke Technician<br><br>Sunday 26th<br>The Big Ballet<br><br>Friday 31st<br>The Stylistics | <b>NOVEMBER 2008 (cont)</b><br>Friday 7th at 7.30pm<br>Tony Stockwell<br><br>Saturday 8th at 7.30pm<br>Apocalypse In The Asylum from The Circus Of Horrors<br><br>Saturday 15th at 5pm<br>Basil Brush's High Skool Mania<br><br>Saturday 22nd<br>BRADA & Thanet Leisureforce Ltd presents<br>Search for a Star National Talent Finals<br><br>Saturday 29th<br>Flying Music presents<br>The Rat Pack at Christmas |
|--|---|--|

**OCTOBER 2008**  
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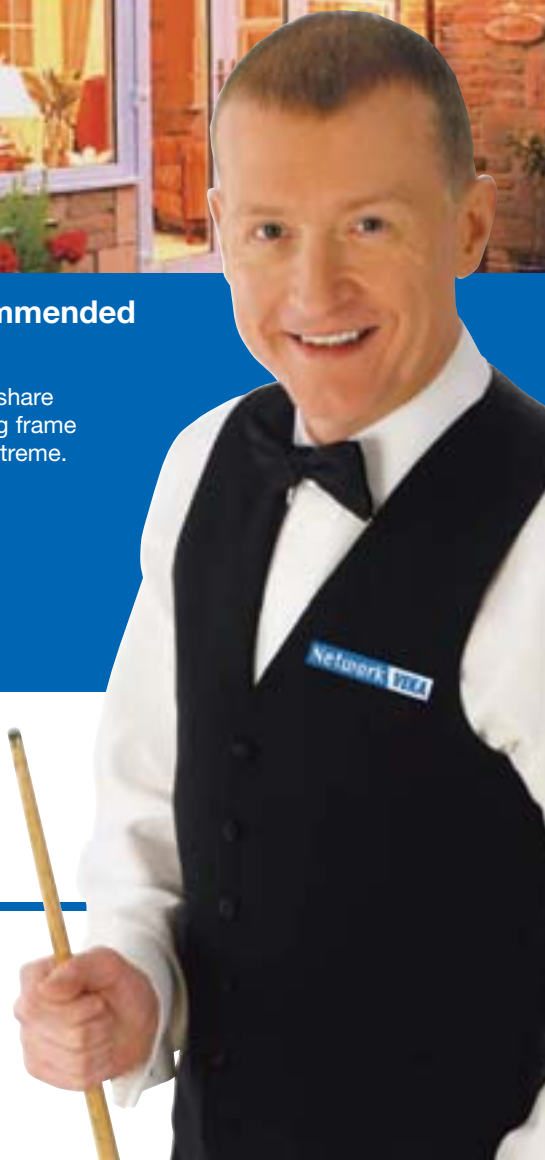


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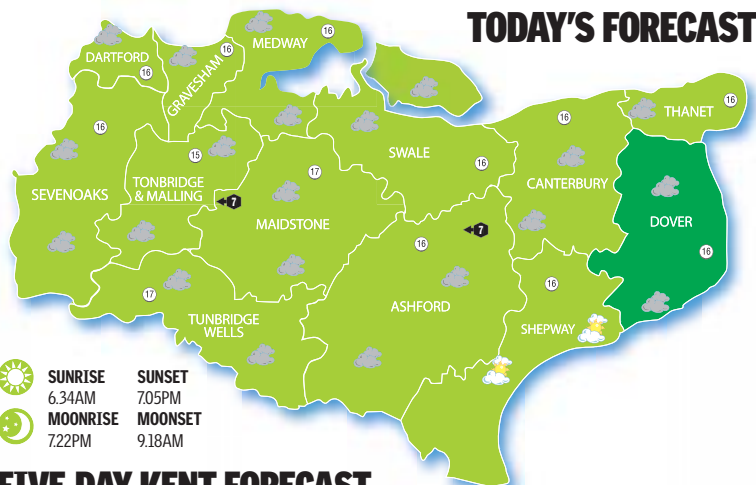




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**SUNSET** 7.05PM  
**MOONRISE** 7.22PM  
**MOONSET** 9.18AM

## TODAY'S FORECAST

## WEEKEND HIGH TIDES

|            |          |        |      |
|------------|----------|--------|------|
| Chatham    | Saturday | 3:19pm | 6.3m |
|            | Sunday   | 3:56pm | 6.3m |
| Dover      | Saturday | 1:29pm | 6.9m |
|            | Sunday   | 2:06pm | 6.8m |
| Dungeness  | Saturday | 1:36pm | 8.3m |
|            | Sunday   | 2:13pm | 8.2m |
| Ramsgate   | Saturday | 1:59pm | 5.3m |
|            | Sunday   | 2:36pm | 5.2m |
| Sheerness  | Saturday | 3:09pm | 6.0m |
|            | Sunday   | 3:46pm | 5.9m |
| Whitstable | Saturday | 3:07pm | 5.5m |
|            | Sunday   | 3:46pm | 5.5m |

## FIVE-DAY KENT FORECAST

|            | Thur | Fri  | Sat  | Sun  | Mon  |               | Thur | Fri  | Sat  | Sun  | Mon  |
|------------|------|------|------|------|------|---------------|------|------|------|------|------|
| Ashford    | 16°C | 17°C | 18°C | 18°C | 19°C | Gravesend     | 17°C | 18°C | 19°C | 19°C | 19°C |
| Canterbury | 16°C | 16°C | 17°C | 17°C | 18°C | Maidstone     | 16°C | 17°C | 19°C | 19°C | 20°C |
| Chatham    | 16°C | 17°C | 18°C | 18°C | 17°C | Ramsgate      | 16°C | 16°C | 17°C | 17°C | 18°C |
| Dartford   | 17°C | 18°C | 19°C | 19°C | 19°C | Rochester     | 16°C | 17°C | 18°C | 18°C | 17°C |
| Dover      | 16°C | 15°C | 17°C | 17°C | 17°C | Sevenoaks     | 15°C | 16°C | 17°C | 17°C | 18°C |
| Faversham  | 16°C | 17°C | 18°C | 18°C | 17°C | Sittingbourne | 16°C | 17°C | 18°C | 18°C | 17°C |
| Folkestone | 16°C | 15°C | 17°C | 17°C | 17°C | Tonbridge     | 16°C | 17°C | 18°C | 18°C | 19°C |
| Gillingham | 16°C | 17°C | 18°C | 18°C | 17°C | Tun Wells     | 16°C | 17°C | 18°C | 18°C | 19°C |

## AROUND THE WORLD YESTERDAY

|            |      |            |      |
|------------|------|------------|------|
| Amsterdam  | 16°C | Madrid     | 26°C |
| Athens     | 29°C | New York   | 31°C |
| Barcelona  | 25°C | Paris      | 16°C |
| Beijing    | 27°C | Rome       | 23°C |
| Bombay     | 28°C | Sydney     | 26°C |
| Cape Town  | 15°C | Tenerife   | 26°C |
| Cardiff    | 15°C | Tokyo      | 26°C |
| Gibraltar  | 22°C | Vancouver  | 17°C |
| Hong Kong  | 33°C | Warsaw     | 12°C |
| Las Palmas | 25°C | Wellington | 15°C |

## Healthy numbers line up for half-marathon

THE Folkestone Rotary half marathon is set to take place on Sunday, September 28, and preparations are well under way.

Runners will be going down the Road of Remembrance, along the seafront to Hythe, loop round to The Green and back up Albert Road via the seafront again to include the Road of Remembrance hill as a final hurdle at about 12.5 miles to finish up outside The Grand.

The winner will receive £100 in a prize sponsored by Independent Insurance Services.

Ray Johnson, the race director, said: "We are delighted with the sponsorship we have already received and a good number of entries. We have well over 400 entries to date, well up on last year.

"Runners have the opportunity to raise money for their chosen charity and so we would encourage early applications to enable the participant to encourage sponsorship beforehand."

## Pilot out to make light work of Channel flight

FRENCH amateur pilot Stephane Rousson, who failed in his attempts to cross the Channel in a pedal-powered airship in June, is returning to Shepway for another attempt at the record.

Rousson arrives at Lydd airport on Friday, September 19, to begin two days of preparations for the attempt in his helium-filled machine.

He is set to take off from the beach at Hythe and, if successful, it would be the first human-powered airship crossing of the Channel.

The 39-year-old will travel just 100ft above the water in Zeppy, which is slightly heavier than air and has two tilting propellers powered from a seat.

It is so delicate that the Frenchman must wait for a near-windless day to attempt his feat. Adverse weather conditions thwarted his last bid.

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## QUESTION & ANSWER

### TONY STOCKWELL



**Q** How does the stage show work?

**A** I field the information from the spirit world in front of the audience. I'll say, for example, there's a person here, a man, he's 45 years old, a former builder, and maybe give a name.

I will ask anyone in the audience if they know who that could be and wait for a reaction.

If someone puts their hand up, the cameraman on stage will focus on them and we will explore any connection.

**Q** When were you first aware of your psychic gift?

**A** It manifested itself when I was small, but I didn't really recognise it for what it was. I thought everyone could hear voices and had visions.

I have even had occasions when someone has appeared in front of me and I can see them just as clearly as if they were a living person.

**Q** How did you explore what was happening around you and to you?

**A** I went to a spiritualist church when I was 16 and saw all these other people doing things with the spirit world.

Things happening to me suddenly became clearer. After a while I was asked to join in with a group of mediums.

**Q** Did that help you to develop your abilities?

**A** Certainly, yes it did. The best analogy I can think of is as a young person you might be able to run fast – but you need training if you are to develop that ability and turn into a proper athlete.

**Q** How do people react around you?

**A** Sometimes when people say they are an architect or whatever, I just say I organise seminars, which I actually do. When I get to know people, I explain I do. Also I respect other people's religions and beliefs, so I am always slightly reserved.

**Q** Do you ever receive information which you feel is too traumatic for a person to hear?

**A** Sometimes yes, the amount of abuse and hurt which goes on is astonishing. I never reveal that in public, but I talk privately to people after the evening sessions.

I will then tell them what I have received, but I still make sure it will 'enable' rather than 'disable' the person concerned.

**Q** How do you feel about recent legislation which says mediums and clairvoyants should be regarded as entertainers?

**A** If it protects people from being exploited, then I'm all for it. I do what it says

on the ticket and I have never had any complaints. If unscrupulous people are put off by new laws, then that is all to the good. I make no fake claims and I have never had the need to.

**Q** How do you feel the spirit world is portrayed on film or TV? Things like The X-Files and The Sixth Sense or Blair Witch certainly make people take notice of the occult, don't they?

**A** Yes, they do. In some ways it's good as people are thinking of the possibility of life after death, but they are very much drama. They don't really represent the true spirit world.

For instance, I have never seen or felt anything that shocked or alarmed me or ever made me worried.

What I feel happens is that a positive reunion takes place of those who have gone before. That can be very helpful to people who for some reason fear the afterlife, which they should not.

**Q** How can people find out more?

**A** At my website, [www.tonystockwell.com](http://www.tonystockwell.com), and of course they are welcome to come along. The evenings are joyous and happy, sometimes funny and there is the potential to show life exists beyond physical death. Someone who receives a connection can have a very great change in their life.

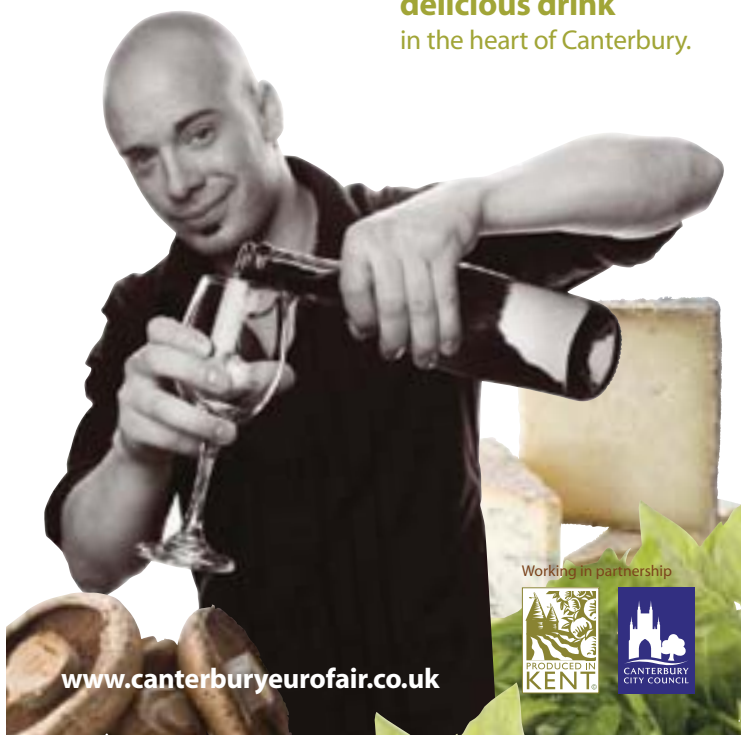
Medium and clairvoyant Tony Stockwell appears at the Leas Cliff Hall on September 25. He has appeared on TV shows including I'm Famous and Frightened with Eastender Daniella Westbrook. He tells **Nick Ames** about his life and work in contacting the other side.

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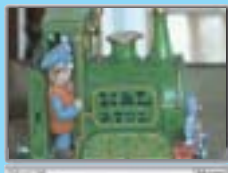
**Elvington Community Centre**


If you can't come but still want to share your views,  
please contact Hannah Price on 01304 216852 or  
email [Hannah.price@eastcoastkent.nhs.uk](mailto:Hannah.price@eastcoastkent.nhs.uk)






 View Canterbury College's new multi-million-pound campus with this virtual tour. Search 'tour'




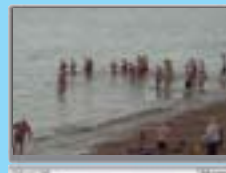
 Bagpuss, The Clangers and Ivor the Engine, all thanks to Peter Firmin - meet him here. Search 'bagpuss'




 Det Sgt Tristan Kluibenschadl following the sentencing of conmen builders. Search 'rogue'



 McFly prepare for Days for Heroes at the Detling Show Ground on September 21. Search 'heroes'



 Swimmers train for a cross-Channel attempt. See them prepare for their 22-mile challenge. Search 'channel'

## EDITOR'S CHOICE

You can view all these videos and others from around the county with the click of a mouse at...

[yourkenttv.co.uk](http://yourkenttv.co.uk)

# Who will be the queen of teens?

BY CHRIS MURPHY

A WAITRESS, two students and a pet shop worker are all vying for places in the final of a national teen modelling competition.

The four girls from Kent are in the fight to become Teen Queen UK 2009 after successfully passing through preliminary rounds.

They now need the public to vote for them so they can advance to the next stage.

Nicole Harris, 19, from Queenborough on the Isle of Sheppey, Melissa Kimber, 17, from Ashford, Emily Martin, 18, from Gravesend, and Micha Kelly, 17, from Rainham, have beaten off hundreds of other hopefuls.

Nicole, a student at the Mandy Ellen Performing Arts College in Maidstone, said: "I need public votes to secure a place in the final, so I am trying to drum up some support."

"This all started when I was selected as Miss Sheppey 2006. I then went on to win other titles like Court of Kent Princess 2007, UK Carnival Queen 2007 at Disneyland Resort Paris, Team England Miss Euroregion 2007, Miss Elegance at Miss Media Models 2008, 2nd Runner-up at Miss Teen Beauty Queen London 2008, and was a finalist at the Miss Teen Beauty Queen England last year. I would love to add Miss Teen Queen to my resume."

She added: "I enjoy entering these contests - they also show that some of us are not out on the streets vandalising things."

Melissa, who was a Miss Ashford Princess last year, works in PetSmart.

She said: "I want to be a model and I love meeting people and being a representative, so I would love to win this contest."

Micha is a student at Chatham Grammar



**BEAUTIES:** Clockwise from top left: Nicola Harris, Melissa Kimber, Micha Kelly and Emily Martin

School for Girls. She said: "I would love to do catwalk modelling, but I am not really tall enough for that."

"So I am looking to get into commercial modelling for products in magazines. I entered the Miss Teen Queen contest for some extra experience. I really am keen to learn all I can about the business."

Emily is a waitress and is studying childcare at college. She said: "I want to get in to modelling. I have relatives who are in the business and it looks like a brilliant life."

"I want to do fashion modelling in particular. I am trying to be confident of going through to the next round - it's my dream to win because I think it will open some doors to a modelling career. It will make me more confident too."

Director Lina Perrini said: "The UK finals are next summer, so all the Kent girls have plenty of time to keep their fingers crossed."

• To vote for one of the girls, use a mobile to text her first and last name to 84205. Calls cost 60p plus standard network charge, and voters need to be over 18 and have the bill payer's permission.



**JACK:** Jake Hendricks stars in the Hazlitt pantomime

## Make a song and dance over audition

DANCERS can audition this weekend for a chance to perform alongside Hollyoaks star Jake Hendricks in a panto.

New World Productions is searching for male and female dancers to appear in the Christmas run of Jack and the Beanstalk at the Hazlitt Theatre in Maidstone.

Mr Hendricks, also known as Father Kieron Hobbs from the popular teen soap Hollyoaks, will take the lead role as Jack.

Also in the production is Tom Swift, who will play Simple Simon and Michael Fenton Stevens, who plays Mr Griffith in BBC show My Family, as Dame Trott.

Auditions will take place this Sunday at the Hazlitt Arts Centre in Earl Street, Maidstone. Dancers need to be available during the Christmas period as the show runs from November 29 to January 4.

The registration for eight to nine-year-olds will be at 10am, for ten to 11-year-olds will be at midday, for 12 to 13-year-olds will be 2pm, for 14 to 15-year-olds will be 4pm and dancers aged 16 and above need to sign in at 5pm.

The auditions are expected to be popular, so anyone interested is advised to arrive before their registration time and be prepared to queue.



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# Awards recognise those serving their community

■ BY NICK AMES

THE county's Chief Constable Michael Fuller, along with Ann Barnes, chair of the Kent Police Authority, honoured those who were making a difference in their communities as they hosted the Safer Kent Awards 2008 event on Friday.

Winners and runners-up from across the county were acknowledged for their work and were presented with a cheque for a community project of their choice.

## Appreciate

Police Community Support Officers, Special Constables, Neighbourhood Watch volunteers and wardens were all recognised for making a real difference to neighbourhoods and improving the quality of life of local residents.

Nominations came from people who realised the effect those working to assist others were having locally.

Ann Barnes, chair of the Kent Police Authority said: "This is all about saying thank you to people who work hard to improve lives of residents. Sometimes we have to take a step back and appreciate the work these people do



**SALUTE:** Chief Constable Michael Fuller with KCC warden Malcolm Wells and Ann Barnes, of Kent Police Authority

on a daily basis. There are people in addition to regular police officers that improve quality of life of residents and most importantly play a role in keeping neighbourhoods a safe place.

"In today's world we are all too often quick to

complain and judge, so I'm pleased the Police Authority can find a way to say thank you.

"It's fantastic to host an event like this. I would like to say thank you to all the companies that gave donations and our main sponsors."

## WINNERS LIST

• **EAST KENT AND OVERALL WINNER:** KCC warden Malcolm Wells has been in post since December 2004 and looks after Ringwood and Kingsdown villages. He is well known at local schools and writes a regular column in the community newsletter.

A member of the Youth Offending Service obtained £7000 funding for a new Kick Wall in the Kingsdown Recreation Ground to give young people something to do. He has recently taken on the appointment of chairman to the Kingsdown Village Hall committee.

• **WEST KENT WINNERS:** KCC warden Janet Greenroyd, 57, who looks after the villages of Sissinghurst, Benenden, Frittenden.

Janet set up a gardening scheme in Cranbrook in a bid to reduce the risk of elderly people becoming victims of bogus callers. She has also played a key role in setting up a 'walking bus' scheme in Benenden.

KCC warden Chris Lomax has looked after Staplehurst for the last three years. Instrumental in reopening the local youth club he has helped secure funding for the Staplehurst Arts Festival.

• **SOUTH KENT WINNER:** Neighbourhood Watch volunteer David Alford for his work in Lydd.

He acts as company secretary for the Kent County Neighbourhood Watch Association and is a principle fundraiser.

He was instrumental in producing a Kent Police Services Level Agreement, ensuring a future partnership between Neighbourhood Watch and Kent Police – the first agreement of its kind in the country.

• **MEDWAY WINNER:** Special Constable Paul Butler has been in the role for the last eight and a half years.

Special Constables are expected to dedicate 16 hours a month of their own time – unpaid. But Paul is clocking up an exceptional average of 80 – 100 hours a month – all in his own time and on top of his day job as a Kent Highways street lighting engineer.

## Thrills, spills and top music as Days for Heroes raises important funds

CHART sensations Girls Aloud and comedian Peter Kay will send special video messages to support this weekend's Days for Heroes event at the County Showground in Detling.

Topping the bill at the event are chart-toppers McFly with 80s solo star Nik Kershaw also on the bill.

The Red Arrows are scheduled to fly overhead during the concert on

Sunday, September 21. The event has been set up to raise money for and awareness of the plight injured servicemen and women face on their return from active service.

Also making an appearance will be double Olympic gold-winning athlete Dame Kelly Holmes, Extras and EastEnders star Shaun Williamson, comedian Peter Kay,

and TV presenter and ex-Bucks Fizz singer Cheryl Baker.

## Performance

Jeff Silbar, co-writer of the ballad Wind Beneath My Wings, will be making a special appearance to give a moving performance of the song with soul diva Jocelyn Brown.

The ballad holds particular impor-

tance with Help for Heroes as its chorus "Did you ever know that you're my hero" has become an anthem for the charity.

Music gets under way at 3pm with McFly ending the show with a 100-minute set at 8.40pm.

There will also be a host of attractions for those attending, with traditional rides for those with younger

children, and a funfair sporting more than 20 free rides including the 'reverse bungee power shot' for adrenaline junkies.

All the music, funfair rides and the military attractions are included in the £25 ticket price or £14 for children. Visit [www.daysforheroes.com](http://www.daysforheroes.com) to see full listings and buy advance tickets.

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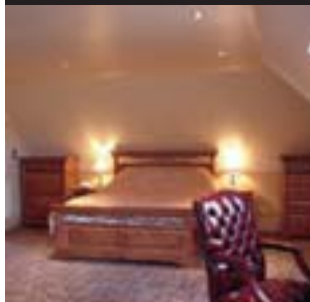
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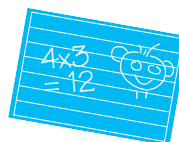
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## Partnership to put our children first

### BREAK TIME

A NEW scheme committed to improving the well-being of children, young people and families is being rolled out across Kent.

As part of a national programme, 23 Local Children's Services Partnerships (LCSPs) are being created to bring together representatives from KCC, social services and schools to work with young people in the area.

The aim of the initiative is to improve the health, safety and learning of all children.

Alan Rodgers is manager of the Deal and Sandwich LCSP.

He said: "I am looking forward to working in partnership with schools, agencies, children and parents."

"We can achieve more working together to create better learning and life opportunities for all children and young people."

Leyland Ridings, cabinet member for children, families and education standards at KCC, said: "This is a hugely significant moment in the development of our children's trust arrangements and our ambition to improve the well-being and life chances for Kent children and young people."

"I know all the partnerships will have a very successful future."

# Head looks to a great first year

■ BY MARIJKE COX

A NEW head-teacher has been appointed at Northbourne Park School in Deal.

Edward Balfour, who has moved to Kent with his wife Emma and their two young children, has joined the school from Bradfield College in Berkshire, where he was senior housemaster as well as an English and drama specialist.

On the first day back from the summer holidays, Mr Balfour said: "I am thrilled to be here. Northbourne Park is a unique school and its emphasis on providing an excellent all-round education aimed at developing happy and confident children ties in perfectly with my educational beliefs."

"The school is going from strength to strength, growing in numbers and last year we continued our unbroken 100 per cent success rate at Common Entrance."

"We have some extremely talented young people joining and our bilingual programme continues to be a unique feature of the school."

"We are aiming for our best academic results ever this year, while giving children the opportunity to excel in our full extra-curricular and outdoor education programmes with plenty of drama and music mixed in."

"The first year should fly by and it looks like we have a great year ahead of us."

Northbourne Park, a co-educational day and boarding school for children aged 3-13, has also announced the appointment of Craig Riley as director of sport.

The former county cricket coach from the



**WELCOME:** New head teacher Edward Balfour and his wife and children have moved from Berkshire

Kent Cricket Academy will be responsible for the sports development programme being launched at the school.

The scheme will cater for the top girls' and boys' teams, as well as introducing sports initiatives in the pre-prep department.

Mr Riley has experience on the Kent Young Cricketers Scheme, along with being in charge of the Kent Spitfires Study Centre.

The school is holding an open day on Saturday, October 4, from 10am-12.30pm, at which visitors will have the chance to take a tour of the prep and pre-prep departments.

Visitors will be able to meet staff and children, as well as see the different activities that take place during a tour of the parkland.

For more details about the school, see [www.northbournepark.com](http://www.northbournepark.com).

**SEND** your schools news and pictures to [yourdover@kosmedia.co.uk](mailto:yourdover@kosmedia.co.uk). You can also upload your own video clips of schools events on to [www.yourkenttv.co.uk](http://www.yourkenttv.co.uk).

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# yourdoverblogger

Perhaps town's reputation could be enhanced by more positive residents...

## Stop whingeing and start to celebrate our new hospital

WITH Dover about to receive a new multi-million-pound community hospital, I find it hard to believe there are still people complaining that the town 'deserves better'.

A polyclinic, health centre, community hospital, whatever you want to call it (and let's be honest, this in itself has caused ructions), surely people can see the NHS is trying to do what's best.

There is no way it can justify putting a general hospital in a town with a population of under 30,000 when Folkestone, next door, has almost 54,000 people and no district hospital.

If Dover was to get one, everyone would want one, and next thing you know we'd be overrun with empty hospitals and doctors with nothing to do.

Would Sandwich and Deal start campaigning to have a hospital closer to them, too? After all, Deal has a bigger population than Dover, so shouldn't the NHS be prioritising there instead?

A full range of services has been promised at the new facility, but without in-patient beds.

Fair enough, a hospital without beds seems a little ridiculous, and I can understand the complaints, but as stated by the health authorities countless times, this is not going to be a centre with acute services.

Some £20 million is being pumped into the project, so at least let them walk before they can run – maybe once it's up and running, expansion will take place and beds can be considered.

The latest complaint in the community hospital saga is the proposed site for its location.

County councillors have backed plans to have it built in Maison Dieu car park next to the health centre. Yet again – and oh so predictably – this has sparked criticism from, yet again, some people in Dover.

Their arguments range from an inability to expand the site, car-parking problems and congestion – and this of course somehow leads us back to "Dover should have a general hospital".

At some point reality must prevail and people should focus on the fact millions of pounds is being invested in the town's health service.

The preferred location from some of the more vociferous residents is a site in Whitfield, but

this would cost significantly more to build and 50 per cent of the town's population would have to travel by car or public transport to get there.

A major plank of the general hospital campaign is a petition boasting 28,000 signatures which was taken to Downing Street and presented to officials.

Although this proves people are backing the movement, surely anyone, if asked, would say yes to a hospital in their town.

And if people in developing countries around the world were offered a £20 million community hospital, I'm pretty sure they would say yes, too.

We can't always get what we want and although I admire the work that has gone into petitioning for a general hospital, Dover is by no means going without.

I often wonder where the town gets its drab reputation from and I'm starting to think it's not from rundown buildings and a lack of shops, but from some of its whingeing residents.

**EDITOR'S NOTE:** All bloggers are supplied with full name and address of the authors. They do not reflect the view of the newspaper but are designed to give our readers the chance to air their views.

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### LET US KNOW...

If there is a story in your area you think we should be covering, contact the editor, **Dave Mairs**, on **01303 817022**, or email him on the details above. If you want to be the next Dover blogger, then all you have to do is submit an article to us (of about 550 words) and email it to the editor. And don't forget, for all the latest news and video from your town, log on to [www.yourdover.co.uk](http://www.yourdover.co.uk).

Write to The Editor, Yourdover, KoS Media, Apple Barn, Hythe Road, Smethth, Ashford, Kent TN25 6SR.

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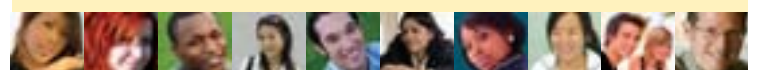


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# yourcompetition

## WIN a kids' gardening set with Timotei

TO celebrate the change of seasons, we have teamed up with Timotei to offer one lucky reader the chance to win a gardening set for your little ones to enjoy.

Timotei is the original nature-inspired hair-care brand, and the gardening set will help your child to reconnect with nature. We also have two runners up prizes consisting of the Timotei range to giveaway.

The prize includes a lightweight wheelbarrow, tool belt, garden hand trowel, fork and spade set, plus a garden kneeler pad and apron. You'll also receive a pair of Wellingtons for all the family\* – perfect for kicking leaves around and splashing in puddles.

With the change of seasons comes a drop in temperature, central heating, strong winds and rain – all of which can play havoc with your hair – leaving it dry and lifeless.

Luckily for you and your family, Timotei is also giving away its complete range of five shampoo and conditioners which contain herb, plant and fruit extracts to nourish and care for every type of hair. This also includes new Timotei Softening Oat Milk & Peach.

As part of Timotei's commitment to nurturing nature they are partnering with the Woodland Trust to create 25 acres of forest of flowers in the UK. For further information on forest of flowers sites and woodland areas near you see [www.woodland-trust.org.uk](http://www.woodland-trust.org.uk).

To be in with a chance of winning a seasonal set, simply answer the question below and send your entry on a postcard along



with your e-mail address (if applicable), name, address, and daytime telephone number to Timotei Comp, KOS Media, Apple Barn, Smeeth, Ashford, Kent, TN25 6SR.

**Question: How many types of shampoo and conditioner are there in the range?**

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\* Based on a family of four; two adults and two children. Brand and colours of Wellingtons will vary.

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# yourletters



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## TALK TIME

### JILL TIPPING

The entrepreneur from Dover and wife of a dyslexic author talks about her businesses and supporting her husband in his work



#### Who or what brought you to Dover?

As an east Kent girl, I have spent the past 22 years living in the lovely village of Shepherdswell.

#### Can you tell us a little bit about what you do?

I suppose you would call me an entrepreneur. My variety of ventures includes a publishing house (Kavanagh Tipping) and a sports promotion company (Xposure Ltd).

I also own a consultancy through which I offer advice to small businesses, as well as delivering motivational and inspirational presentations and workshops to people of all ages from all backgrounds.

#### Your husband John has written a book despite suffering from severe dyslexia. How are you feeling about this and his other achievements?

We have just published his biography, *Go Play In The Sand*, John. My husband is an amazing person and this book maps his life from depression and frustration through to his 'awakening' five years ago when he turned his life around and started to see things differently.

He has been honest and open throughout the book and now proudly announces that he no longer has any skeletons in the cupboard. He is profoundly dyslexic but still runs two businesses himself, with a bit of help from yours truly.

John wants to be an ambassador for dyslexics everywhere, giving them a voice and helping people to understand what it is like to live with this disability. He has a blog at [www.dyslexic-entrepreneur.com](http://www.dyslexic-entrepreneur.com).

#### John has also featured in the Channel Four documentary *Can't Read Can't Write*. What was it like seeing him in this?

He did six months of filming last year for the series and we seemed to be forever having a film crew in our house.

## YOUR LETTERS

### Eurostar gives out with one hand but takes with another

Eurostar intends to restore, from December, one direct train each way between Ashford and Brussels most days of the week.

I will happily drive my husband to the station for 6am to catch it. However, there are no trains early enough to make the connection for passengers from Canterbury, Maidstone or Hastings.

Nor will the 6.27am stop at Lille. The EuroDisney train is also moving one hour later, so Ashford passengers hoping for Lille connections to the Continent will miss most of them.

Four companies will therefore be forced to continue to use Ebbsfleet.

On Saturday, the train will depart Ashford at 8.28am, but there will be no return until 5pm on a Sunday. Thus a day trip to Brussels will be impossible at the weekend.

Furthermore, from December, the 8.59am from Brussels will no longer stop at Lille.

This currently connects with the 10.09am Lille-London service, which stops at Ashford, the only train which permits travellers from Brussels or Lille to reach Ashford in the morning. There is no possibility of a day trip to Ashford.

Business people will be forced to stay longer than two nights, which in the present economic climate will be increasingly difficult. Thus we are also losing another valuable service and people who live in Europe gain nothing.

I am delighted that passenger numbers and revenue are up



overall. As a Scot, I am overjoyed that there are encouraging offers for those who live farther afield than the home counties.

However, I am appalled that the company should continue to downgrade Ashford to promote a station which cannot even be accessed by train.

Eurostar never said Ashford was making a loss. It simply took all four of our direct Brussels services and most of the Paris ones in order to promote Ebbsfleet.

Eurostar was quoted recently in *Modern Railways* as saying that Ebbsfleet station is "fully meeting expectations". Why then have I been told that one-third of the security staff were made redundant from this month?

Last year, Eurostar claimed that up to two-thirds of Ashford's passengers would move to Ebbsfleet. That would mean that at least 250,000 former Ashford passengers should have used it since November last year.

I would contest that. Passenger observations still say that Ashford entrains more passengers on its four trains per day than Ebbsfleet on its 12.

Furthermore, has the massive TV advertising campaign, two-for-the-price-of-one offers, free drive-in movies in the car park over the bank holiday and sponsorship of a local football team been to no avail?

Last year at the EU, Bob Holden of LCR insisted that

Eurostar's remit had nothing to do with regeneration when we pointed out that it had a vital role to play in Ashford.

In a railway publication in September last year he boasted that Eurostar would bring £10 billion of regeneration to Ebbsfleet, where I have been told building work has ceased.

The following questions have been asked recently:  
**DISPOSAL OF LCR AND LCSP ASSETS - What is the public interest?**

I think the question needs to be asked. What is the Government receiving from the profits from development of the landholdings and property interests that are vested in London and Continental Stations and Property (LCSP)?

What is the public entitled to expect in the way of ownership and income from these developments in the long term? The developments are taking place at such sites as Ebbsfleet, Stratford and St Pancras.

**EUROSTAR SERVICE DECISIONS - Is there a case for Government intervention?**

The other more locally significant question is: Eurostar an independent business operating in its own best interests? Or are the property interests of its parent company influencing it to make operational decisions that benefit the parent (LCR and LCSP) and are not in the best long-term interests of

Eurostar or its passengers?

The Minister for Transport has given as a reason for not intervening over the transfer of European services from Ashford to Ebbsfleet that such matters are commercial decisions for Eurostar.

If LCR is manipulating Eurostar to act uncommercially, is there not a case for intervention?

My great fear is that when the Hitachi comes into service, we will be forced to go up to Ebbsfleet to access our Eurostar.

This is a nonsense. People should be encouraged to come down contra peak flow to Ashford to do just that. Then at least we would all be going in the intended direction of travel.

Edith Robson  
Passenger Action Group

### Store's car park charge a fee too far

There is a proposal to increase parking charges at Sainsbury's car park in Deal from September 30.

The charge for one hour will rise to £1, for two hours to £2 and for three hours to £3.

Only the first hour will be reimbursed. It's not surprising that this proposal has received hardly any publicity.

The effect will be to discourage many visitors and residents from going to our smaller shops once they have done their shopping.

At a time when the economy of the town centre is increasingly fragile, this is the last thing we need.

We as a group will be promoting the Keep Trade Local campaign - it is essential to keep parking charges as reasonable as possible to keep people from doing their shopping out of town.

I hope that as many people as

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possible will make their feelings known about this increase.

**Ben Bano**  
Labour group leader, Dover District Council

## Return our warden to his rightful place

Having heard about Robert Hughes's contract not being renewed as our local warden, we would like to point out that we felt he was absolutely brilliant in his role.

He engaged with all the children very quickly, demanding a huge amount of respect.

He is extremely well liked by parents, teachers and children at Aldington Primary School and we believe it would be a great loss for him not to continue in his role.

To gain children's respect and trust at primary level can only be beneficial to them and the community as they grow and potentially become 'troublesome' teenagers.

While his manner may have been more 'official' and 'challenging' (due to his professional background) than past wardens, there can surely be nothing wrong in trying to ensure our children grow up in a safe and law-abiding environment in which they know the difference between right and wrong.

It would be a great sadness to lose a warden of such high calibre and we write on behalf of all children, parents and friends of Aldington Primary School in asking for Mr Hughes to be reinstated by KCC as soon as possible.

Surely as a community we need to feel comfortable that we have an effective community warden in our

area, one our children can look up to and talk to and one that as adults we believe to be the best man for the job.

**Sally Newall**  
on behalf of Aldington School PTFA

## We will not get the hospital we deserve

Thank you to the people of Dover, Deal, Sandwich and surrounding areas for your support in either marching or the 30,000 signatures calling for a general hospital.

I have made many friends during this period. I am very sorry that we will not get the hospital at Whitfield, with wards and services that we need for the 21st century.

It was agreed 50 years ago this hospital should have been built on land now occupied by the offices of Dover District Council.

We lost two hospitals – the Royal Victoria in London Road in May 1992 and the eye hospital in Noah's Ark Road in April 1996.

The Eastern and Coastal Kent Primary Care Trust obviously must still think we have too many services in Dover as it is closing Buckland and then building at Maison Dieu Road a budget hospital with only a few of the services we now have.

**Pauline Major**  
New Dover Hospital Group

## Condition of our roads is driving me potty

The road lines which people thought were modern art are clearly just another example of

incompetence when it comes to the Highways Agency.

It has have never managed to fill in pot-holes in Folkestone ever since I have lived here and driven around the area.

So the fact it cannot paint a straight line is of no surprise at all.

**Henry Ellison**  
Folkestone

## Get foreign truckers off our highways

The fact that the M20 is top of the list for lorry accidents is really no surprise at all.

It is surely due to one fact alone – the amount of foreign lorries that use it. They have no idea of traffic safety and seem to think nothing of undertaking and cutting up motorists.

If police want to get the number of accidents down, the answer is simple. Get the Continental truckers off our roads

**Max Smith**  
Folkestone

## Is nothing safe from health and safety?

As usual, health and safety laws get in the way of people trying to do something constructive.

I refer to last week's story about the Dr Syn festival, where the actor portraying the role was forced to just walk. Is there anything the killjoys won't touch?

**Maria Hawkes**  
Hythe

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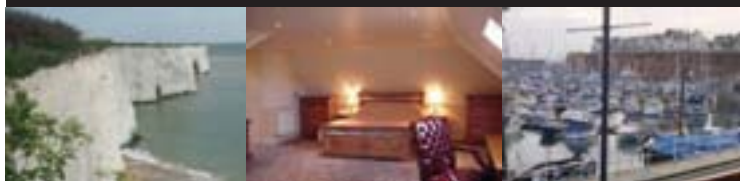
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### SATISFACTION GUARANTEED

Lively female, 26, 5ft2, brown hair, green eyes, size 10, single mum, enjoys most things, seeks genuine, laid-back guy for fun, friendship and more. Box 428555 **E**

### SNUGGLE UP

Tall, attractive, good hearted African female, 28yr old, enjoys films, good food and cuddles, WLTm a white male for friendship and romance. Box 441654 **E**

### LOTS OF LOVE TO GIVE

29yr old professional single mum, own home/car, loves socialising, bowling and cuddles, WLTm a male, 30-36, to put a smile back on my face. Box 443894 **E**

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### IF YOU CAN REACH, TAKE ME OFF THE SHELF!

Petite, dark-haired, blue-eyed female, 30, fun and lively, bright and bubbly. Bored of being single, looking for a lovely man to take me out. Box 895349 **E**

### NO TIMEWASTERS!

Easygoing female, 32, enjoys shopping, football, eating out, cosy night in, WLTm loving, caring white male 35-47 for long term loving relationship. Box 444214 **E**

### WE COULD MAKE IT HAPPEN

Relaxed rethead, 32yr old, 5ft4, enjoys theatre, meals and cosy nights in, WLTm a male, 30-42, for a happy relationship. Box 442617 **E**

### THE TRUTH ABOUT RUTH

I'm Ruth, hard-working, kind, caring woman, 32, brown hair/eyes, nice smile, looking to meet similar chap, so call me and let's see how it goes. Box 901072 **E**

### LIVE, LAUGH & LOVE

Lively, attractive female, 32, 5'5", looking to meet that someone special to share life, laughter and love. Box 429124 **E**

### READY TO START AGAIN!

Easygoing female, 32, enjoys shopping, football, eating out, cosy night in, WLTm loving, caring white male 35-47 for long term loving relationship. Box 444214 **E**

### FUN-LOVING FEMALE

Attractive, 31, 5'4", size 12, dark hair with blonde highlights, tactile, WLTm intelligent, professional, attractive guy, for a happy relationship. Tunbridge Wells. Box 308734 **E**

### YOU WON'T REGRET IT

Curvy brunette, 5ft4, hazel eyes, single mum, looking for that special passionate and caring man to share good times with. Box 443256 **E**

### SIMPLY IRRESISTIBLE

Bubbly, genuine, honest, caring Mum of 1, 34, dark hair, blue eyes, loves nights in/out, seeking male, 30-40, with GSOH, for love and all. Box 437041 **E**

### HISTORIC MEETING?

Mum of three, 36, mousey hair, blue eyes, interested in historical places, music, eating out, seeks kind, caring, genuine male 36-49, non-smoker, for LTR. Box 440693 **E**

### SEIZE THE DAY

Attractive and friendly female, 36, caring, considerate, outgoing, loves to travel and walks on beaches, seeks similar male for potential long term romance. Box 442392 **E**

### MEND A BROKEN HEART

Single mum, 37, fun-loving, been hurt in past, looking for nice, genuine guy for hopeful happiness - no time wasters! Box 909053 **E**

### SEIZE THE DAY

Loving female, 36, 5ft4, brown hair, green eyes, likes socialising, staying in, seeks genuine male for friendship and more. Box 442866 **E**

### LOVE TO LOVE YOU

Lovely female, 36, 5ft4, medium-large-build, blonde hair, blue eyes, own house, loves walking, going out, the usual! Seeking male for long-term relationship. Box 438102 **E**

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### THE SOUND OF LOVE

Divorced mum of two, 41, 5ft4, medium build, brown hair, blue eyes, GSOH, likes eating out, bowling, cinema, nights out, seeking like-minded male for love. Box 887416 **E**

### MAKE ME SMILE AGAIN

Sociable female, 41, attractive & slim, looking for a honest, chilled guy who has time to spare and share! Box 887484 **E**

### LOOK FORWARD TO HEARING FROM YOU!

Slender female, 46, 5ft11, easygoing, happy natured, seeking LTR with a caring, committed man who enjoys cinema, eating out, reading, DVDs and more. Box 443216 **E**

### LET'S TAKE A RIDE

Hi, I'm Laura, 47, friendly, honest, love motor-biking, WLTm gentleman interested in bikes, walks, holidays, the countryside, museums, castles, and perhaps love! Box 440397 **E**

### ON A PLATE

Caring, honest 46yr old female, 5'2", eyes of blue, redhead. Likes cinema, theatre, walking. WLTm male for fun and friendship. Box 895928 **E**

### LAUGHTER, THE BEST MEDICINE

Help me write my stand-up comedy routine! I'm 49, you'll need to make me laugh out loud and understand observational comedy to make the grade. Box 892640 **E**

### JUST IMAGINE

Petite, brunette, bubbly, friendly, easygoing single mum, 49, enjoys cinema, eating out, socialising, most things. WLTm genuine male, to see where life takes us! Box 893562 **E**

### ENTERTAIN ME

49yr old female, medium build, blonde, quite short, seeking tall, confident, sensual guy for regular winning, dining, loving and laughter, honest, genuine and loving. Box 438854 **E**

### DIG DEEPER

Genuine, friendly female, 49, likes walks, gardening, nights in/out, seeking genuine, friendly male, 45-55, Diver. Box 435441 **E**

### MEND A BROKEN HEART

Hard working, kind and caring female, young 52, seeking a genuine man for a relationship, no time wasters please! Box 444286 **E**

### LOVING & HAPPY-GO-LUCKY

Jolly, caring female, 51, 5'3", brown hair, hazel eyes, own business, WLTm nice, tall, good looking guy for a relationship, no time wasters! Box 826514 **E**

### COMPANIONSHIP, LAUGHTER, HOPEFULLY MORE

Curvy & cuddly, outgoing, friendly, honest female, 53, 5ft7, larger build, fair hair, likes socialising, country walks, theatre, cinema, music, swimming, WLTm similar loving male. Box 443642 **E**

### STROKE MY HAIR

Very young looking female, 53, 5ft6, slim, hazel eyes, wicked SOH, loves the coast, sea, country, socialising, seeking fun-loving man for laughter and love. Box 444136 **E**

### HAPPY AGAIN

Hello, I'm Sue, 53, 5ft11, size 14, enjoys country walks and meals in/out, WLTm a male to be happy again with. No time wasters! Box 443832 **E**

### KEEPING COMPANY TOGETHER

Young looking South African origin tall female, 45, long dark hair, seeking caring male for friendship and hopefully more! Box 444232 **E**

### ON MANDY

Mandy, 38, lovely brunette, petite & slim, very tactile & bubbly, professional mum, WLTm honest, romantic NS man. Box 426399 **E**

### CHAT'S ENTERTAINMENT

Lovely single mum, 38, 5ft4, blonde, slim, very tactile & bubbly, professional mum, WLTm similar male for fun and laughter, maybe leading to LTR. Box 372889 **E**

### A NICE BOTTLE OF WINE

Lovely, glossy brunette, 39yr old, petite, bubbly and loving, enjoys theatre, music and eating out, WLTm a professional, loving and tactile male for a relationship. Box 442551 **E**

### NO TIES

Lovely, bored, professional Tunbridge Wells Asian lady, 40, WLTm slim, single, solvent, professional white male 40-50 for company, fun, love and laughter. Box 443573 **E**

### MAKE ME LAUGH!

Fun extrovert person, 45, likes cinema, going out, meals, socialising, 5ft7, dark brown hair/eyes, curvy, seeking nice guy to start off as friends. Box 442905 **E**

### LOOK FORWARD TO HEARING FROM YOU!

Slender female, 46, 5ft11, easygoing, happy natured, seeking LTR with a caring, committed man who enjoys cinema, eating out, reading, DVDs and more. Box 443216 **E**

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### COULD YOU BE THAT MAN?

Hi, I'm Sue, 53, 5ft11, size 14, n/s, enjoys walks and meals in/out, seeking a male to find happiness with. Box 443934 **E**

### LOVELY LADY...

53, fit and healthy, single now for nine years and can't find the right man! If you enjoy sports and live music let's chat! Box 923309 **E**

### DON'T BE SHY, SAY HI!

Positive, happy, young-at-heart Mum, 55, 5ft8, blonde, loves classic rock and blues, country pubs, WLTm like-minded genuine male for friendship and hopefully something more. Box 443955 **E**

### NO SHALLOWNESS

Intelligent lady, 55, 5ft8, large build, looking for a nice, genuine male who enjoys theatre, meals, laughter, music, relaxing and good conversation. Box 444145 **E**

### SOPHISTICATED SUE

Sue, 56yr old, 5ft4, green eyes, petite, loves cooking, holidays, reading and swimming. WLTm a tall professional male, similar age, for friendship and romance. Box 443309 **E**

### SMART MOVE

Spontaneous, friendly, lively female, 55, likes cinema, walking, cooking, socialising, seeks similar person for friendship leading to hopefully more. Box 443054 **E**

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### DANCE WITH ME?

Slim, blonde, female, 57, interested here in live music, dancing, eating out, pubs (with music). Looking for companionship initially. Not looking for marriage! Box 887517 **E**

### TAKE MY HAND

Happy-go-lucky female, 59, likes to drive, the coastline, cosy nights in, good meals, WLTm caring male with love laughs and with more. Box 444226 **E**

### MAKE ME PURR

Happy-go-lucky lady with nice smile, 62, 5ft3, medium build, brown hair/eyes, enjoys dancing, walking, eating in/out, animals, seeking loving man for friendship/long term relationship. Box 443171 **E**

### Women seeking women

**ROCKING RELATIONSHIP**  
Fun-loving female, 28, in the Canterbury area, short brown hair, brown eyes, looking to meet fun-loving females for potential relationship. Box 889771 **E**

### YOU'VE GOT A FRIEND

Related female, 37yr old, 5ft6, fair hair, enjoys evenings in, cinema and pub, WLTm a female for friendship and companionship. Box 442347 **E**

### CANDLELIT CUDDELES!

40-year-old gay woman, likes nice wine, candlelight, the sea, passionate people and places, muddy walks and cosy nights in, WLTm gay woman for friendship/relationship. Box 884541 **E**

### ATTRACTIVE, BUBBLY LADY

55yrs, 5ft6, blonde, size 12 enjoys good food/wine, theatre, countryside, holidays, seeking a sincere, genuine female, for friendship first, possibly relationship. Box 414143 **E**

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### FUN AND CUDDLY

42yr old male, 5ft7, blue eyes, enjoys cinema, walking, swimming and cosy nights in, seeking a damsel to rescue and be happy with. East Sussex. Box 443933 **E**

### THE REAL THING

Happy-go-lucky, fun-loving male, 42, 5ft9, brown eyes, medium build, likes nights out/in with a can of coke, seeking similar female for companionship. Box 441762 **E**

### HAND IN HAND FOREVER?

Happy-go-lucky cheerful person, 42, 5ft11, black hair, loves sports, drink travel, seeking similar female 30-45 for love. Box 444205 **E**

### LOVE ME DO

Caring and loving male, 43, average looks, self-employed, enjoys wild life, sci-fi and gardening. WLTm a petite female, 30-50, for a LTR. Box 444063 **E**

### LOVE IN THE STARS

Genuine reliable male, 43, likes pubs, says out, nights in, watching films, good-looking, seeking curvy female 29-48 for mutual love & happiness. Box 442108 **E**

### BODYGUARD

Muscular male, 44, 5ft9, blue eyes, enjoys keeping fit and good company, WLTm a female, 32-44, for fun and friendship, maybe more. Box 444075 **E**

### VEGETARIAN

44yr old sociable, single dad, tall, fit, black hair, love cooking, countryside, looking for a caring and loving female. GSOH for friendship and LTR. Box 434684 **E**

### LOOK NO FURTHER

I'm Tom, 44, blue-eyed, slim, 5ft5, a single dad of 1 from Eastbourne, likes swimming, motorbikes, clubs, having fun, and I'm looking for love! Box 394758 **E**

### R U OUT THERE?

Hi, I'm Mark, 32yrs, brown hair & eyes, muscular build, I'm easy-going, for a laugh type of guy, looking for Mrs Right. Box 900019 **E**

### FOR LOVE

South African sporty male, 35, 5ft10, professional city worker, likes going out, has GSOH, seeking blonde lady 20-35ish for good times and more. Box 444057 **E**

### ROLLING ON

Down-to-earth male, 35, slim, likes the pictures, cycling, walks, reading, hoping to meet nice lady for love and romance. Box 444089 **E**

### LARGER LADY WANTED





## yourlocal health & beauty guide

Advertise your venue on in the next guide and [yourkenttv.co.uk](http://yourkenttv.co.uk) –  
the Kent local search directory - Telephone: 01303 817110

# You're sure to slim with this help

### ■ Sureslim, Folkestone

WORKING with the body and getting every part the way it should be is what sets the SureSlim clinic in Scrunchy's Hair Salon apart.

The weight and wellness venue in Folkestone's Old High Street is medically backed by fully qualified doctors and nurses.

It has 160 clients, some of whom have achieved their target weight and are maintaining it due to the effective lifestyle programme the clinic offers. Others are still on their way but all are taking advantage of the holistic approach of SureSlim.

Owner Susanne Trokhymenko said: "We work with the body, getting it back to the way it was designed to work. We seek to correct the glucose metabolism by balancing the hormones responsible for weight control.

"We do this by using normal everyday supermarket food.



"We look at customers as individuals – blood test, medical history, medication and food dislikes so we can put together a personal eating plan. We also offer telephone support."

Word of mouth and client referrals are the main way the successes and benefits of the clinic are relayed.

"Most interestingly we offer children's and teenager's programmes," said Susanne. "We want to give them tools for life. We don't just look at their weight but teach a healthy approach to eating, educating them and giving them confidence about their body as they grow into adulthood."

But Susanne said there is one thing her highly professional and caring business cannot do.

"I have been asked if we are able to make people grow in height," she said.

"But that is something we cannot achieve – that's out of our reach."

# High street relaxation

### ■ Halcyon Days

THE shop in Hythe opened on July 1 by Joanne Woodward who has seven years experience as a full qualified and insured therapist.

It is the first holistic products and therapies shop on the high street offering various products including Relax kids, as seen on dragons den, a source of relaxation and meditation aids for children and adults alike.

Also available is mohdoh 'the mouldable medicine', a range of aromatherapy playdough used to treat many ailments in children and adults including insomnia, travel sickness,

coughs and colds, lack of concentration and many more.

The shop also stocks a large range of aromatherapy oils which can be used in the bath, in a burner, or massaged into the skin.

Other products include Suki and Laidbare natural skincare which are endorsed by celebrities, suitable for all skin types especially those with eczema, acne as well as young and mature skins. And kind enough for babies too.

Yoga sandals are on sale in a variety of colours and sizes and suitable for men and women, they are good for every day wear, pedicures and promote better balance and body alignment,

have straightened toes, improved bunions and joint problems.

There are a large range of crystals including tumble stones, candle holders, pendulums, pendants, agate slices and hematite rings. On the therapy side of things there is 25 per cent off treatments of the month and September's is Indian head massage, great for clearing the mind, headaches and migraines and promoting hair growth.

Well being cards are on offer too, which when five treatments are paid for in advance, you get a sixth free. Everyone is very welcome to pop in and have a no obligation chat or a look around.

Halcyon Days

Holistic products & therapies for the mind body & soul

### TOP TIPS

#### Think Slim N Trim

It's the cheese with the burger, the dressing with the salad, the sauce with the meal that will cause weight gain – not the meal itself. If it's not in the cupboard you're unlikely to eat it, so stock up on the healthy foods and snacks at home.

#### Halcyon Days

Mohdoh Are We There Yet? is a powerful travel sickness remedy that combines aromatherapy, play and colour therapy to create an extremely effective treatment for sea, car or air travel sickness. Helps to relieve boredom and feelings of depression.

#### Dyson Brown

A top tip to people having their hair done is to go to a reputable salon and experience what a good hair cut is all about. Avoid using mobile hairdressers because you only get what you pay for.

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**RELEVANT:** The play, Dallas Sweetman, was commissioned and written specifically for the cathedral setting where it will be performed

# Life is sweet in the nave

## Dramatic setting for new Festival play

A HISTORIC event in theatre will be taking place at Canterbury Cathedral's Nave next week with the staging of a new play, Dallas Sweetman.

The play will make its world premiere in the stunning setting, the result of a unique collaboration and a desire to revive a cherished old tradition. Canterbury Cathedral and Canterbury Festival commissioned the piece with London-based theatre company Paines Plough, resulting in this new play by acclaimed Irish writer Sebastian Barry.

Back in the late 1920s the Friends of the Cathedral started the Canterbury Festival to host an annual series of plays by leading playwrights of the time. TS Eliot's famous Murder in the Cathedral was premiered in the Chapter House in 1935 and remains the benchmark for these productions. It is hoped that the new play for 2008 will breathe new life into that tradition, while making its own mark on 21st century theatre.

The process began when the Dean & Chapter approached the organisers of Canterbury Festival with the idea to produce a new play in 2006. After a lot of research a partnership was formed with Paines Plough, a theatre company specialising in the commissioning and development of new writing. With the company on board, the hunt was on to find someone who could write a very special play. Organisers were looking for a story that could have relevance to the cathedral setting but also captivate a contemporary audience.

#### Relation

Drawing on his own ancestry for inspiration, Sebastian Barry has created a tale about love and death, desolation, jealousy and miraculous events. Dallas Sweetman is based on a distant relation of Barry's and sees the titular character arriving at Canterbury Cathedral on a pilgrimage in the early 1600s. In a time when Catholicism and Protestantism divided loyalties, Dallas pours out his tale to the audience – his 'judges' – in the hope of justifying his actions. But can his story of pirates, kidnap and

drama be believed and can he be forgiven?

Since writing the play, Barry has been short-listed for the prestigious Man Booker Prize for Fiction for his latest novel The Secret Scripture.

A series of special talks will allow audience members to gain a fascinating insight into how the production has been created. There will be a chance to hear Barry talk about his work, as well as the director, cast, music composer and designers. The talks are free for ticket holders and will mostly be held in The International Study Centre in the Cathedral Precincts. Full details are at [www.canterburyfestival.co.uk](http://www.canterburyfestival.co.uk).

Tickets are priced from £12 to £20 and can be booked by calling the festival box office on 01227 378188 or visiting [www.canterburyfestival.co.uk](http://www.canterburyfestival.co.uk). Listings for Canterbury Festival, which runs from October 11 to 25, can also be found on the website.

#### DALLAS SWEETMAN

Wednesday to Sunday,  
September 24-28  
Canterbury Cathedral



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#### YEHUDI MENUHIN SCHOOL

Friday, September 26  
Town Hall, Deal

FOLLOWING the success of Deal Festival, the team is bringing more quality acts to the town for its series of autumn concerts.

Talented pupils from the famous Yehudi Menuhin School in Surrey will be displaying their extraordinary talents in the first concert next week. One of the performers will be Ben Baker (pictured), a young New Zealander who appeared as a soloist in the Cathcart Proms at the Royal Albert Hall last year. Tom Ellis became the first guitarist to join the school under a bursary scheme funded by the Rolling Stones. Ricky Gore studied piano and violin but decided to focus on the violin after winning first prize in the South Japan Piano Competition. Pianist Ayaka Shigeno has been playing with the London Mozart Players.

The programme will include Chausson's Poème Opus 25, Tchaikovsky's Valse Scherzo and Henze's Drei Tentos. Tickets cost £10 and discounts are available if booking for more than one concert. Buy tickets from The Sound House in Deal or by calling 01304 381134. For more details visit [www.dealfestival.co.uk](http://www.dealfestival.co.uk).



#### DOVER LEISURE

### Enjoy a French interlude during parish hall film

AN AGING dance hall crooner gets a new lease on life in the charming French film *The Singer*.

Gerard Depardieu stars in the film which is being shown as part of the Interludes Stage and Screen autumn season at St Georges Parish Hall in Deal on Friday. Tickets cost £6 for adults and £4 for children.

Membership to Interludes Stage and Screen Club costs £10 per year. To find out more and to book call 01304 375533 or email [interludes@btinternet.com](mailto:interludes@btinternet.com).

### Fly away with a display of historic falconry

VISITORS to Dover Castle can learn about Tudor falconry this weekend as the event has been rescheduled.

The high-flying event was originally scheduled for September 6 and 7 but was postponed due to bad weather. On Saturday and Sunday visitors can see professional historic falconers Raphael Falconry demonstrate the art of hunting that all Tudor monarchs were taught.

For more information visit [www.english-heritage.org.uk/dovercastle](http://www.english-heritage.org.uk/dovercastle) or call 0870 3331183.

### Guided tour will show you archaeological dig

DISCOVER the exciting history of Richborough Roman Fort, as well as any new finds, during a guided tour.

The fort near Sandwich is the subject of an archaeological dig and on Saturday and Sunday experts will be taking time out to lead two tours around the site.

The 90-minute tours start at 2pm both days and cost £2.50 in addition to normal admission prices. Numbers are limited so book by calling 01304 612013. See [www.english-heritage.org.uk](http://www.english-heritage.org.uk) for details.

### Take a peak at seasonal wildlife on clifftop walk

ENJOY the autumn flora and fauna between the White Cliffs Visitor Centre and Kingsdown Wood on a guided walk.

Led by a National Trust guide and a conservation expert, the 12-mile walk leads over rough and uneven ground, so suitable footwear will be required. The walk starts at 10am on Saturday and costs £10 per person. Booking is advised, call 01304 852463.

#### VIEW THIS CLIP ON

[yourkenttv.co.uk](http://yourkenttv.co.uk)



Relive the highlights of Broadstairs Folk Week. See the leisure channel.

#### THE SAMMY RIMINGTON BAND

Friday, September 19  
United Reformed Church, Folkestone

ONE of the great names of New Orleans traditional jazz will be bringing his music to Folkestone this week.

The Sammy Rimington Band will be performing a concert of gospel and spiritual music in the New Orleans style, showing why they are world-renowned musicians. Clarinettist Sammy Rimington has performed at all major jazz festivals in Europe and the US and is renowned for making a huge contribution to the genre. His band includes other acclaimed musicians, including Cheriton-based string bass player Trefor Williams.

Rimington has dedicated his life to music, joining the Ken Collier Jazzmen at the age of 18. In the 60s he



moved to the US and played at the first New Orleans Jazz and Heritage Festival in 1969. He has played with Chris Barber and Louis Nelson's New Orleans All Stars and has performed and

recorded with some of the industry's biggest names.

The concert starts at 7.30pm and tickets cost £10 for adults and £1 for children. For more details call 01303 242694.



#### THE BIG SKY INTERNATIONAL KITE FESTIVAL

Saturday and Sunday, September 20-21  
Main Sands, Margate

THE skies above Margate will be filled with a rainbow of colour when this year's kite extravaganza takes off.

The Big Sky International Kite Festival will welcome an exclusive list of guest flyers from all over the world, flying a diverse array of astounding creations. Talented enthusiasts will be travelling from as far afield as Thailand, Malaysia and New Zealand to take part in the event this weekend.

See large inflatables, soft kites and single

line kites riding the breeze and marvel at the aerial ballet displays, stunts, competitions and club displays. Along with the airborne wonders, there will be workshops, stalls and attractions to enjoy.

Participants will include father and son team Bryan and Carl Wright of the UK's Team Spectrum, Close Encounters, French stunt team Les Aisles du Desir and the UK's Air Heads.

The festival, which runs from 10am to 5pm both days, has been organised by Margate Town Partnership and the Kite Society of Great Britain, with the support of Thanet District Council. Find out more by calling 01843 297350 or going online at [www.bigskykitefestival.org.uk](http://www.bigskykitefestival.org.uk).

## An evening meal out or a pub lunch?

Pick up next Wednesday's **yourshepway** or **yourdover** and take a look at our **yourlocal eating out guide**

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[www.yourdover.co.uk](http://www.yourdover.co.uk)  
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Or for a bit of light relief check out the Austin Powers Collection for £11. Back to the Future fans can find parts one, two and three for just £7.

Head down to your local store or visit [www.woolworths.co.uk](http://www.woolworths.co.uk).

### Open your eyes to some great deals on glasses

SPECSAVERS has over 1,000 new frames to try in-store or online.

Prices start as low as £25 and include Pentax standard single vision lenses and scratch resistant treatment. Designer frames start at around £125 in ranges including Bench, Roxy, Jasper Conran, Polo Ralph Lauren and Tommy Hilfiger.

For more information head down to your nearest branch in Biggin Street, Dover, Honeywood Parkway, Whitfield, or High Street, Deal. Alternatively, log onto [www.specsavers.co.uk](http://www.specsavers.co.uk).

### Accessorise your outfit with autumnal tones

CROCHET swing cardigans in white and oatmeal are now £10 at New Look.

The little cotton numbers are down from £18 as part of the chain's latest sale.

Also included is a brown patterned natural wicker bag, now £12 down from £18.

The hand-held bag is a perfect autumn accessory to any outfit.

Take a look at [www.newlook.co.uk](http://www.newlook.co.uk), or visit your local store in Biggin Street, Dover, and High Street, Deal.

### Give a Burton for less at men's clothes store

BURTON'S GQ Recommends range is a stylish selection of threads for men.

Plaid check shirts – popular on the catwalks this season; mature darker wash denims; chunky cardigans and merino V-necks all feature. Star buys include a blue geometric patterned long sleeved shirt for £25, red flannel check shirt, also £25, and black tapered slim fitting jeans for £35. Suits also make up part of the range. A pair of black mod slim fit trousers will set you back £30.

Get smart and visit your local store in Dover. Alternatively see the full range at [www.burton.co.uk](http://www.burton.co.uk).

### Vintage look inspires this latest collection

FOR fashionable daywear, city girl chic or casual weekend-wear head to Evans.

Shoppers can find a vintage-inspired collection featuring feminine fabrics in a range of different colours.

Cable knit sleeve cardigans can be picked up for £35, lace printed skirts for £38 and chocolate jersey trousers for £23.

Accessories, including a large mink clutch bag for £18, an ombre scarf for £10 and a pearl stretch bracelet for £8, can also be found.

Visit [www.evans.co.uk](http://www.evans.co.uk) or pop down to the store in Biggin Street, Dover.

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**Think Trim 'N' Slim** 020 8432 9427

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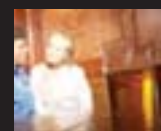
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**THE SUSPECTS:** See them perform Blur's Song 2



**RETURN:** Former Reef members have joined with Jonas Jalhay, formerly of Lady Sovereign, to form Them Is Me, who will be gigging at the Tap'n'Tin in Chatham on Saturday

## Good Reef, look who's back?

■ BY SIMON ROBINSON

INDIE music, as everyone knows, attained greatness in the mid-90s.

Proper bands such as Oasis, Blur, Pulp, Supergrass and their oft-forgotten contemporaries including Sleeper, Elastica, Mansun and so forth filled the charts week in and week out, leaving little room for manufactured pop rubbish.

Good times indeed.

Unfortunately, the heady days of Brit Pop are all but over, with gangsta rappers, bling-laden r'n'b stars and McFly notching up millions of downloads and ring-tones.

Mercifully, it seems comebacks are making a comeback.

The Police got back together, as did James, Smashing Pumpkins, Rage Against The

Machine and Take That (bad example, I grant you).

The latest musicians looking for a second shot of stardom are gravel-toned frontman Gary Stringer, drummer Nathan Curran and bassist Jack Bessant, who notched up seven top-20 singles with Reef between 1995 and 2003.

The trio, alongside new guitarist Jonas Jalhay, formerly of Lady Sovereign, have adopted the name Them Is Me and will be playing the Tap'n'Tin in Chatham on Saturday night.

Gary said he needed the two-year hiatus between the end of Reef and the beginning of Them Is Me.

He said: "For ten years we had the best laugh with Reef. I was 20 when I started, and the whole thing was just amazing, but the last 18 months were not so great – it was getting like real hard work.

"And I thought 'You know what, this is not what I'm in a rock and roll band for, let's walk away from this'.

"Reef had been such a democracy, so for two years I was lost with myself for company in a puff of green smoke.

"But little by little I'd find myself humming a song and before I knew it I had the dictaphone out."

Gary added that recording Them Is Me's debut album and hitting the road had been a simple process, saying: "Everything just seems to have worked out really easily and that's exactly how I remember Reef being.

"I'm so stoked to still be involved with music. It took two years of messing about to realise just how important music is to me."

Tickets to Them Is Me's Chatham gig cost £8. Doors open at 8pm.

• For more information visit [www.themisme.com](http://www.themisme.com) or [www.tapntin.co.uk](http://www.tapntin.co.uk).

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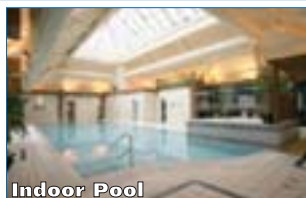
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# yourtimeout

## YOUR TV REVIEW

**THE RESTAURANT**  
BBC Two, Thursday, 8pm  
**WHO DO YOU THINK YOU ARE?**  
BBC One, Wednesday, 9pm

BY TOM BETTS

"LIFE is what happens when you are making other plans," was one of John Lennon's more astute observations.

I'm not sure what the producers of the BBC's latest reality snooze-fest have been getting up to, but I'm guessing it must be a fair bit, as they clearly haven't been paying much attention to the lazy format of *The Restaurant*.

Teams of would-be restaurateurs sizzle and boil their way to an inevitable culinary disaster in the hope of impressing those in the know.

The prize for staying the course and avoiding (yawn) elimination?

The prospect of going into business with world-famous Raymond Blanc and earning a shed-load of dosh.

Well, at least one of those has an upside.

While a few will be asking "who will win the partnership with the top Michelin-starred chef?", you get the feeling that 99.9 per cent of the viewing public will be asking, "who friggin' cares?"

The major problem with this whole sorry affair is that it's more or less a re-hash of *The Apprentice*; only with food and less charming contestants.

After a balls-up of Titanic proportions at one hapless pair's eatery, one host remarked, "I don't want to argue with you, I just want to negotiate to your satisfaction," over payment for a less than perfect meal.

He was, understandably, met with a stony silence and lasting glare.

Mind you, if there's been a cheekier



**KITCHEN NIGHTMARES:** Chef Raymond Blanc (above) decides on who stays in *The Restaurant*

request on TV this year, I'll be jiggered if I've heard it.

More terrifying than the thought of paying for a meal at one of these sub-Beefer holes is the prospect of weeks of this diabolical drivel.

It's not all bad news on the BBC though as *Who Do You Think You Are?* proves.

A show that rarely fails to make celebrities cry obviously has some merits.

Whether it's hard as nails TV presenter Jeremy Paxman shedding a tear at the fate of his long lost or actress Patsy Kensit shocked to find out one of her brood was a thief, this show has done for genealogy what skimpy gold hotpants did for Kylie Minogue's bottom.

As good an hour of TV as this is though, the endless shots of the featured personality staring pensively into the distance are beginning to grate, even if they have just found out their great, great granddad was a serial killer.

## YOUR WEEK'S HOROSCOPE

BY RUSSELL GRANT



**AQUARIUS** (Jan 21-Feb 19)

IT may be time to put an end to a deal that has been haemorrhaging money. You've got to know when to cut your losses. A strong-willed friend may try to convince you to stick with this investment, but that's because it's in their best interest to do so.

• To find out more about what the stars have in store call Russell on **Aquarius** 09067-531762



**TAURUS** (Apr 21-May 21)

BREAKING away from a group is painful, but necessary. Staying with the organisation is starting to drain your emotional and financial resources. Contrary to what you might think, you can make it on your own. You're a lot more imaginative than people seem to think.

• To find out more about what the stars have in store call Russell on **Taurus** 09067-531753



**LEO** (Jul 24-Aug 23)

AN argument could prompt you to pack up and leave, but don't be hasty. By sticking around and trying to work things out you'll salvage a good relationship. It's hard for you to take a back seat to anybody. Until you learn this valuable skill, all of your partnerships will suffer.

• To find out more about what the stars have in store call Russell on **Leo** 09067-531756



**SCORPIO** (Oct 24-Nov 22)

IT'S time to scale back your own private leisure activities and attend to other obligations. People are relying on you to help them through a difficult situation. Although you resent having to rethink your plans, you must admit that it's nice to be needed. Trust your intuition.

• To find out more about what the stars have in store call Russell on **Scorpio** 09067-531759



**PISCES** (Feb 20-Mar 20)

STOP trying to call the shots in a relationship. If you're going to maintain an amicable partnership, you need to ease up on the control freakery. The important thing is to show you can take orders as well as give them. Don't beat yourself up about it; we all have our moments.

• To find out more about what the stars have in store call Russell on **Pisces** 09067-531763



**GEMINI** (May 22-Jun 22)

YOU may be forced to make changes for the sake of work. Finding another position may not be as difficult as you think. Going back to school or getting an advanced degree could put you on a much more fulfilling career path. Luckily, you've always been a quick learner.

• To find out more about what the stars have in store call Russell on **Gemini** 09067-531754



**VIRGO** (Aug 24-Sep 23)

THIS isn't a good week to sign an agreement or enter into a partnership. You're being asked to give too many things away. Wait for better options to come along. Relatives may try to pressure you into taking the deal for security's sake, but there are more important things.

• To find out more about what the stars have in store call Russell on **Virgo** 09067-531757



**SAGITTARIUS** (Nov 23-Dec 21)

THERE'LL be times when you can't keep your temper under wraps and confronting a manipulative relative will certainly make you feel better. Although a row will create some tense moments at home, it's better than letting the tension build and resentment set in.

• To find out more about what the stars have in store call Russell on **Sagittarius** 09067-531760



**ARIES** (Mar 21-Apr 20)

A PARTNERSHIP could be severely tested. You've got to defer to someone's superior knowledge. If that means giving away a greater percentage of the profits, so be it. Resist the urge to tackle a group effort by yourself. You will need all the help you can get.

• To find out more about what the stars have in store call Russell on **Aries** 09067-531752



**CANCER** (Jun 23-Jul 23)

BE willing to change your opinions about religion and politics if a respected official falls from grace. Your reverence for authority can sometimes cloud your judgment. If you're the last person to break away from an organisation, don't be embarrassed. It's just a testament to your loyalty.

• To find out more about what the stars have in store call Russell on **Cancer** 09067-531755



**LIBRA** (Sep 24-Oct 23)

THE same old routine is starting to get on your nerves, but it won't be easy to change your daily schedule, especially as a loved one has come to rely on you. Unless you assert your independence, though, your relationship could suffer. Don't feel guilty for doing your own thing.

• To find out more about what the stars have in store call Russell on **Libra** 09067-531758



**CAPRICORN** (Dec 22-Jan 20)

IT'S hard to follow through with a project that has caused lots of strain and pain, but do it anyway. Even limping across the finish line is better than not crossing it at all. Sure, some critics will focus on the mistakes you made, but most people will congratulate you for sticking at it.

• To find out more about what the stars have in store call Russell on **Capricorn** 09067-531761

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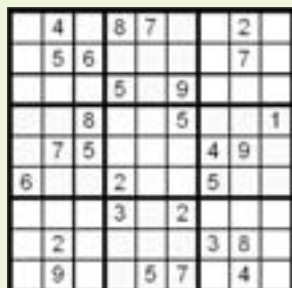
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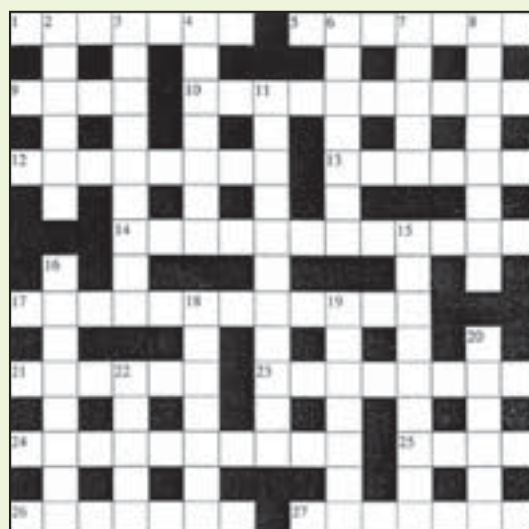
### CRYPTIC CLUES

#### ACROSS

- Undertaking to jut out (7)
- Wrongful act of receiver (7)
- Brewer's jug? (4)
- Permission arranged for single edition (10)
- Become big enough to fill completely although it got worn out (not shirt) (4,4)
- Packing them in for fisticuffs (6)
- Learned landlord? (3,2,7)
- Indicate exact place for race (5-2-5)
- Riddle used to perplex (6)
- Bought freedom, unspecified amount in foreign currency (8)
- Relative resists pet struggling (10)
- Long drink first for bird (4)
- Modern archbishopric in America? (3,4)
- One's back to work with energy on atom (7)

#### DOWN

- Prize from till brought up (6)
- Female panellist (9)
- It might be knotted at the back of one's head (7)
- Beefier concoction supplied gratis (7)
- County, actual existence unknown (5)
- Only crew suffered comics performance (8)
- Evidence essence has mixture of alcohol and water (5,6)
- Equivalent given in return by bird at enclosed castle (3-3-3)
- Flirt had minced meat that was not right (8)
- The heartless RenE and I could find it was smaller (7)
- Pole inside drains squirming entrails? (7)
- Patch up fabric about five in the morning (6)
- Like a fastener that is quick (5)



### QUICK CLUES

#### ACROSS

- Eccentric (7)
- Despotism (7)
- Baghdad's country (4)
- Board game (10)
- Remission (8)
- Insanity (6)
- Alternative (6,6)
- Guttersnipe (6,6)
- Court clown (6)
- Area included (8)
- A South American (10)
- Practical joke (4)
- Otalgia (7)
- Paint in dots (7)

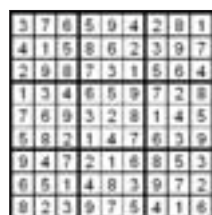
#### DOWN

- Serial (anag.) (6)
- Agree tacitly (9)
- Automatic (7)
- Divine (7)
- Spice (5)
- Regulating device (8)
- Tube-shaped (11)
- Proprietorship (9)
- And so on (8)
- By means of (7)
- The Avon (anag.) (4-3)
- Torn skin on finger or toe (6)
- Eighth Greek letter (5)

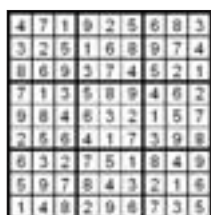
## LAST WEEK'S SOLUTIONS

### SUDOKU SOLUTIONS No53

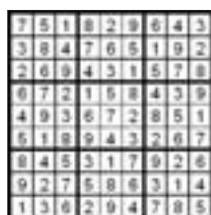
EASY



MEDIUM



HARD



Answers to all of this week's quizzes can be found on our website

### CRYPTIC SOLUTION No53

ACROSS: 1 Jackknifed 7 Camp 9 Supertax 10 Venice 11 Bound to win 14 Conquest 15 Dodgem 16 Abbess 18 Strung-up 20 New Zealand 23 Global 24 Amenable 25 Styx 26 Waterproof. DOWN: 2 Arum 3 Keep 4 Notable 5 Foxhunt 6 Divided 7 Concordant 8 Machinegun 12 Double-flat 13 Squeeze-box 17 Swallow 18 Sea-salt 19 Red deer 21 Haar 22 Also.

### QUICK SOLUTION No54

ACROSS: 1 Bizarre 5 Fascism 9 Iraq 10 Through 19 Have-not 20 Agnail 22 Thela. DOWN: 2 Israel 3 Acquiesce 4 Coverage 24 Venezuela 25 Hoax 26 Earache 27 Stipple. BONUS: 12 Remitted 13 Lurid 14 Second choice 17 Street urchin 21 Jester 23 Concubine 8 Machinegun 12 Double-flat 13 Squeeze-box 17 Swallow 18 Sea-salt 19 Red deer 21 Haar 22 Also.

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# yourgetaways

## Bringing those fjords into focus

BY **TREVOR MASON**

THREADING our way through dozens of islands off the west coast of Norway, it was difficult to believe we were on a ferry from England and not some luxurious Scandinavian cruise.

On the DFDS route from Newcastle to Bergen, the voyage is very much a part of the holiday. Norway is known for its outstanding scenery – and high prices. But once visited, it draws you back again and again.

With that in mind, and for our fourth visit in 30 years, we booked a contrasting two-centre holiday, sampling first a wood cabin high in the mountains and then a city centre hotel in Bergen.

Sailing on the Queen of Scandinavia, the 26-hour journey went almost too quickly thanks to a comfy cabin, a good choice of restaurants and bars, entertainment and films.

We arrived at Bergen – Norway's second largest city with a population of just 242,000 and gateway to the fjords – feeling relaxed.

On an excellent road, we plunged into tunnel after tunnel, hewn through rough rock, and as we climbed higher into the mountains, we passed raging rivers and dozens of waterfalls, with white and red-coloured cabins clustered around lakes large and small.

After collecting our keys and bedding, we turned into a gated private road to reach at our cabin, high in the Kvamskogen mountains – an area popular with skiers in winter and



**HIGH AND MIGHTY:** There's no shortage of spectacular scenery on offer in Norway

walkers in summer. The cabin had every modern comfort, including satellite TV, DVD player and underfloor heating. The huge outside deck commanded dramatic views of the surrounding summits – some snow-capped even in August – and a large lake below. The peace and quiet, broken only by the occasional tinkling of bells on wandering sheep, was intense.

The nearest town, Norheimsund, had good supermarkets, and yes, we found almost everything much more expensive than in England.

After a week in the mountains it was time for the bustle of city life in Bergen. Staying at the comfortable Thon Hotel Rosenkrantz, on the historic Bryggen waterfront, we were ide-

ally placed to explore its charms. We took a harbour cruise and were able to walk to many of the city's attractions, such as the aquarium and art galleries.

A cable car to the peak of Mount Ulriken – at 642 metres the highest of the seven mountains surrounding the city – offers views out to sea and inland. But on the day we went up, mist and cloud obscured most of the horizon.

We had better luck with the Floibanen, a funicular railway which takes you from the heart of the city to the top of the 320-metre Mount Floyen, where viewing platforms give expansive views.

All too soon our holiday was over, but we still had the return journey to look forward to.

### FACT FILE: NORWAY

|                 |                               |
|-----------------|-------------------------------|
| Time difference | UK plus 1 hour                |
| Capital         | Oslo                          |
| Population      | 4.7 million                   |
| Language        | Norwegian                     |
| Climate         | Temperate/arctic              |
| Religion        | Christian (mainly Protestant) |
| Currency        | £1 = approx 10 krone          |

#### Travel details

• Trevor Mason was a guest of DFDS Seaways, which offers six-night B&B hotel stays in Norway from £436 per person, including three nights onboard in commodore class and three or four nights B&B at the Solstrand Hotel in Bergen, plus carriage of standard car. Seven-night self-catering holidays in Norway start at £1,221 for two sharing inside cabin with return ferry crossings, from £1,241 for two in outside cabin and £1,375 for two in commodore class cabin. DFDS offers log cabin stays starting at £130 per person, including two nights onboard, carriage of vehicle and four/five nights in lodge. DFDS Seaways reservations: 0871 522 9955; [www.dfds.co.uk/activityholidays](http://www.dfds.co.uk/activityholidays).



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## PROPERTY NEWS

### Nationwide is merging with smaller rivals

NATIONWIDE Building Society, which has branches across the county, is to merge with the Derbyshire and Cheshire Building Societies.

The UK's largest building society will acquire its two rivals through separate transactions, in a move it says it has undertaken to ensure the viability of the mutual sector in the UK.

The decisions were described by Nationwide as "prudent and pre-emptive", following the identification of "financial issues" faced by the smaller societies.

Smaller societies have come under pressure in recent months to consolidate positions, as the liquidity crisis reduces the availability of wholesale finance.

The move is in the "best interests" of the savers and borrowers of both smaller societies, said Graham Beale, Nationwide's chief executive.

"The core member businesses of both societies are in good shape and have a better future as part of a larger organisation," he said.

### Landlords can tailor interiors to tenants

THE Residential Landlords' Association is advising buy-to-let investors to check the interiors of their properties in order to ensure they can get the best deal when it comes to tenants.

RLA director Alan Ward says thought should be given to interiors to ensure the decor and fittings appeal to the kind of person the landlord is seeking to attract.

Furnished apartments are usually best for students or young singles, while couples and those looking for long-term leases are more likely to wish to put their own stamp on homes.

Young professionals sharing a house may be looking for two bathrooms.

The local market should also be researched before deciding whether to let a property fully or partly furnished.

A well presented property is easier to let and more likely to give a choice of tenants. It is important to research the chosen tenant group and review whether a property will meet expectations.

Landlords need to be increasingly aware about marketing, according to RICS, because instructions for lettings are on the rise.

# Borrowers benefit as lenders start rate war



## Positive news at last for hard-pressed home-buyers

MORTGAGE buyers have received a boost with lenders setting off a rate war to attract the best customers.

Of the 12 leading lenders, nine have now cut their headline interest rates on two and three-year fixed-rate deals in the last two weeks alone, according to research from MoneySupermarket.com.

Halifax – the UK's largest mortgage lender – led the way with cuts of 0.95 per cent, bringing the cost of the cheapest two-year deal down to 4.89 per cent.

### ■ BY NICK AMES

However, the deal comes with a maximum loan-to-value (LTV) ratio of 25 per cent and a fee of 2.5 per cent.

Lloyds TSB is also offering a rate below five per cent. Following cuts of 0.5 per cent over the last two weeks, the bank now has a deal at 4.99 per cent, with a similar LTV and fee structure to Halifax.

Cuts of 0.2 and 0.25 per cent respectively have seen Britannia and Abbey take rates on a two-year fixed-rate deal to 5.44 and 5.54 per cent. However, Abbey has a maximum LTV of

70 per cent on the cheapest deals. "We are in the midst of a mortgage crisis, yet three-quarters of the nation's biggest lenders have recently slashed rates on deals," said Louise Cuming, head of mortgages at Money Supermarket.com.

"For such a significant proportion of mortgage providers to drop their rates underlines an industry-wide recognition that rates were too high.

"This is good for borrowers who can take heart in some positive news – a rarity during the credit crisis.

"I am also pleased see lenders making a real effort to make borrowing more affordable."

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**KITCHENER ROAD ASKING PRICE £139,950**

Three bedroom terraced house. Sitting room. Dining room. Refitted kitchen. Enclosed rear garden. Elms Vale area. Viewing recommended. No chain.

**Dover Office 01304 207099**

## Stamp Duty exempt on all these properties.

### View now!


**LONGFIELD ROAD £130,000**

Maxton location. Spacious three bedroom terraced house. 24' through lounge/diner. Refitted kitchen. Bathroom. Double glazing. Gas central heating. Garden.

**Dover Office 01304 207099**

**MAISON DIEU ROAD £159,950**

3 bedroom End Terrace House. Central position. Central Heating & double glazing. Lounge/Diner. Conservatory. Off road parking. Rear garden.

**Dover Office 01304 207099**

**MAYFIELD AVENUE £119,950**

Two Bedroom House. Sitting Room. Kitchen/Diner. Gas Central Heating & Double Glazing. Rear Garden. No chain.

**Dover Office 01304 207099**

**MILLAIS ROAD OIEO £139,950**

Popular Charlton level location. Three bedroom terraced house. 27' lounge/diner. Fitted kitchen. Cloakroom. Bathroom. Enclosed garden. Viewing recommended.

**Dover Office 01304 207099**

**FOLKESTONE £135,000**

Three bedroom terraced family home. Lounge. Dining room. Kitchen. Bathroom. Courtyard style garden to the rear. Central Location.

**Folkestone Office 01303 250757**

**CHERITON £155,000**

Three bedroom terraced home. Cheriton area. Lounge. Dining room. Kitchen. Bathroom. Rear garden. Garage. Chain free.

**Folkestone Office 01303 250757**

**FOLKESTONE £159,995**

Three Bedrooms, Garage, Lawned Garden, Chain Free.

**Folkestone Office 01303 250757**

**CHERITON £165,000**

CHAIN FREE terraced home. Cheriton area. Lounge. Dining room. Kitchen. Three bedrooms. Bathroom to the first floor. Front and rear gardens.

**Folkestone Office 01303 250757**

**CHERITON £165,000**

Three bedroom terraced house. Sought after location of Cheriton. Two receptions. No onward chain.

**Folkestone Office 01303 250757**

**WHITFIELD OIEO £120,000**

2 Bedroom Terraced House. Entrance Hall. Kitchen/Diner. Lounge. Bathroom. Garden. Central heating and double glazing.

**Kearsney Office 01304 823714**

**WHITFIELD OIEO £170,000**

3 Bedroom Extended Chalet Bungalow. Porch. Lounge. Kitchen. Dining Room. Study. Family Bathroom. Garage, off road parking, rear garden, central heating and double glazing.

**Kearsney Office 01304 823714**

**WHITFIELD OIEO £170,000**

3 Bed Semi Detached House. Entrance Hall. Kitchen/Breakfast Room. Lounge and Conservatory. Family Bathroom. Front and rear gardens, garage en bloc, central heating and double glazing.

**Kearsney Office 01304 823714**

**WHITFIELD £175,000**

3 bed Semi Detached House. Cloakroom, Lounge, Kitchen/Diner and Rear Porch. Bathroom/WC. Rear mature & established garden measuring 107' x 50' max. Gas heating, double glazing & garage en bloc.

**Kearsney Office 01304 823714**

**DYMCHURCH £139,995 FREEHOLD**

Two bedroom terraced bungalow situated in popular location of Dymchurch. Garage en bloc. Double glazing. Gas central heating. No chain.

**New Romney Office 01797 363194**

**ST. MARYS BAY £164,995 FREEHOLD**

Three bedroom semi-detached house with lounge / diner, kitchen, detached garage and off road parking for several vehicles. The property would benefit from some updating. No chain.

**New Romney Office 01797 363194**

**LYDD £159,995 FREEHOLD**

Great opportunity to purchase a three bedroom detached house. Lounge / diner. Being sold with no chain. Garage available by separate negotiation if required.

**New Romney Office 01797 363194**

**LYDD £125,000 FREEHOLD**

Three bedroom mid terrace cottage in need of renovation and being sold with no chain. Lounge, kitchen, shower room., rear garden.

**New Romney Office 01797 363194**

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# Bairstow eves

**Dover 01304 201806**

dover@bairstoweves.co.uk

**Countrywide**

## DOVER



**£110,000**

Two bedroom semi detached house with three reception rooms, bathroom and downstairs wet room, double glazing, gardens. No chain.

**Stamp Duty exempt on all these properties. View now!**

## DEAL



**£115,000**

Viewing is recommended to appreciate this three bedroom mid terrace house with double glazing and gas central heating, requiring redecorating and refurbishment.

## DOVER



**£115,000**

Two bedroom terrace house with downstairs bathroom, double glazing, gas central heating and rear courtyard garden. Viewing recommended.

## DEAL



**£125,000**

One bedroom first floor retirement flat with resident House Manager.

## DOVER



**OIEO £127,500**

Three bedroom terrace house with two reception area, double glazing, gas central heating, garden. Viewing recommended.

## DOVER



**£150,000**

Three bedroom terrace house with two reception rooms, gas central heating and original features.

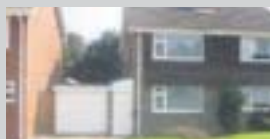
## DOVER



**£150,000**

Three bedroom end of terrace house, gas central heating, double glazing, gardens, loft room, garage en bloc.

## EYTHORNE



**£150,000**

Two bedroom semi detached house in village location with garage and gardens. No chain.

## RIVER



**OIRO £155,000**

Two bedroom end of terrace house in sought after location. No chain.

## DOVER



**£169,950**

Three bedroom detached house in Maxton with double glazing, gas central heating and garden. Viewing recommended.

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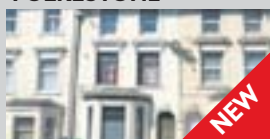
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Your home may be repossessed if you do not keep up repayments on your mortgage.

**Folkestone 01303 259211**

folkestone@bairstoweves.co.uk

## FOLKESTONE



**£67,950**

This ground floor flat comprises: lounge, kitchen, bedroom and bathroom, central heating and no chain.  
**BY ORDER OF THE MORTGAGEE IN POSSESSION**

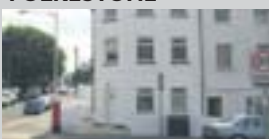
## CAPEL-LE-FERNE



**£74,995**

Detached bungalow especially for the over 50's comprising: lounge, kitchen, bedroom and bathroom. Gas central heating, double glazing, parking, patio and garden.

## FOLKESTONE



**BOTH £109,000**

Two newly converted ground floor flats comprising: entrance hall, lounge/fitted kitchen, bedroom and bathroom/WC. Double glazed, gas central heating and no chain.

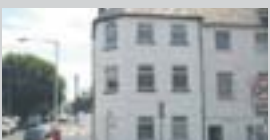
## FOLKESTONE



**£114,995**

This garden flat in the West End comprises: entrance hall, lounge with French doors opening onto private garden, kitchen, bedroom and bathroom/WC.

## FOLKESTONE



**£115,000**

Newly converted first floor flat comprising: entrance hall, lounge/fitted kitchen, bedroom and bathroom/WC. Double glazed, gas central heating and no chain.

## FOLKESTONE



**£117,000**

Ground floor flat comprising: two bedrooms, lounge, roof terrace, fitted kitchen and bathroom. Gas central heating. Double glazing. Viewing recommended.

## FOLKESTONE



**£117,995**

First floor flat situated in the West End comprising: lounge, kitchen, bedroom and bathroom. Gas central heating. Roof garden. Communal gardens. No chain.

## CHERITON



**£120,000**

This mid terrace house comprises: lounge/diner, kitchen, two bedrooms and bathroom. Gas central heating, double glazing and rear garden with brick built store.

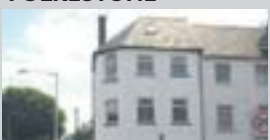
## FOLKESTONE



**£124,995**

Second floor apartment with no chain comprising: two bedrooms, bathroom, kitchen and lounge. Double glazed windows, gas central heating and communal gardens.

## FOLKESTONE



**£125,000**

Newly converted top floor maisonette comprising: lounge/fitted kitchen, two bedrooms, bathroom/WC and separate WC. Double glazed, gas central heating and no chain.

## FOLKESTONE



**£128,000**

This mid terrace, three storey property comprises: lounge/diner, kitchen, two bedrooms, bathroom and fixed staircase to loft conversion offering a third bedroom. No Chain.

## FOLKESTONE



**£159,500**

End of terrace house comprising: lounge/diner, fitted kitchen, three bedrooms and bathroom. Gas central heating, part double glazed, garage and courtyard garden.

## HYPHE



**£175,000**

Newly refurbished and decorated house with no chain comprising: gate leading to front door, hall, lounge, fitted kitchen/diner, utility room, bathroom/WC and three bedrooms.

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**DOVER** **£215,000**

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**BDP00727**

- 4 Bed House
- Self Contained Flat
- Great Value For Money!



**FOLKESTONE** **£209,000**

**FOLKESTONE OFFICE**

**HFP02297**

- Three Double Bedrooms
- Lounge/Diner, En-suite Bathroom/WC
- Shower Room, Kitchen B/Fast Room



**FOLKESTONE** **£240,000**

**FOLKESTONE OFFICE**

**HFP02395**

- Three Garages
- Two Bedrooms
- Immaculate Bungalow



**DOVER** **OIEO £159,995**

**DOVER OFFICE**

**BDP02493**

- Large Victorian
- Three Bedrooms
- Balcony Frontage



**DOVER** **OIEO £150,000**

**DOVER OFFICE**

**BDP02680**

- 3 Beds
- Stunning Development
- Central Location



**DOVER** **£84,995**

**DOVER OFFICE**

**BDP02819**

- One Bedroom
- Ground Floor with Parking
- No Chain



**FOLKESTONE** **£114,995**

**FOLKESTONE OFFICE**

**HFP02581**

- 2 Bed Apartment
- Own Rear Garden
- No Chain



**WEST END** **£144,950**

**FOLKESTONE OFFICE**

**HFP02526**

- 3 Bedrooms Top Floor Flat
- Views Over Grimston Gardens
- No Chain, Share Of Freehold



**DOVER** **£108,995**

**DOVER OFFICE**

**BDP02813**

- Contemporary Home
- 2 Double Bedrooms
- Semi Detached



**RIVER** **£135,000**

**DOVER OFFICE**

**BDP02867**

- Secure Apartment
- 2 Beds, Ground Floor
- Csp & No Chain



**DOVER** **£114,995**

**DOVER OFFICE**

**BDP02713**

- 2 Bedroom terrace
- Close to town & train station
- Stunning Condition



**FOLKESTONE** **£124,995**

**FOLKESTONE OFFICE**

**HFP02692**

- 2 Bedroom Maisonette
- Eastcliff Location
- Vacant Possession



**FOLKESTONE** **£149,995**

**FOLKESTONE OFFICE**

**HFP02693**

- Broadmead Village, 3 Bedroom
- Garage En-Bloc
- Some Decoration Required



**KINGSDOWN** **£59,000**

**DOVER OFFICE**

**BDP02820**

- 3 Bed Semi Detached
- Direct Sea Views
- Holiday Retreat



**DOVER** **£119,995**

**DOVER OFFICE**

**BDP02876**

- Three Bedrooms
- No Chain
- Large Gardens



**FOLKESTONE** **£99,995**

**FOLKESTONE OFFICE**

**HFP02306**

- Lovely Ground Floor Apartment
- Own Garden Approx 70ft
- Perfect First Time Buy



**FOLKESTONE** **£140,000**

**FOLKESTONE OFFICE**

**HFP02633**

- 3 Bedroom Terraced Home
- Lounge, Kitchen/Diner
- Double Glazing, Central Heating



**FOLKESTONE** **£170,000**

**FOLKESTONE OFFICE**

**HFP02608**

- 5 Bedroom House
- Close To Station
- No Chain

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**DYMCHURCH** **GUIDE £259,000**  
A chance to own a delightful bungalow with nearby access to the beach. 3 bedrooms, well presented gardens and ample parking. This perfect family home certainly stands out from the rest! Recently reduced with the added incentive of half of the stamp duty being paid if the full asking price is offered!



**ASHFORD** **GUIDE £154,995**  
This 2-bedded character property is ideally located, being only a short walk from the town and close to both the International railway and M20 Motorway both with fantastic links to London. Character features, permit parking and no onward chain makes this well worth a look!



**LYDD-ON-SEA** **GUIDE £210,000**  
A 3-bed detached bungalow ideally positioned close to a local parade of shops and the beach. The bungalow boasts a well-established rear garden and a pleasant rear outlook. Internally the generous sized accommodation is clearly presented but may benefit from some updating and improvement. A chain free sale is offered!



**NEW ROMNEY** **GUIDE £199,950**  
Detached 2 bed coach house designed for over 55's. New build with distinctive living area, fitted kitchen/diner, utility, 2 double beds and 2 bathrooms. Car port and garden. Close to all shops and amenities.



**DYMCHURCH** **GUIDE £220,000**  
This detached extended bungalow offers ideal retirement accommodation. Having two bedrooms, large living area, fitted kitchen and bathroom, gas central heating and double-glazing. Detached single garage with further parking. Offered chain free.



**LITTLESTONE** **GUIDE £199,950**  
Spacious 1st floor apartment with outstanding sea and coastal views. Lavish accommodation with large principle rooms and balcony to the front elevation are complemented by 3 double bedrooms, bathroom, kitchen and large hallway. Viewing a must.

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Look for transport links in the area



Find the nearest local supermarkets

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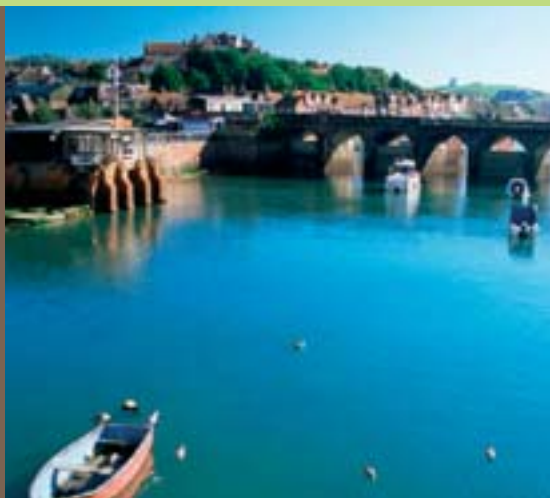


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## MOTORS NEWS



### Buyers keen to Czech out new Skoda Superb

SKODA aims to put 'Superb' back into its reputation. The Czech marque made its name and the original Superb models before World War Two, as pre-communist Czechoslovakia's equivalent of Rolls-Royce.

Guests at Skoda dealers' new Superb launch nights this week will find out whether such quality and style is back.

The new car (from £15,490) will be ridiculously cheap like its immediate predecessor though, for an executive class model.

As usual, Skoda's spec levels will be embarrassingly generous too.



### Peugeot's new surfers' option on the Tepee

PEUGEOT has followed up the successful Partner Combi family holdall.

The Partner Tepee is based on the Peugeot 308 car rather than a van though. Costing from £11,215, it seats up to five, has sliding rear side doors and majors on storage, removable seating and versatility – there is even an optional internal roof rack designed to take surf boards.

An alternative Zenith multi-purpose roof option adds 80 litres of extra storage beneath the high roof plus four large glazed panels for extra cabin airiness.



### Proton launch dual fuel saver challenge on Ford

PROTON has launched a 'same price' dual fuel 1.6-litre GEN-2 Ford Focus challenger. The 'ecoLogic' GEN-2 beats the credit crunch and high road tax and fuel costs by automatically switching from its petrol tank to run largely on cut-price LPG (liquefied petroleum gas).

LPG currently costs 58p/litre, but an aftermarket conversion costs £1,500-£2,000; the factory-fitted installation on the ecoLogic GEN-2 is available for £10,995 in hatchback or £10,795 in saloon form.



SHOWING THE WAY: BMW's 'EfficientDynamics' technology has been fitted to most of its cars and uses energy that would otherwise be lost in braking to recharge the battery

# Commute for free with BMW's green machine

SOME car makers trumpet hybrids, others spout the controversial eco-merits of bio-power.

There is also hydrogen, but that is a way off yet.

Then there's 'a nip here, a tuck there', an approach that has landed many awards for the BMW 118d and the German marque's 'EfficientDynamics' technology fitted to most of its cars.

The BMW package uses energy otherwise lost in braking to recharge the battery, mostly sidelining the engine-sapping alternator.

Emissions and demands on power and fuel are also reduced by electric power steering and 'Start-Stop'; the engine stops when the car sits in neutral and restarts when the clutch is depressed.

Furthermore, a gearshift change indicator encourages economical motoring.

All of which enables the three/five-door 118d to record 62.8mpg on the combined cycle with CO2 emissions of just 119g/km, putting it into road tax band-B (£35/year) and London Congestion Charge exempt under proposed revisions.

This suggests that a Kent-based commuter

## ROAD TEST BMW 118d

BY STEVE LOADER

### STAR QUALITY

|                |       |
|----------------|-------|
| Driving appeal | ★★★★★ |
| Image          | ★★★★★ |
| Space          | ★★★★★ |
| Value          | ★★★★★ |
| Running costs  | ★★★★★ |
| Reliability    | ★★★★★ |
| Green rating   | ★★★★★ |

could actually take out a three-year PCP (Personal Contract Purchase plan) on a 118d and run it for free from congestion charge and fuel savings.

We borrowed one from Broad Oak BMW of Ashford and Canterbury, which confirms a hefty take-up for the greener 1-Series. An all-white paint job made it hard to dish the dirt on our eco-paragon, three-door hatch sample, other than to remind myself that I still don't like the styling. However, the car feels well constructed and, of course, handles beautifully in the 'BeeEm' tradition thanks to its front engine/rear drive balance.

Liberated by EfficientDynamics, the 2.0-litre engine – the nomenclature suggests 1.8, but it is actually 1,995cc – has punch if you want to drive it hard. That electric steering is also precise with good feedback, unlike some.

On the other hand, the engine and smooth six-speed 'box allow quiet and frugal cruising.

The rear is not the most spacious and access could be better, even in the five-door. Run-flat tyres also dictate an unforgiving ride, though losing the spare saves weight and returns space lost to the car's rear transmission.

• Email [steve.loader@kosmedia.co.uk](mailto:steve.loader@kosmedia.co.uk)



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## USED CAR ROUND-UP: OUR PICK FROM A KEY SECTOR

### BEST-SELLING JAPANESE SUPERMINIS

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SUPERMINIS were not something that Japanese carmakers used to 'do' with much style or verve. They were reliable, of course, but easily outclassed for image and style by European marques. But that changed with the original Toyota Yaris, ironically made in France for European markets. The Yaris now faces its stiffest competition from fellow Japanese manufacturers in the form of the quirky looking yet robust Nissan Micra and Mitsubishi Colt. All three make a statement but are also practical and reliable.

#### TOYOTA YARIS



TOYOTA'S original mould-breaking supermini (pictured) was replaced in 2006, but the second generation car has built upon its reputation for space within eye-catching yet compact dimensions; a Yaris of any age makes a decent used buy. The original also spawned the hugely versatile Verso estate-cum-MPV. The Yaris driving experience is classy too, but the years are becoming less kind to the interior design and visual quality of the original car.

##### STAR QUALITY

|                 |       |
|-----------------|-------|
| Driving appeal  | ★★★★★ |
| Looks and image | ★★★★★ |
| Space           | ★★★★★ |
| Value           | ★★★★★ |
| Running costs   | ★★★★★ |
| Reliability     | ★★★★★ |
| Quality         | ★★★★★ |

#### NISSAN MICRA



BORING Nissan? Well, the Micra has blown that myth apart. This is the supermini that says you don't have to conform to style in order to be space-efficient and you don't have to carry a French badge to be chic – although Renault now owns Nissan. The Micra turns heads and looks 'right' in three or five-door form. It's affordable and reliable, available with excellent diesels and marketed with some stylish trim in the dearer versions.

##### STAR QUALITY

|                 |       |
|-----------------|-------|
| Driving appeal  | ★★★★★ |
| Looks and image | ★★★★★ |
| Space           | ★★★★★ |
| Value           | ★★★★★ |
| Running costs   | ★★★★★ |
| Reliability     | ★★★★★ |
| Quality         | ★★★★★ |

#### MITSUBISHI COLT



THIS stylish little car has been a lifeline for Mitsubishi dealerships, starved so long of decent mainstream car models. It is offered in two forms: an MPV-style five-door with masses of space and a higher driving position, or a lower-slung and pugnacious sporting three-door. The CZT three-door hot hatch version is possibly best in class for the money, but the whole range delivers a good drive. Interiors are refreshing and almost Scandinavian in design.

##### STAR QUALITY

|                 |       |
|-----------------|-------|
| Driving appeal  | ★★★★★ |
| Looks and image | ★★★★★ |
| Space           | ★★★★★ |
| Value           | ★★★★★ |
| Running costs   | ★★★★★ |
| Reliability     | ★★★★★ |
| Quality         | ★★★★★ |

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## BMW

**3 SERIES**, 325ci SPORT CONV, wk52yda, topaz blue metallic, 65000 miles, £11000, Big Motoring Wheel, Wrotham Heath, 01732 220555 (TRADE)

**3 SERIES**, 316ti SE COMPACT, i033vle, black, 0 miles, £6000, Big Motoring Wheel, Wrotham Heath, 01732 220555 (TRADE)

**5 SERIES**, 525d SE SAT NAV E60, i104dpd1, orient blue, 0 miles, £10000, Big Motoring Wheel, Wrotham Heath, 01732 220555 (TRADE)

**7 SERIES**, 745i AUTO, 2002, silver met with black nascar leather, 52000 miles, £14950, Martin James Cars, Kent, 01795426700 (TRADE)

## CADILLAC

**CTS**, cts 3.6 sport luxury v6, 2005, light platinum with black leather, 22379 miles, £12950, Martin James Cars, Kent, 01795426700 (TRADE)

## CHEVROLET

**CAPRIVA**, 2.0 VCDi LT 5dr, 18/08/2007, cd player abs driver airbag power steering immobiliser cruise control auto climate control electric windows, brown, 12852 miles, £13500, Invicta Motors, Canterbury, 0844 856 4494 (TRADE)

**KALOS**, 1.4 SX, g157nrx, finished in pearl black with black interior, black, 1000 miles, £5995, Calfyns Tunbridge Wells Vauxhall, Tunbridge Wells, 01892 515700 (TRADE)

**MATIZ**, SX 1.0, g106vgn, finished in yellow with interior, yellow, 6000 miles, £4995, Calfyns Chevrolet T Wells, Tunbridge Wells, 01892 515700 (TRADE)

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**C3**, SX 5dr, g105 fty, rear wash/wipe, rear headrests, front fog lamps, remote central locking, remote alarm, height adjustable seat, adjustable steering column, electric front windows, electric mirrors, cloth upholstery, air conditioning, climate control, cd player, radio, twin air bags, abs, power steering, red, 45800 miles, £4995, Kings Highway Garage Ltd, Plumstead, 020 8855 4000 (TRADE)

**C4** 1.6i 16V VTR 3dr, 2006, 1.6i 16v vtr 3dr coupe, black, 17000 miles, £7995, Wilmoths Ashford, Ashford, 01233 640100 (TRADE)

**XSARA**, PICASSO DESIRE 2 HDI, da05 mhy, remote central locking, remote alarm, rear wash/wipe, rear headrests, front fog lamps, height adjustable seat, adjustable steering column, electric front windows, electric mirrors, twin air bags, air conditioning, abs, power steering, cloth upholstery, cd player, radio, 3600 miles, £5495, Kings Highway Garage Ltd, Plumstead, 020 8855 4000 (TRADE)

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**CINQUECENTO**, m/1994, manual locking manual windows, red, 74,000 miles, £1195, Cheriton Motor House, Folkestone, 01303 257955 (TRADE)

**COUPE**, 2.0 16v, 1995, red, 72451 miles, £1995, County Car Sales, Dover, 01304 242324 (TRADE)

**GRANDE PUNTO**, w07tlyc, blue, 5810 miles, £4845, Thames Group Tunbridge Wells, Tunbridge Wells, 01892 549766 (TRADE)

**PUNTO**, ACTIVE 1.2, 2003, silver, 45000 miles, £2995, County Car Sales, Dover, 01304 242324 (TRADE)

## FORD

**C-MAX**, 1.8TDci Titanium SD, c157yia, diesel, black, 10359 miles, £13400, SMC Ford Sittingbourne, Sittingbourne, 01795 426693 (TRADE)

**FIESTA**, FINESSE 16V SD, ax03 vbv, rear wash/wipe, rear headrests, central locking, height adjustable seat, adjustable steering column, cd player, radio, twin air bags, power steering, cloth upholstery, red, 33500 miles, £4295, Kings Highway Garage Ltd, Plumstead, 020 8855 4000 (TRADE)

**FIESTA**, 1.4 ZETEC 3dr (Climate), gk06pvd, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, computer, softx childseat restraint mechanism, electric windows, foglights, head restraints, folding rear seats, immobiliser, passenger airbag, power assisted steering, remote locking, radio/cd, player, radio, twin air bags, power steering, cloth upholstery, red, 33500 miles, £4295, Kings Highway Garage Ltd, Plumstead, 020 8855 4000 (TRADE)

**FOCUS**, 1.8 TDCi ZETEC 3dr (Euro4) (Climate Pack) 2005 - 11/09/2007, cd player abs leather hood cover alarm power steering immobiliser heated seats electric windows, black, 7108 miles, £11999, Invicta Motors, Ashford, 0844 826 5918 (TRADE)

**FOCUS**, ZETEC, 1999, black, 110000 miles, £2795, County Car Sales, Dover, 01304 242324 (TRADE)

**FOCUS**, 1.6 LX 2005, colorado red, 20596 miles, £7495, CB Motors, Tenterden, 01580 765011 (TRADE)

**GALAXY**, 1.9 TD ZETEC 5dr Auto (115 PS) (2000 - 2006), 11/02/2005, cd player abs driver airbag power steering immobiliser electric windows, silver, 33020 miles, £11900, Invicta Motors, Canterbury, 0844 856 4494 (TRADE)

**KA**, 1.3 HATCHBACK 3dr, 06/2006, manual windows manual locking pas radio/cd player, light blue, 15,500 miles, £4695, Cheriton Motor House, Folkestone, 01303 257955 (TRADE)

**MONDEO**, 5124r, 1998, red, average miles, £1550, Kent, 0791989708 (PRIVATE)

**MONDEO**, 2.0TDCi 130 Zetec SD (6), gk55okh, adjustable seats, adjustable steering column/wheel, alloy wheels, climate control, computer, cruise control, driver airbag, electric mirrors, electric windows, foglights, front armrest, electrically adjustable seats, head restraints, folding rear seats, lumbar support, immobiliser, passenger airbag, power assisted steering, rear armrest, remote locking, side airbags, radio/cd, rear headrests, contact the used car team or for more help. insurance group: blue, 25922 miles, £8417, SMC Ford Sittingbourne, Sittingbourne, 01795 426693 (TRADE)

**MONDEO**, 2.0 LX Automatic, 2004, steel blue, 24554 miles, £5995, CB Motors, Tenterden, 01580 765011 (TRADE)

**S-MAX**, ZETEC (2007.75) 5 Dr 2.0 TDCi 140 PS (-), 06/02/2008, cd player abs alarm driver airbag power steering immobiliser cruise control auto climate control electric windows, blue, 11934 miles, £16499, Invicta Motors, Ramsgate, 0844 856 4494 (TRADE)

**TRANSIT**, 280 85bhp, hn53cno, remote central locking, cloth upholstery, ply-lined, side load door, barn doors, dual passenger seat, abs, air bags, power steering, radio, cassette, white, 60000 miles, £4000, Clearways Commercial, Sevenoaks, 01474 853034 (TRADE)

## HONDA

**ACCORD**, 2.0 I-CDTi SPORT with FHT, g007aoe, body colour bumpers, cruise control, internally adjustable headlight height, high level rear brake light, front electric windows, handbrake superlocks (deadlocks), chrome door handles, dual curtain srs airbags front and rear, 5 x 3 point seat belts, height adjustable front seat belts, adjustable dashboard illumination, dual front srs airbags, fuel filler release, lockout underfloor storage, power tailgate (remote operated), tilt and telescopic steering wheel adjustment, front foglights, body colour door mirrors, softx childseat restraint mechanism, head absorbing tinted windows, locking wheel nuts, rolling code ecu engine immobiliser, central locking, rear electric windows, rear cupholders, alabaster silver metallic, 5980 miles, £17995-000, Barretts Honda, Canterbury, 0845 3709769 (TRADE)

**CR-V**, 2.0 I-VTEC Sport 5dr, wn05fda, headlamp wash/wipe, abs, air bag, twin air bags, side air bags, alarm, climate control, cruise control, front air windows, cloth upholstery, centre armrest, head restraints, height adjustable seat, retractable headrests, rear armrest, folding rear seats, rear headrests, adjustable steering column, multi-function steering wheel, power steering, trip computer, curtain airbags, quick-clear screen, headlamp jetwash, metallic paintwork, automatic electric windows, air conditioning, electric sunroof, radio, steering wheel audio controls, stereo, 16" alloys, met red, 27315 miles, £10499, AutoPlan Maidstone, Maidstone, 0845 871 5185 (TRADE)

**FR-V**, 1.8 I-VTEC Ex 5dr, 1503649, honda fr-v 1.8 I-Vtec ex 5dr £15, 989.00, registration g157wq sale price £1, 989.00, registered 2007 mileage 200 miles, transmission manual body style, number of doors 5 interior trim, previous owners 0 interior trim leather, leather, fletcher provide a variety of warranty options, our sales teams will be happy to explain the options to you. silver, £15989, Drake and Fletcher Honda, Tunbridge Wells, 0845 130 4298 (TRADE)

**MAZDA**, 323, GT 5dr, w674mdo, remote central locking, automatic, remote central locking, head restraints, power steering, air bag, metallic paintwork, electric windows, air conditioning, cd player, stereo, 15" alloys, aluminium silver, 87000 miles, £2599, Marshams, Maidstone, 01622 200 100 (TRADE)

**Mazda3**, 3 Ts 5dr, yr56voh, anti-theft system, central locking, immobiliser, remote central locking, cloth upholstery, height adjustable seat, lumbar support, folding rear seats, rear headrests, rear wash/wipe, metallic paintwork, abs, multiple airbags, power steering, electric windows, air conditioning, cd player, parking sensor, 15" alloys, aluminium silver, 13000 miles, £8495, Automatically Ray Morris (Welling), Welling, 0208 303 4030 (TRADE)

**Mazdas** - Sport Diesel Nav, 1435649, -mazda mazda 5 sport diesel nav £10, 989.00, registration i00eqj sale price £10, 989.00, registered 2006 mileage 37500 miles, fuel type diesel exterior silver, number of doors 5 interior cloth, previous owners 1 interior trim cloth, there are a variety of warranty options, please ask at dealership for details, silver, £10989, Drake and Fletcher Honda, Tunbridge Wells, 0845 130 4298 (TRADE)

## HYUNDAI

**ACCENT**, CDX 4dr, gn04fwt, central locking, immobiliser, remote central locking, cloth upholstery, head restraints, height adjustable seat, folding rear seats, rear wash/wipe, metallic paintwork, colour coded body, multiple airbags, abs, power steering, electric windows, parking sensor, air conditioning, cd player, alloy wheels, aluminium silver, 12000 miles, £5495, Automatically Ray Morris (Bexleyheath), Bexleyheath, 01322 524 680 (TRADE)

**COUPE**, SE 1975cc 3 door, 2006, cd player air conditioning alloy wheels central locking approved driver's airbag power steering history check electric windows, silver, 17200 miles, £8995, Pomphrey's of Sittingbourne, Sittingbourne, 01795 476222 (TRADE)

**COUPE**, SE, 04, excellent car. tax until e feb 09, mot expires 07/09/2009. 3 door coupe special edition, ocean blue, petrol, manual, abs, air conditioning, alarm, alloy wheels, cruise control plus more. 32,000 miles, full service history, reg sept 04 (54 plate), owned since new, genuine reason for sale. for further details please email keith@keithpestell.co.uk or telephone 01634 263603, ocean blue, £5100, Gillingham Kent, 01634263603 (PRIVATE)

**GETZ**, GSI 5dr, hn05 yje, central locking, cloth upholstery, rear headrests, rear wash/wipe, electric front windows, cd player, manual, abs, air conditioning, alarm, alloy wheels, cruise control plus more. 32,000 miles, full service history, reg sept 04 (54 plate), owned since new, genuine reason for sale. for further details please email keith@keithpestell.co.uk or telephone 01634 263603, ocean blue, £5100, Gillingham Kent, 01634263603 (PRIVATE)

**MINI**, COOPER, 3dr, fa02 fgd, front fog lamps, rear wash/wipe, rear headrests, remote central locking, remote alarm, full leather, height adjustable seat, electric windows, electric mirrors, air conditioning, radio cassette, multi-disc cd player, twin air bags, abs, power steering, alloy wheels, blue, 59500 miles, £6495, Kings Highway Garage Ltd, Plumstead, 020 8855 4000 (TRADE)

**MITSUBISHI**, COLT, 1.5 SPORT, 2004, black, miles, £5995, Masters Group Mitsubishi Bromley, Beckenham, 0208 6587122 (TRADE)

**L200 ANIMAL**, 2005, Black, All leather, 18inch Alloys, Ultimate rear cab, load liner, tow bar, roof racks, 1 owner, 13,500 miles. Open to offer please call 01474 361021 or email edna-mick@talktalk.net (PRIVATE)

**LANCER**, 1.6 Equippe 4dr Auto, lv05vnn, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, central locking, computer, driver airbag, electric mirrors, electric windows, foglights, head restraints, folding rear seats, immobiliser, passenger airbag, power assisted steering, radio/cd, power windows, insurance group: 9, was, black, 37000 miles, £5494, SMC Mitsubishi Erith, Erith, 01322 344277 (TRADE)

**LANCER**, EVOLUTION X 2.0 GSR FO-300 4dr SST, gn08vut, blue, 600 miles, £29993, SMC Mitsubishi Erith, Erith, 01322 344277 (TRADE)

**GRAND CHEROKEE**, 1997, green, 180000 miles, £2995, County Car Sales, Dover, 01304 242324 (TRADE)

## KIA

**CEED**, - 1.6 Ls 5dr Auto, 1472649, alarm, climate control, trip computer, front fog lamps, kiae seed 1.6 is 5dr auto £13,595.00, registration g108mgw sale price £13,595.00, registered 2008 mileage 500 miles, transmission automatic body style hatchback, fuel type petrol exterior silver, number of doors 5 interior, previous owners 1 interior trim, alarm, trip computer, 6 speakers, side airbags, 3 point inertia reel seatbelts on all 5 seats, abs/ebrd, 16, remote central door locking, front fog lamps, climate control and air quality control system, radio/cd + mp3, silver, £13595, Drake and Fletcher Honda, Tunbridge Wells, 0845 130 4298 (TRADE)

**RIO**, 1.5 CRDi GS Diesel, 2005, insurance group 4 abs air conditioning body coloured bumpers central locking drivers airbag folding rear seats front electric windows height adjustable drivers seat immobiliser passenger airbag power steering radio/cd steering wheel rake alloy wheels, clear silver, 30255 miles, £5495, Masters Bromley Ka, Beckenham, 0208 662 6133 (TRADE)

## LAND ROVER

**DEFENDER**, 90 TD Hardtop, 10789054, tow pack, radio cassette, immobiliser, alarm, power steering, cloth upholstery, 4dr, price is £5, 995 + £1, 224.13 vat-£3, 219.13 total road tax for this vehicle is £185 per year, coniston green, 109000 miles, £5995, Diesel Centre, Staplehurst, 01580 890333 (TRADE)

**DISCOVERY**, TDS Commercial Automatic, ex33vvc, climate control, abs, quick-clear screen, central locking, cd player, remote alarm, remote central locking, cloth upholstery, adjustable steering column, power steering, twin air bags, rear wash/wipe, electric windows, alloy wheels, 4x4, red, 995.00 + £1, 574.13 vat = £10, 569.13 total road tax is £180.00 per year on this vehicle, silver, 88000 miles, £8995, Diesel Centre, Staplehurst, 01580 890333 (TRADE)

**FREELANDER**, 1998, met green with beige, 91644 miles, £3250, County Car Sales, Dover, 01304 242324 (TRADE)

## MAZDA

**323**, GT 5dr, w674mdo, remote central locking, automatic, remote central locking, head restraints, power steering, air bag, metallic paintwork, electric windows, air conditioning, cd player, stereo, 15" alloys, aluminium silver, 87000 miles, £2599, Marshams, Maidstone, 01622 200 100 (TRADE)

**Mazda3**, 3 Ts 5dr, yr56voh, anti-theft system, central locking, immobiliser, remote central locking, cloth upholstery, height adjustable seat, lumbar support, folding rear seats, rear headrests, rear wash/wipe, metallic paintwork, abs, multiple airbags, power steering, electric windows, air conditioning, cd player, parking sensor, 15" alloys, aluminium silver, 13000 miles, £8495, Automatically Ray Morris (Welling), Welling, 0208 303 4030 (TRADE)

**Mazdas** - Sport Diesel Nav, 1435649, -mazda mazda 5 sport diesel nav £10, 989.00, registration i00eqj sale price £10, 989.00, registered 2006 mileage 37500 miles, fuel type diesel exterior silver, number of doors 5 interior cloth, previous owners 1 interior trim cloth, there are a variety of warranty options, please ask at dealership for details, silver, £10989, Drake and Fletcher Honda, Tunbridge Wells, 0845 130 4298 (TRADE)

## MINI

**COOPER**, 3dr, fa02 fgd, front fog lamps, rear wash/wipe, rear headrests, remote central locking, alarm, full leather trim, full service history, only 68000 miles, only 1 former keeper, remote central locking, alarm, air con, electric mirrors, twin air bags, alloy wheels, original cd hi-fi, sports g-box, stunning condition, true luxury at an affordable price. only £4695, willow green metallic, £4695, Riviera Car Sales, Folkestone, 01303 242444 (TRADE)

**9-3 2.0 SE AUTOMATIC**, 2001 (51), 01 (51) saab 9-3 2.0 se turbo automatic, stunning metallic yellow green coachwork with grey half leather trim, full service history, only 68000 miles, only 1 former keeper, remote central locking, alarm, air con, electric mirrors, twin air bags, alloy wheels, original cd hi-fi, sports g-box, stunning condition, true luxury at an affordable price. only £4695, willow green metallic, £4695, Riviera Car Sales, Folkestone, 01303 242444 (TRADE)

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**ALHAMBRA**, 1.9 TDI PD Stylance 7 Seat [130 PS] 5dr, 01/09/2004, cd player driver airbag power steering immobiliser electric windows, 50327 miles, £8999, Invicta Motors, Ashford, 0844 826 5918 (TRADE)

**IBIZA**, 1.9TDI 100 Sportrider Hatchback 3dr 1896cc (2008), 08/2008, alloy wheels remote c/clocking electric mirrors steering audio controls radio/cd player a/con fog lights, black magic, delivery miles, £3355, Cheriton Motor House, Folkestone, 01303 257955 (TRADE)

**LEON**, SE TDI 1.9 130PS 5dr, 2005 g15jmr, one previous keeper, power steering, remote central locking, climate control, electric windows, 6 speed gearbox, full service history, electric/cd/radio mirrors, front fog lamps, tinted glass, rear wash/wipe, ad, steering column, seat height adjuster, split rear seats, alloy wheels, rear parking sensors, 142 grey metallic, 19,000 miles, £11,955, Hollis Motors, Dover, 01304 206710 (TRADE)

## NISSAN

**ALMERA**, 5 Dr Auto, ae52 upl, rear wash/wipe, rear headrests, central locking, electric front windows, cloth upholstery, height adjustable seat, radio cassette, air bag, power steering, adjustable steering column, red, 25300 miles, £3295, Kings Highway Garage Ltd, Plumstead, 020 8855 4000 (TRADE)

**MICRA**, SPTRITA 5dr, ov5w6bl, electric front windows, electric mirrors, parking sensor, cd player, air conditioning, blue, 16000 miles, £7495, Automatically Ray Morris (Welling), Welling, 0208 303 4030 (TRADE)

**PRIMASTAR**, SL27 DCI 100 SE 100bhp 6spd, wu05fx, remote central locking, cloth upholstery, bulkhead, ladder bolster, side load door, barn doors, dual passenger seat, adjustable steering column, power steering, parking sensor, multi-function steering wheel, abs, air bag, air conditioning, electric mirrors, electric windows, detail blue, 38000 miles, £5495, Clearways Commercial, Sevenoaks, 01474 853034 (TRADE)

**PEUGEOT**, 206, GTI 3dr 2.0 Man, remote central locking, full leather, head restraints, power steering, abs, auto lighting, colour coded body, metallic paintwork, uk supplied, central locking, remote alarm, sports seats, folding rear seats, traction control, trip computer, side air bags, twin air bags, front fog lamps, rain-sensing wipers, rear spoiler, electric front windows, electric mirrors, air conditioning, climate control, cd player, multi-disc cd player, steering wheel auto controls, stereo, 16" alloys, metallic blue, 52000 miles, £4699, Marshams, Maidstone, 01622 200 100 (TRADE)

**306**, 1.9D Turbo (a/c) Estate 5D 1905cc, 1997, central locking, remote mirrors, electric windows, srs, airbag, radio cassette, air conditioning, 5 speed gearbox, power assisted steering, seat height adjuster, parcel shelf and large boot, factory fitted roof rails, very clean family car. metallic silver, miles, £2995, Westbrook Cars, Canterbury, 01227 710685 (TRADE)

**PEUGEOT 406 1.9TD ESTATE**, 1998, blue with grey interior, 7 seats, 103,000miles, MOT till July 2009, e9 £400 now £132 £38457 (PRIVATE)

**ROVER**, 25, SEI 16v 5dr, h705 ukm, front fog lamps, rear headrests, rear wash/wipe, remote central locking, alarm, immobiliser, height adjustable seat, adjustable steering column, power steering, air conditioning, air bag, abs, power steering, electric windows, electric mirrors, cloth upholstery, alloy wheels, red, 10800 miles, £4995, Kings Highway Garage Ltd, Plumstead, 020 8855 4000 (TRADE)

## SAAB

**9-3**, Linear TDI 1.9, oct 2004 g154vdc, two previous keepers, power steering, remote central locking, air conditioning, electric windows, 6 speed gearbox, full service history, radio/cd player, twin side airbags, abs brakes, engine immobiliser, air alarm, on-board computer, tinted glass, ad, steering column, seat height adjuster, alloy wheels, silver metallic, 32,000 miles, £9,495, Hollis Motors, Dover, 01304 206710 (TRADE)

**9-3 2.0 SE AUTOMATIC**, 2001 (51), 01 (51) saab 9-3 2.0 se turbo automatic, stunning metallic yellow green coachwork with grey half leather trim, full service history, only 68000 miles, only 1 former keeper, remote central locking, alarm, air con, electric mirrors, twin air bags, alloy wheels, original cd hi-fi, sports g-box, stunning condition, true luxury at an affordable price. only £4695, willow green metallic, £4695, Riviera Car Sales, Folkestone, 01303 242444 (TRADE)

**ALHAMBRA**, 1.9 TDI PD Stylance 7 Seat [130 PS] 5dr, 01/09/2004, cd player driver airbag power steering immobiliser electric windows, 50327 miles, £8999, Invicta Motors, Ashford, 0844 826 5918 (TRADE)

**IBIZA**, 1.9TDI 100 Sportrider Hatchback 3dr 1896cc (2008), 08/2008, alloy wheels remote c/clocking electric mirrors steering audio controls radio/cd player a/con fog lights, black magic, delivery miles, £3355, Cheriton Motor House, Folkestone, 01303 257955 (TRADE)

**LEON**, SE TDI 1.9 130PS 5dr, 2005 g15jmr, one previous keeper, power steering, remote central locking, climate control, electric windows, 6 speed gearbox, full service history, electric/cd/radio mirrors, front fog lamps, tinted glass, rear wash/wipe, ad, steering column, seat height adjuster, split rear seats, alloy wheels, rear parking sensors, 142 grey metallic, 19,000 miles, £11,955, Hollis Motors, Dover, 01304 206710 (TRADE)

## SEAT

**ALHAMBRA**, 1.9 TDI PD Stylance 7 Seat [130 PS] 5dr, 01/09/2004, cd player driver airbag power steering immobiliser electric windows, 50327 miles, £8999, Invicta Motors, Ashford, 0844 826 5918 (TRADE)

**IBIZA**, 1.9TDI 100 Sportrider Hatchback 3dr 1896cc (2008), 08/2008, alloy wheels remote c/clocking electric mirrors steering audio controls radio/cd player a/con fog lights, black magic, delivery miles, £3355, Cheriton Motor House, Folkestone, 01303 257955 (TRADE)

**LEON**, SE TDI 1.9 130PS 5dr, 2005 g15jmr, one previous keeper, power steering, remote central locking, climate control, electric windows, 6 speed gearbox, full service history, electric/cd/radio mirrors, front fog lamps, tinted glass, rear wash/wipe, ad, steering column, seat height adjuster, split rear seats, alloy wheels, rear parking sensors, 142 grey metallic, 19,000 miles, £11,955, Hollis Motors, Dover, 01304 206710 (TRADE)

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- OTHER
- PRINT, PACKAGING, DISTRIBUTION
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- PUBLIC SECTOR, SOCIAL SERVICES
- RETAIL, WHOLESALE, SALES
- SCIENTIFIC AND PHARMACEUTICAL, RESEARCH
- TRANSPORT, LOGISTICS, AVIATION

## Senior & General Appointments

42-47

### The White Horse Group

Who specialise in digital print, signage and web design, are looking for an Accounts Clerk to work in our head office in Hythe.

Duties to include sales ledger, purchase ledger and Payroll. You should have a good knowledge of Microsoft Office, Sage and be IT competent.

**Salary £13-£15K** depending on experience.

Applications in writing to Debra Frayne:  
138 High Street, Hythe, Kent CT21 5JU

### Foster carers wanted

The Caldecott Foundation, which cares for vulnerable children who have experienced extreme trauma and disruption, seeks dedicated and highly motivated foster carers. Comprehensive training and support given, plus excellent rates of pay.  
**Contact Jamie Bromfield or Erica Eversfield on 01303 815648 or email [fostering@caldecottfoundation.co.uk](mailto:fostering@caldecottfoundation.co.uk)**



The Caldecott Foundation, Smeeth, Ashford, Kent TN25 6SP.

### SKI INSTRUCTORS

**Required at Realli-Ski, Barham.**

Are you an experienced skier/boarder of 10 weeks+, perhaps already qualified?

Full & Part time positions starting Oct.

**www.realli-ski.com**  
**0845 83 82 811**

### Required SITE TEAM MEMBER

(Safety and Security)  
37 hours  
12.00pm – 8.00pm



You will be part of a team responsible for site security and site maintenance. Along with some supervision of students at lunchtimes and out of school hours.

The successful applicant will be required to be flexible, patient and well organized. Basic 'handyman' skills are essential. You will have to provide an Enhanced CRB disclosure for which the employer will pay.

Closing date: **Friday 26th September 2008**

Further details are available from:  
Miss S Spratley, Pent Valley Technology College, Surrenden Road, Folkestone, Kent CT19 4ED  
Tel: 01303 277161 ext 2218/Fax 01303 279342  
Email: [samantha.spratley@pent-valley.kent.sch.uk](mailto:samantha.spratley@pent-valley.kent.sch.uk)

## The Royal School of Military Engineering (Chatham) Faculty Managers

**Salary circa £40,000 + PRP**

The Royal School of Military Engineering (RSME) trains in excess of 8,000 soldiers per year in construction and engineering skills. Currently we are looking for a number of Faculty Managers to lead successful teams of instructors in the following areas:

- **Design Faculty** – includes responsibility for draughtsmen, surveyors and construction materials testing courses
- **Building Faculty** – includes responsibility for building and construction, carpentry and joinery and structural finishing courses
- **Electrical Faculty** – includes responsibility for all electrical courses
- **Engineering Services Faculty** – includes responsibility for all heating and plumbing, air conditioning and refrigeration and fabrication courses

These are key appointments reporting directly to the Head of Division and the successful candidates will need to demonstrate the ability to manage multidisciplinary instructional teams to achieve high quality teaching and high pass rates in all course programmes within their faculty. For the Construction and Engineering Faculty Managers posts you will be a qualified and experienced engineer or tradesperson preferably with an education or training background, although this is not essential.

**For an application form and job description please: Visit our website [www.midkent.ac.uk](http://www.midkent.ac.uk)**  
**Email: [rsme.recruitment@midkent.ac.uk](mailto:rsme.recruitment@midkent.ac.uk)**  
**Telephone 01634 845402 (24 hour answer machine)**  
**Personnel Director Iain Donaldson on 01634 884422**  
**Personnel Officer, Marie Cook on 01634 884736**

Informal enquires are very welcome, please telephone:

**Closing Date 26th September 2008 Interviews will take place in week commencing 29th September 2008**



Mid-Kent College is an equal opportunity employer

The College is committed to Equal Opportunities and to selection on merit. It welcomes applications from all sections of society. We particularly welcome and encourage applications from under represented groups including black, minority ethnic and disabled people.



## ATTENTION ALL NURSES

Premier Occupational Healthcare continues to experience an exciting period of growth. As a result we are seeking to recruit into the following roles to join our existing Occupational Health team:

### RGNs and OH advisers

Hours : Full and part time

- Both roles are based in Folkestone but do require the ability to travel.
- Self Motivation • Professionalism
- Excellent communication and IT skills

For an on-line application form please e.mail a covering letter plus your CV to [jan.pethick@premierohc.co.uk](mailto:jan.pethick@premierohc.co.uk)

Alternatively if you do not have access to a computer, please send your CV and covering letter to:

Jan Pethick  
Premier Occupational Healthcare, Premier House,  
Shearway Business Park, Pent Road, Folkestone, Kent CT19 4RJ  
Please visit our website: [www.premierohc.co.uk](http://www.premierohc.co.uk)

Premier Occupational Healthcare is an equal opportunities employer and Investors in People.

## BECOME A MULTI-SKILLED ENERGY ASSESSOR

By law trained Energy Assessors will need to carry out an estimated 3 million Energy Assessments in the year from this October - 200,000 commercial buildings, 1.8 million homes being rented and 1.1 million being sold (2.1m in normal house sale years).

Applicants are therefore required to train **now** - no previous surveying experience is required - at our London, Bristol, Birmingham and Manchester training centres which are approved by the Government-appointed Awarding Body for the Built Environment. The subsidised training is taken in separately bookable 1-week modules usually around current commitments and you **qualify as a multi-skilled Domestic and Commercial Energy Assessor, Flood Risk Assessor and Home Inspector**.

Homes now being sold already require Assessments with **average fees of £70** being paid to our Assessors - fees for the 1.8m rented homes from October are expected to be similar. Fees for currently optional Home Inspections **average £250** - commercial Assessments are expected to be higher. Up to 15 domestic Assessments or 6 commercial Assessments or Home Inspections are estimated to be carried out in a week, subject to size of properties and supply. As well as thousands of Assessors carrying out Energy Assessments, 7500 Home Inspectors will be needed upon Government making Home Inspections compulsory - less than a thousand are currently certified.

Regardless of the 'credit crunch' these new 'green' laws and 3 million Assessments are creating a **rapidly expanding new industry which you could join**, subject to interview and Aptitude test. So apply now for subsidised training and to **start a new career carrying out this environmentally important work with potential multiple income stream opportunities**.



Ring

**020 8335 1700**

Ref: HKO38E



## MIDDAY SUPERVISORS

We currently have vacancies for Midday Supervisors at our School to work for 1 1/4 hours per day - 5 days a week. We are looking for people to join our busy team which involves our exciting lunchtime "Active Play" project. If you feel that this could be you, please contact the school for further information, and to arrange an appointment to visit the school. Closing date for applications is Wednesday, 1st October 2008.

**Headteacher:** Mrs. P. Parnell, St. Augustine's Catholic Primary School,  
St. John's Road, Hythe, Kent, CT21 4BE. Tel: 266578  
**Email:** headteacher@st-augustines-hythe.kent.sch.uk

## HMT Care

HMT Care is dedicated to the care of people diagnosed within the spectrum of neuro-disability, particularly HUNTINGTON'S DISEASE. We provide an holistic and person-centred approach to care and require dedicated and committed staff to work with us.

Duties will include personal care and day-to-day assistance and support of residents.

A competitive salary, promotion prospects, accredited specialist training, together with NVQ opportunities, is our commitment to you.

Previous experience and qualifications are an advantage, but are not essential. Starting salary £6.24-£6.86 p.h

Part-time and full-time hours are available. Also part-time Nights.

To request an application form and information please call Nana or Paul on 01227 742992 weekdays between 10am and 4pm



**Tel No: 01227 742992**

**Fax No. 01227 743265**

### Cedar House, Barham, Nr. Canterbury

Cedar House is a 44-bed hospital offering secure services to people with learning disabilities and challenging behaviour.

### SUPPORT WORKERS

**From £8.07 per hour – average 37.5 hours per week on shift basis (incorporating weekends & nights)**

You will provide the highest standard of care for each patient assisting them in ensuring their daily needs are met. You will be actively involved in encouraging and supporting patients with daily activities, educational programmes, behavioural support programmes and leisure activities. Ideally, candidates will possess an NVQ Level 2 (Health & Social Care) qualification or equivalent along with previous experience working in a similar role, or within a healthcare/learning disabilities environment. However we are also keen to hear from any candidates who feel that through life experience, can offer excellent care and support to our patients. In return we offer a variety of benefits including competitive hourly rates, Pension, full induction programme, training and development opportunities and Life Assurance.

**If you wish to be considered for this role, please contact our Reception on (01227) 833700 to request an application form or alternatively you can download an application form from our website [www.careprinciples.com](http://www.careprinciples.com)**

**Please quote reference number CEDAR/SW/A08.**

**Closing date: 28th September 2008.**

Appointments are subject to Criminal Records Bureau Disclosure. We are an equal opportunity employer committed to developing our staff.



[www.careprinciples.com](http://www.careprinciples.com)



Stirling Way, Ramsgate, Kent CT10 1HQ  
Tele: 01843 593326 [www.marloweacademy.co.uk](http://www.marloweacademy.co.uk)

## Team Leader Vacancy

Team Leader for Mathematics  
Salary Leadership Scale L13 – L14

Now in its fourth year, Kent's first Academy continues to challenge traditional approaches and to drive up standards – over twenty students have now gone on to university and last year's 5A\*-C GCSE figure topped 50%. Real progress has been made with the 2011 National Challenge, but we believe that the creation of this Leadership Team post is crucial to our continued success.

The successful candidate will at least have:

- ✦ relevant middle leader experience;
- ✦ a background in Mathematics;
- ✦ energy, drive, commitment and ambition;
- ✦ and excellent communication skills.

Jenny Spooner, our Personnel Manager, is administering the appointment process. Please email her for details at [Jennifer.spooner@marloweacademy.co.uk](mailto:Jennifer.spooner@marloweacademy.co.uk), as well as the chance to tour the Academy with our Principal, Ian Johnson.

The closing date for applications is Friday 10th October 2008.

We look forward to hearing from you.



## Turn your passion into £'s

Craft-ED provide a fun and creative way to educate children and need more consultants.

- Work for yourself in your local community supporting children with their education
- Flexible hours, unlimited income, minimum investment
- FREE training



For information phone 01993 892410  
email [info@craft-ed.com](mailto:info@craft-ed.com)

## Looking for Positives...

### CEDAR HOUSE, BARHAM, KENT

Cedar House is a 44-bed hospital offering secure services to people with learning disabilities and challenging behaviour.

**Do you want to work in a meaningful and challenging role in a stimulating environment? We currently have several exciting opportunities to join our friendly team in the following departments:-**

#### SOCIAL WORK

##### SENIOR SOCIAL WORKER

**£31,040 pa – 37.5 hours per week**

The post holder will provide a comprehensive social work service to the patient group, including pre-admission assessments, treatment plans, discharge arrangements, social work reports and attending internal and external meetings as appropriate. You will actively promote and enhance social work practices to the highest standard and provide social work advice based on sound evidence and best practice to members of the multi-disciplinary and senior management team.

You will lead the Social Work department in developing a strategic plan for the progression of the social work service within the unit, providing visible social work leadership and input.

You must have comprehensive experience of working in a social work role within a learning disability/mental health setting together with previous supervisory experience. You will have an in-depth understanding of the Mental Health Act 1983, Care Standards Act 2000, relevant legislation and best practice and be able to work according to these requirements. Relevant qualifications and valid registration with the General Social Care Council (GSCC) are required for this role.

##### NEWLY QUALIFIED SOCIAL WORKER – PART TIME POST

**£25,577 pa (pro-rata for part time)**

You will support in providing a comprehensive social work service to patients, including treatment plans, discharge and transfer arrangements, social work reports, liaising with families/relatives regarding patient progress and facilitating home visits where appropriate.

You will support the Senior Social Worker in delivering a high calibre, visible social work service to the unit.

You will possess a Diploma in Social Work or recognised equivalent and must be registered or eligible to register as a Qualified Social Worker with the General Social Care Council (GSCC). You will possess previous experience working within a healthcare/learning disability environment and will have comprehensive understanding of the Mental Health Act 1983, Care Standards Act 2000 and other relevant legislation and be able to work according to these requirements.

#### ADMINISTRATION

##### ROTA & KPI CO-ORDINATOR

**£17,010 pa – 37.5 hours per week**

You will have overall responsibility for the management of 4 weekly rosters and co-ordinating the resourcing requirements of the nursing and care department, including allocating overtime, agency and bank shifts to staff. You will manage the Time Attendance Rostering System (TARS), ensuring accurate information is inputted, and the collation and production of accurate unit operational KPIs.

You will possess previous experience of rostering (both creation and management) and experience in dealing with and analysing statistical and financial information. You will have excellent communication and IT skills, be able to work independently and as a part of a team and be able to work to deadlines in a pressurised environment.

#### EDUCATION, REHABILITATION AND SKILLS DEVELOPMENT DEPARTMENT

##### TUTORS – COMMUNICATION, DAILY LIVING SKILLS & SPORTS/FITNESS

**£17,010 pa – 37.5 hours per week (3 posts)**

You will assess patient skills in your identified activity area, plan activities according to individual needs, produce individual learning plans and facilitate learner involvement setting positive, achievable targets in line with service guidelines. You will maintain daily records and submit detailed written reports on patient progress for reviews and assessment meetings.

You will have previous experience of planning, delivering and evaluating activities and supporting adults within your identified activity area in a healthcare/learning disability environment. You will possess highly developed organisational skills, be able to manage own workload accordingly and possess a full UK Driving Licence and be willing to drive Company vehicles. An initial teaching qualification (C&G, 7303 PTLLS or equivalent) and activity area related qualification is desirable.

##### TEACHER – BASIC SKILLS

**£21,805 pa – 37.5 hours per week**

You will design and deliver individually tailored educational programmes to meet patient needs, carry out assessments, produce individual learning plans and, mentor and develop members of the Education, Rehabilitation and Skills Development Department. You will facilitate learner involvement, oversee the regular review of patient goals and take a lead role in an agreed area of development/responsibility.

You will hold a teaching qualification (Cert.Ed., B.Ed, PGCE or recognised equivalent), possess comprehensive experience of planning and delivering educational sessions and have previous supervisory experience. You will be able to effectively organise and manage your own workload, be an excellent communicator and be able to develop and maintain positive working relationships with patients, colleagues and external agencies.

##### PATIENT ACTIVITY TIMETABLE CO-ORDINATOR

**£9,808 pa – 22.5 hours per week (to be worked across 5 days)**

You will be responsible for producing weekly timetables, to include activity sessions, staff allocation and resource availability. You will produce accessible information for patients relating to individual activities and provide administrative support to the Department, including producing Key Performance Indicators (KPIs).

You will possess highly developed organisational and communication skills, and have a working knowledge of MS Office Suite. You should have experience of preparing materials to tight deadlines with a high standard of accuracy and presentation and the ability to manage time effectively, work methodically and maintain positive relationships with patients and colleagues.

**In return we offer a variety of benefits including Pension, Life Assurance, 30 days annual leave plus Bank Holidays, excellent training and development opportunities and positive management support.**

**If you wish to be considered for any of these roles, please contact Reception on (01227) 833700 for an application form, alternatively you can download an application form from our website [www.careprinciples.com](http://www.careprinciples.com)**

**Closing date: 28th September 2008.**

Appointments are subject to Criminal Records Bureau Disclosure. We are an equal opportunity employer committed to developing our staff.



[www.careprinciples.com](http://www.careprinciples.com)

We require part time or full time  
**COMMUNITY CARE WORKERS**  
for Ashford and the Marsh  
Applicants must have their own vehicle  
We offer flexible shifts, which include mornings,  
evenings and weekends  
We provide full training, uniform, equipment,  
CRB check and weekly pay at good rates.  
**Please call 01797 361889**  
**E-mail countryfolkcare@hotmail.co.uk**  
**Fax No. 01797 367493**

**MERIDIAN CARE**  
require  
**COMMUNITY CARERS**  
for all shifts in Canterbury, Deal, Sandwich and Dover  
Full paid training given. Competitive rates of pay with  
enhancement for NVQ qualified. Mileage allowance and full  
support given for both new and experienced carers.  
Own transport essential.  
**For Canterbury, Deal and Sandwich call**  
**01227 712300**  
**For Dover call 01304 240424**  
**Alternatively email us on MeridianCbury@aol.com**

## Thanet Children's Participation Project Hythe and Ashford Saturday Club

Thanet Children's Participation Project works with children and young people to enable them to engage in positive activities, contributing to their communities and making their voices and opinions heard.

Having successfully established activity clubs for children with disabilities in both Hythe and Ashford, we are now seeking to appoint an additional number of fun-loving, creative, caring and approachable Support Workers for our Saturday Clubs. As a sessional worker your focus will be to provide support and positive play and leisure experiences for children and young people with disabilities, in a scheme that will run on two Saturdays per month in each area.

You will need to have some previous experience of working with children and young people with disabilities, a sound knowledge and understanding of the issues facing disabled children and young people, and the ability to engage with children using participative methods in an informal setting. You will be educated to GCSE standard (or equivalent). Reliability and punctuality are a critical element of this role.

Hours for these posts will be variable, though as an indication for candidates sessions usually run for five-six hours per Saturday. There may be a possibility for staff to work additional hours at either scheme during school holidays; however this aspect cannot be guaranteed. All appointments are subject to an enhanced CRB disclosure.

For an informal discussion about the role please contact the project team by telephone on **01843 596659**.

As well as a strong commitment to your development, we offer generous holidays, contributory stakeholder pension, childcare vouchers and flexible working.

To apply, please visit [www.playyourpart.co.uk](http://www.playyourpart.co.uk) in the first instance, or call us on 0121 362 8633 quoting reference number S01266/KS. Applications must be received by Thursday 18 September, and interviews will take place on 26 September.

Charity Registration No. 22124

## Sessional Support Workers

**£7.69 to £9.95 per hour**  
(pay award pending)  
Temporary contract to  
March 2009



*The Children's Society is a leading children's charity committed to making childhood better. We deliver specialist services for individual children who face daily disadvantage, while our research and campaigning creates real change for all children in the UK.*

We strive to be an equal opportunities employer

achievement employability experience development



Canterbury College is a leading FE and HE College which offers opportunities and an environment in which our 800 staff and 12,000 learners can reach their potential, so we can achieve our goal of being one of the best Colleges by 2010. To support this, the College has been undergoing a £50 million re-development, which opened in January 2008. We are now developing plans for Phase 3, for completion in 2012.

### Supply Lecturers

### Post Ref: Supply

**Various hours are available, salary range £17,816 - £25,545 pro rata pa**

If you are a newly-qualified teacher, or an experienced specialist interested in a second career in Further Education, we are keen to hear from you.

This is an exciting opportunity to gain valuable experience in the Further Education sector, supply lecturing offers the possibility of part-time hours fitted around your existing commitments, and according to your own specialist skills, qualifications and experience. A teaching qualification is not always essential, however if you do not hold one then we will provide the appropriate training when you join our team

We offer a wide range of both vocational and academic courses - to find out whether your skills match any of those on offer, further details can be found at [www.cant-col.ac.uk](http://www.cant-col.ac.uk).

For an application pack please visit [www.cant-col.ac.uk](http://www.cant-col.ac.uk) or call the Personnel Office on 01227 811282 (24hr answerphone) quoting the post reference.

**The closing date for the above posts is Monday 29th September 2008 at 12 noon.**

### Staff benefits include:

- Pensions and Life Assurance Scheme
- Proximity to Mainbus / Train Stations
- Close to City Centre
- Sports Hall and Gym
- Generous Holiday Allowance
- Staff Discount Scheme



Canterbury College is an equal opportunity employer

**“A future with a top holiday provider?”**  
**It all starts here.**

### PRODUCT ACCOUNTANT

**Competitive salary + excellent benefits | Folkestone**

At Saga, we lead the way in providing holidays that meet the needs of today's increasingly adventurous over-50s market. And if you're interested in starting an accountancy career in this exciting industry, we can fulfil your requirements too.

Join us and you'll take on a range of accounting and reporting responsibilities linked with optional excursions and customer compensation issues. Your technical and communication skills will come to the fore as you boost profitability and reduce costs.

It's a great opportunity to broaden your knowledge by getting involved in a number of areas in the holiday business. And whether you're already part-qualified or just considering a career in accountancy, you'll need to be numerate and methodical with a sharp eye for detail. We can also provide full support if you wish to start or continue with studying towards a financial qualification.

In addition, we also have opportunities for temporary staff within the Saga Holidays Finance team. Interested? Then write enclosing your CV and current remuneration details to Jo Mills, HR Officer, Saga Group Limited, The Saga Building, Enbrook Park, Folkestone, Kent CT20 3SE or e-mail: [human.resources@saga.co.uk](mailto:human.resources@saga.co.uk) Please quote reference number SH246 for the Product Accountant role and SH246T for the temporary opportunities.

Closing date: 3 October 2008.

**saga.co.uk**

**SAGA**  
Saga people do things properly

With campuses in Ashford, Folkestone and Dover, South Kent College offers a wide range of courses from Entry Level to Level 7 and caters for over 10,000 students of all ages.

We currently have the following opportunities:

### New Start Manager

Ashford

37 hours per week

T1361

The purpose of the job is to manage the New Start centres and teams to deliver a co-ordinated, integrated learning programme for the students. You will hold responsibility for all operational aspects of the New Start programme in line with the Directorate's operational plan and assist the Learning Manager in the management of the centre.

### Lecturer - Hairdressing

Ashford

37 hours per week (Maternity cover until 31/10/09)

T1360

Main responsibilities will include delivering City & Guilds NVQ Hairdressing Level 1, 2 and 3, to learners aged 14+. You will deliver and prepare for lectures and practical salon based teaching sessions and mark and prepare learners for assessments, projects, assignments, written and oral tests.

### Administrative Assistant - Enterprise & Business

Ashford

26 hours per week

S2159

You will support operations dealing with employer enquiries accessing Training 4 Business and the KCC contract. Duties will include providing support with word processing, use of spreadsheets, photocopying, filing, answering phones, maintaining diaries, booking and arranging meetings and taking minutes.

### Learning Support Assistant

Folkestone

25 hours per week

S2160

You will assist identified students to participate fully in the learning experiences available to them through their course of study, ensuring they benefit fully as well as assisting them with specific aspects of the learning experience. You will also assist with reading, writing or verbal communication as well as Basic Skills as appropriate.

**The closing date for the receipt of all completed application forms for the above vacancies is 5pm, Tuesday 30th September 2008.**

For further information, including salary details and an application pack for the above vacancies please contact the Human Resources Department on either 0845 207 8222 (24 hour answerphone), email: [humanresources@southkent.ac.uk](mailto:humanresources@southkent.ac.uk) or visit [www.southkent.ac.uk](http://www.southkent.ac.uk)

All posts are subject to a disclosure check by the Criminal Records Bureau. We are committed to safeguarding and promoting the welfare of children and young people and expect all employees to share this commitment. Applications are welcome from suitably qualified candidates regardless of ethnicity, gender, age, disability, sexuality or religion.

**SKO South Kent College**  
ASHFORD • DOVER • FOLKESTONE



# VENUE STAFF



The Centre Spot is an exciting new state of the art venue located in the grounds of Dover Athletic F.C.'s Perrys Crabble Stadium, in Dover.

Our outstanding new facility needs staff to match, so if you enjoy working in a fast paced environment and are flexible with excellent interpersonal skills, we have several part-time positions that might be right up your street:

**Bar Staff • Kitchen Staff • Glass Collectors • Cleaner**

Please send your C.V. to Andrea Milner - The Centre Spot, Dover Athletic Football Club, Lewisham Road, Dover, Kent. CT17 0JB or E-mail: andrea.milner@thecentrespot.net



Bredlands Lane, Sturry,  
Canterbury, Kent CT2 0HD

NOR: 340

Principal: Mr Ian Johnson

Twin Specialisms: Business & Enterprise and Visual, Creative & Performing Arts

## Director of Learning for Mathematics

MPS +TLR - £10,303

Following the promotion of the previous post holder to a senior management position, we will be appointing his permanent replacement from 1st January 2009.

This is an exciting opportunity for an ambitious and talented colleague to join our Team. Building upon the success of the Montgomery School during its final years, Spires had a very good first year. Year 7 numbers have doubled, GCSE results with English and Maths shot up from 18% to 32%, and there is a real sense of optimism in our community, a 'can do' mentality.

Maths results last year were the best of the core subjects, testimony to the quality of teaching and organisation of the curriculum. There is, however, real potential for improvement as well as the opportunity to teach at Sixth Form level through our link with the Marlowe Academy.

Potential candidates are encouraged to visit the school as part of the application process.

Please email our Personnel Manager, Marion Wigington, on m.wigington@spiresacademy.com for further details of how to apply.

Closing date: 10.00am on Friday 10th October  
Interviews scheduled for the following week.

<http://www.spiresacademy.com>



## Recruitment and Training Officers

**Starting salary £20,061, with progression through contribution related pay to £22,825 per annum West Kent and East Kent**

KEY Training Services deliver an exciting range of innovative training programmes to people aged 14-upwards. As one of the largest work-based training providers in Kent, we offer a wide range of Vocational and Pre-vocational programmes and qualifications across 5 centres in Kent. Working with KEY provides you with excellent Professional Development Opportunities.

Our Open Door programme is an innovative confidence and motivational course, which provides young people aged 16-25 with the skills they need for further training and employment. This position is learner focused, fast paced, and above all rewarding.

To succeed, you will need to be able to deliver motivational and confidence training, whilst supporting, guiding and developing young people and engaging and encouraging employers to support young people in work placements.

Developing, implementing and researching new training ideas along with responding to change and using your initiative, will all be part of your remit.

If you have these competencies we would like you to join our team.

This post is subject to an Enhanced Disclosure Application to the Criminal Records Bureau.

To apply, visit [www.kent.gov.uk/jobs](http://www.kent.gov.uk/jobs) Alternatively, please email [recruitment.line@kent.gov.uk](mailto:recruitment.line@kent.gov.uk) or call 0845 8247 904. Please quote reference number CMY/o8/0210.

Closing date: Midday, 23rd September 2008.



A great place to work.

Our services aren't the same,  
so neither are our people.

[www.kent.gov.uk/jobs](http://www.kent.gov.uk/jobs)

## RETAIL SECURITY OFFICERS WANTED IN THE DOVER AREA

5 year checkable work history & SIA license is essential.

£6.50 P/H. 40 hours per week. Uniform is provided.

**Call 08700 622 451 opt 3**



### Early Years Advisory Teacher

Starting salary £29,920, with progression through contribution related pay to £35,370 per annum (pro rata for part time)  
+ £4,819 market premia  
Homebased

Working within the private and voluntary sector within the Shepway Rural locality, you will offer advice, support training and quality assurance.

This post is suitable for a qualified teacher with Early Years experience, with an excellent understanding and working knowledge of the Foundation Stage Curriculum, and the needs of young children and their families.

You must be able to demonstrate the ability to understand and work with a wide range of providers and external agencies. Excellent communication skills are therefore essential as well as knowledge of additional and special education needs would be advantageous.

When applying please state if you are interested in a full time or part time position.

This post is subject to an Enhanced Disclosure Application to the Criminal Records Bureau. Ref: CFE/o8/0446

Closing date: Midday, 23rd September 2008.

Interview date: 14th October 2008.

### Treatment Foster Care Project Officers (Skills Trainer)

Starting salary £22,825, with progression through contribution related pay to £26,159 per annum (pro rata for part time)

Temporarily at Brockman Family Centre, Folkestone

Multi-dimensional Treatment Foster Care is a specifically designed fostering programme for Looked after young people aged 11-16 years who aren't able to live with their own parents or mainstream foster carer.

It involves each young person having an intensive programme of support, activities, treatments and therapy alongside a system of rewards and consequences to bring about lasting change in their lives.

We are looking for two skilled trainers one full time post and one part-time fixed term contract until 31/3/2009 to join our multi-agency staff team. You will spend a lot of time with young people, encouraging them to explore new and interesting hobbies and activities.

These posts present the right applicants with a unique opportunity to broaden their experience and develop behaviour management skills which would be transferable to many other education or social care settings.

If you have experience of working effectively with disaffected young people, are able to form positive working relationships with a range of other professionals in order to bring about better outcomes for young people we would like to hear from you.

This post is subject to an Enhanced Disclosure Application to the Criminal Records Bureau. Ref: CFE/o8/0460

Closing date: Midday, 18th September 2008.



A great place to work.

Our services aren't the same,  
so neither are our people.

Treasure Chest is a Learning Resources Centre in the ASK Early Years & Childcare Unit, providing learning resource materials to nurseries and pre-schools, schools and out of school providers across the county from its base in Aylesham.



### Treasure Chest Resource Centre Regional Driver/Co-ordinator

Starting salary £16,627, with progression through contribution related pay to £18,288 per annum

We wish to appoint a driver/co-ordinator to work within the team, who will be responsible for:

- Maintaining and developing links with providers of Foundation Stage learning, Children's Centres and Out of School providers across the West Kent region.
- Promoting Treasure Chest loans to increase membership take up.
- Updating records and providing advice on stock selection.
- Delivering and collecting resources, (a vehicle is provided and the post holder will need to have a full, clean driving licence and be able to undertake the necessary manual lifting and handling).
- Ensuring the vehicle is cleaned regularly and maintenance checks are undertaken.

This is an exciting role and we offer opportunities for training and career progression.

This post is subject to an Enhanced Disclosure Application to the Criminal Records Bureau. Ref: CFE/o8/0442

### Treasure Chest Resource Centre Support Officer

Starting salary £15,826, with progression through contribution related pay to £16,627 per annum

Following the promotion of the current post holder, Treasure Chest is looking to appoint a Support Officer to help co-ordinate the smooth administration of the resource centre.

Working as part of a team, the post holder will be responsible for:

- Maintaining records of equipment delivered in and out and ordering stationery and stock for the service.
- Dealing with incoming and outgoing correspondence by preparing and typing letters, memoranda, reports for managerial meetings and collating or originating material for other documents, as required.
- Monitoring and maintaining the Treasure Chest memberships database, assisting in promoting the service and providing reports as appropriate.

Training will be provided and the post offers good opportunities for career progression. Ref: CFE/o8/0443

### Treasure Chest Resource Centre Assistant

Starting salary £13,959, with progression through contribution related pay to £15,826 per annum

We are looking to appoint a new post holder to help with the day to day running of the centre. Working as part of a team, the post holder will be responsible for:

- Carrying out routine tasks and general office duties including dealing with queries and taking orders over the telephone, by fax and by e-mail and assisting with maintaining the database of orders.
- Collecting and collating ordered stock ready for loading on the delivery vehicles.
- Assisting with checking returned goods and ensuring the centre and the stock is kept clean and minor repairs are undertaken.

This is a very friendly team and training is offered.

Ref: CFE/o8/0444

For an informal discussion about the Treasure Chest posts, please contact Tammy Winstone on 01304 849043.

Closing date: Midday, 18th September 2008.

Interview date: w/c 6th October 2008.

To apply, visit [www.kent.gov.uk/jobs](http://www.kent.gov.uk/jobs) Alternatively, please email [recruitment.line@kent.gov.uk](mailto:recruitment.line@kent.gov.uk) or call 0845 8247 904. Please quote the relevant reference number.



[www.kent.gov.uk/jobs](http://www.kent.gov.uk/jobs)

South East Health Ltd is a dynamic, growing organisation, commissioned by several Primary Care Trusts in Kent and Sussex to deliver an impressive range of unscheduled care services to a resident population base of around 2.2 million.

In order to meet the needs of patients we require experienced nurses to join the following nursing teams:

## NURSE PRACTITIONERS

Nurses with minor illness/injury experience are required to work alongside our GP workforce at William Harvey Hospital, Ashford for daytime and out-of-hours shifts as part of our A&E Front Ending Project.

We also require experienced minor illness nurses to work within our Out of Hours clinical bases within East Kent including Sittingbourne and the Isle of Sheppey. Nurses will provide assessment and treatment for patients with urgent care needs, supported by PGD's and prescribing skills where appropriate.

## NURSE ADVISORS

Telephone Nurse Advisors are the first point of clinical contact for patients and we are currently recruiting for our Ashford Call Centre. Using clinical knowledge and skills alongside triage protocols you will decide the most appropriate pathway of care for patients and their symptoms.

## STAN (SINGLE TELEPHONE ACCESS NUMBER)

The STAN service has been commissioned by PCT's and is staffed by a team of experienced nurses and skilled support staff. We require nurses to join our team working between 8am and 8pm at our Ashford Call Centre to help plan patient care alongside GP's ensuring appropriate transfers of care for patients.

For an application pack or an informal discussion with the locality manager please contact Caroline Weetch, HR Assistant on 01732 376092 or e-mail [caroline.weetch@sehp.nhs.uk](mailto:caroline.weetch@sehp.nhs.uk)

Closing date for receipt of application: 10th October 2008

South East Health is an equal opportunities employer.



**Ursuline College**  
225 Canterbury Road  
Westgate-on-Sea  
Kent CT8 8LX  
Phone 01843 834431 Fax 01843 835365

**Specialist Sports College**  
Roman Catholic Co-educational Voluntary Aided  
Comprehensive 780 on roll

Required immediately

**Sports Partnership  
Administration Assistant**  
15 hours per week, Term time only (38 weeks per year)  
Kent Scheme Payscale 4 Points 11-14 (£15,826-£16,627)  
Pro-Rata £5,291

This is an exciting opportunity for an individual to become part of a highly successful and innovative Sports Partnership Team, responsible for leading the development of Physical Education and School Sport in Thanet.

The right person for this role will possess excellent communication skills, with the ability to prioritise work effectively. We are looking for an individual who is able to handle a number of tasks while using their own initiative and to be able to meet challenging deadlines.

Knowledge of Microsoft Office applications will be an advantage. Ideally we are looking for someone with the confidence (following training where appropriate) to use a number of different software packages.

For an application form and job description please apply via e-mail to the Partnership Development Manager, Ms Hilary Farnille, [farnillepdm@yahoo.co.uk](mailto:farnillepdm@yahoo.co.uk)

Closing date Wednesday 17th September 2008

**Invicta Motors** is a well established and highly regarded Ford CMA, with three locations covering East Kent.

We offer excellent benefits and prospects to the right candidates. We are currently recruiting for the following position:

## Technician

### Westwood

We are looking for a vehicle technician to join our busy dealership at Westwood preferably MOT and Ford Trained.

The main duties would be to carry out inspections, routine services and MOT testing in a professional and safe manner.

The candidate must be able to work on your own initiative and as a team, with good communication skills and technical abilities.

Please send your CV to:  
Mollie Cooper at Invicta Motors  
Sturry Road, Canterbury, Kent CT1 1DR  
or email [Mollie.Cooper@Invictamotors.com](mailto:Mollie.Cooper@Invictamotors.com)  
Closing Date 19th September 2008.

*No Agency Calls*

achievement      employability      experience      development



Canterbury College is a leading FE and HE College which offers opportunities and an environment in which our 800 staff and 12,000 learners can reach their potential, so we can achieve our goal of being one of the best Colleges by 2010. To support this, the College has been undergoing a £50 million re-development, which opened in January 2008. We are now developing plans for Phase 3, for completion in 2012.

### Head of Faculty Higher Education

37 hrs per week, salary starting from £40,821 per annum

08/112

### Section Manager – Automotive Engineering

37 hrs per week, salary starting from £32,808 per annum

06/70

### Section Manager Construction Craft

37 hrs per week, salary starting from £32,808 per annum

08/12

### Section Manager – Sports, Leisure, Travel & Tourism

37 hrs per week, salary starting from £32,808 per annum

08/27

### International Manager

37 hrs per week, salary starting from £32,808 per annum

08/111

### Co-ordinator of WBL and other Part-time Motor Vehicle programmes including IMI ATA

37 hrs per week, salary starting from £26,365 per annum

CO106

### Coordinator of IMI and C & G Full-time

37 hrs per week, salary starting from £26,365 per annum

08/132

### Automotive Engineering Programmes

37 hrs per week, salary starting from £26,365 per annum

### Lecturer Public Services

18.5 hrs per week, salary range £17,816 - £25,545 pro rata per annum

07/31

### Lecturer Health & Social Care

37 hrs per week, salary range £17,816 - £25,545 per annum

05/39

### Lecturer Health & Social Care

18.5 hrs per week, salary range £17,816 - £25,545 pro rata per annum

L90

### Lecturer Animal Care and Land Based

18.5 hrs per week, salary range £17,816 - £25,545 pro rata per annum

07/04

### Lecturer Animal Care and Land Based

37 hrs per week, salary range £17,816 - £25,545 per annum. Temporary post to cover maternity leave.

08/133

### Lecturer Independent Living and Leisure Skills

9.25 hrs per week, salary range £17,816 - £25,545 pro rata per annum

08/135

### Lecturer Independent Living and Leisure Skills

18.5 hrs per week, salary range £17,816 - £25,545 pro rata per annum

00/33

### Lecturer Performing Arts – Drama

18.5 hrs per week, salary range £17,816 - £25,545 pro rata per annum

08/100

### Supply Lecturers required in the following areas:

Sport  
Computing  
Hairdressing  
Drama  
Dance

S/SPO  
S/COM  
S/HAIR  
S/DRA  
S/DAN

Various hours available, salary range £17,816 - £25,545 pro rata per annum

For an application pack please visit [www.cant-col.ac.uk](http://www.cant-col.ac.uk) or call the Personnel Office on 01227 811282 (24hr answerphone) quoting the post reference.

The closing date for the above posts is Monday 29th September 2008 at 12 noon

### Staff benefits include:

- Pensions and Life Assurance Scheme
- Proximity to Mainbus / Train Stations
- Close to City Centre
- Sports Hall and Gym
- Generous Holiday Allowance
- Staff Discount Scheme



**Gravesham**  
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### Communities Public Health and Communities

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Ref: CHNMH/JB

Salary: Circa £18,000 - £21,000

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You will be of degree calibre, with an understanding of health and health related issues specific to men's health and wellbeing. Community development experience is an essential requirement of the post.

Some flexibility in terms of evening and weekend work will be required.

Appointment is subject to a satisfactory Criminal Records Bureau check.

## Networker - Health Inequalities, Rural areas

### 2 year Fixed Term Contract

Ref: CHNHI/JB

Salary: Circa £18,000 - £21,000

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Some flexibility in terms of evening and weekend work will be required.

Appointment is subject to a satisfactory Criminal Records Bureau check.

Closing date for all posts: 29 September 2008

For an application form and job description please contact:

Customer Services, Gravesham Borough Council, Civic Centre, Windmill Street, Gravesend, Kent DA12 1AU.

Telephone: 01474 33 70 00

Email: [customer.services@gravesham.gov.uk](mailto:customer.services@gravesham.gov.uk)

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**Reference P0631**  
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Closing date is Friday 27 September 2008

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Application forms and further details are available from [www.midkent.ac.uk](http://www.midkent.ac.uk). Alternatively, please email [recruitment@midkent.ac.uk](mailto:recruitment@midkent.ac.uk). For individuals without access to e-mail or the internet please call the Personnel department on 01634 845402 (24 hour answer machine). In all communication with the college please quote the appropriate job title and reference number.

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Application forms and further details are available from [www.midkent.ac.uk](http://www.midkent.ac.uk). Alternatively, please email [recruitment@midkent.ac.uk](mailto:recruitment@midkent.ac.uk). For individuals without access to e-mail or the internet please call the Personnel department on 01634 845402 (24 hour answer machine). In all communication with the college please quote the appropriate job title and reference number.

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Closing date for completed applications: **6th October**  
Interviews will take place during week commencing: **13th October**



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| <b>Resource Assistant/Work Placement Organiser for Health and Social Care</b>   | <b>RA17</b>   |
| 18.5 hrs per week, salary starting from £14,535 pro rata per annum  |               |
| <b>Resource Assistant Animal Care and Land Based</b>  | <b>04/98</b>  |
| 37 hrs per week, salary starting from £14,535 per annum   |               |
| <b>Placement Visitor within Early Years/Playwork</b>  | <b>04/116</b> |
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| <b>Curriculum Support Assistant within the Faculty of ICT/ Retail &amp; Commercial/ Leisure &amp; Tourism/ Catering/ Business &amp; Law</b> | <b>08/66</b>  |
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| <b>Curriculum Support Assistant within Health, Public Services and Care</b>   | <b>08/131</b> |
| 37 hrs per week, 38 weeks term time.<br>Salary starting from £18,375 pro rata per annum   |               |
| <b>Assistant Head Chef</b>  | <b>RC01</b>   |
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For an application pack please visit [www.cant-col.ac.uk](http://www.cant-col.ac.uk) or call the Personnel Office on 01227 811282 (24hr answerphone) quoting the post reference.

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with Business Editor  
**TONY PATEY**

## BUSINESS BRIEFS

### Proper equipment essential at height

THE Health and Safety Executive (HSE) is urging companies to provide full safety equipment to employees working at height, following the prosecution of a Hampshire company last week.

Profile Construction and Interiors pleaded guilty at Basingstoke magistrates' court and was fined £234, plus £200 costs and a victim surcharge of £15, for breaching regulation 9(2) of the Work at Height Regulations 2005.

It comes after an incident last August when an employee fell three and a half metres through a fragile roof and suffered a broken collarbone, fractured ribs and a fractured skull in three places.

He was standing on two crawling boards Profile Construction and Interiors had provided.

However, the boards were an insufficient platform to work on, and no coverings or guard-rails had been provided.

### Two autumn talks

THE Kent branch of the Chartered Institute of Marketing is hosting two evening events this autumn.

The first is on Wednesday, October 8, at the Ramada Hotel Resort in Maidstone. The Kent annual marketing lecture, On a Wing and Prayer, will be delivered by Tony Anderson, former marketing director of EasyJet.

Then, at Kings Hill on Wednesday, November 12, CIM Kent branch president Dr Paul Fifield will talk on Marketing in a Recession.

Both lectures are open to all businesses and interested people. To book, visit [www.cimkent.co.uk](http://www.cimkent.co.uk).

### Chapel Down dinner

THE newly-opened restaurant run by celebrity TV chef Richard Phillips at Chapel Down vineyard is hosting an evening for county businesspeople to celebrate the best of English food and wine.

As grapes at the Tenterden vineyard near harvest time, guests will tour vineyards and the winery, followed by wine tasting and dinner.

The event on Thursday, September 25, has been organised by the Kent branch of the Institute of Directors.

Tickets are £45 for IoD members, £55 for non-members, plus VAT. Contact [iod.kent@iod.com](mailto:iod.kent@iod.com) or call 01732 849570.

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The Institute of Directors talks business strategies. Search 'leadership'

# ADD to the pressures of modern office life

■ BY TONY PATEY

IT'S spreading from the blackboard jungle to the e-mail jungle – Attention Deficit Disorder (ADD) has migrated from the classroom to the office.

Office workers may not have heard of it but, according to Officebroker.com, which claims to work with 98 per cent of the UK's serviced office space providers and landlords, it's "one of the most alarming threats to productivity modern businesses face".

And it warns Kent firms it could well be here to stay, so has joined forces with leading stress consultant Ros Coleman to investigate if office ADD is unavoidable or if it can be sorted out by taking correct measures.

Office ADD was coined last year by American psychiatrist Dr Ned Hallowell, who noticed office workers with ADD symptoms – it's a neuro-behavioural condition, well known to teachers, which usually develops in childhood and is prevalent in one to three per cent of the world's population.

Symptoms include a poor eye for detail, forgetfulness, short attention span, listening problems, an inability to follow simple instructions, poor organisational skills, avoidance of tasks involving mental effort and the loss of important information.

### Breaking point

Officebroker.com managing director Jim Venables said: "Everyone has a breaking point when put under a lot of stress. When this point is crossed we break down and our attention diminishes."

"The good news is that there are measures businesses can take to help employees regain control of their lives and manage their workloads."

Ms Coleman, a member and former vice-chairwoman of the International Stress Management Association (UK), said: "Office ADD appearing more prevalent today could be because of the incredible advances in technology we have had to adapt to."

"On the up side, it is fantastic that we now have access to virtually any information immediately. On the down side, employers expect information immediately, often to unrealistic deadlines."

"As the pressure increases, the effect it is having on individuals is taking its toll. In the UK, one in six people report their jobs to be either very or extremely stressful and work-related stress accounts for one-third of all new incidents of ill-health."



**HIDDEN DANGER:** Office ADD could be a sign of extreme stress or impending burnout

"This includes mild to severe mental and physical health problems, emotional exhaustion and burnout."

"This cause-and-effect situation is what psychiatrists in the United States are now labelling Office ADD. Governments and employers should be taking it very seriously."

She advises office staff to: prioritise daily workloads; set aside time to go through e-mails each day; respond to new e-mails immediately; if your body is telling to stop don't ignore it; take regular breaks,

leave your desk and drink plenty of fluids, and most important of all, communicate with your boss and with your colleagues.

Mr Venables added: "Communication is the key to overcoming this problem. It is important for organisations to look for symptoms of Office ADD among their employees."

"At least if you know the problem you can offer to help. We are all human and there should be no shame for individuals to admit they are struggling. A chain is only as strong as its weakest link."

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# Sad Spitfires blow it again at the final hurdle

Picture: GORD KUPCO



**CAPTAIN'S INNINGS:** Rob Key's 120 not out wasn't enough to stop Essex Eagles beating Kent to the Pro40 Division Two title

GRANT Flower once again proved the scourge of Kent as the Zimbabwean hit an unbeaten 68 to deny the Spitfires promotion in Division Two of the Pro40, writes **Glenn Pearson**.

After helping Essex to a five-wicket win against Kent in the Friends Provident Trophy at Lord's last month, Flower once again proved the difference to help his side win the crucial Pro40 promotion decider by four wickets.

The defeat ensured Essex finished the season as champions of Division Two, while the Spitfires missed out on promotion, finishing fourth, and caps off a frustrating one-day season in which they lost in both the final of the FPT and Twenty20.

The Spitfires scored a competitive 246-5 thanks to a superb innings from skipper Rob

## CRICKET

Key. The Kent captain carried his bat for an excellent unbeaten 120, which came from 117 balls and included 15 fours and one towering six.

He put on a partnership of 112 with South African Martin van Jaarsveld, who was controversially run out for 60 when it looked he was on for a big score.

Overseas all-rounder Yasir Arafat struck with the first ball of the Essex innings, bowling Eagles captain Mark Pettini with a beauty that shaped away and pegged back his off stump.

From there on there was little for Spitfires fans to cheer as Jason Gallian (51) and Ravi Bopapa (59) shared a stand of 113 to put

their side back in charge. However, Darren Stevens, not for the first time this season, broke the partnership by taking both wickets.

It brought Flower to the crease and the Zimbabwean veteran played the perfect innings to see his side over the line. Kent's bowlers, who were below par, found him difficult to bowl to and he eventually steered his side over the line with an over to spare.

Key said after the game: "It's a shame because I felt that was a decent score, but we probably weren't at our best."

"It's been the bridesmaid season, but I don't think we should accept that. We have been in effectively three finals."

"It's things like that [losing in finals] that you need to get off your back. You need to start winning stuff so next time you come around to it you're not thinking about it."

## Third defeat on trot for struggling Town

DEAL Town fell to their third defeat of the new Kent League season at the hands of Sevenoaks Town on Saturday.

Marlon Button's 58th minute goal proved to be the difference between the two teams as Derek Hares' side slumped to a 3-2 defeat.

Sevenoaks opened the scoring through Andy Constable but a penalty from Deal's Dave Bathgate and a goal from Marc Pollard gave Deal the lead at half-time.

Constable's second of the match shortly after the break followed by Button's strike proved pivotal as Sevenoaks took the three points.

Deal are back in Kent League action tonight against Herne Bay.

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Mark Stimson reveals his plans to sign a striker during the loan window

## Dominant Lions are back in the hunt

DEAL & Betteshanger started the new London South East 3 season with a 12-8 win against last season's play-off losers Purley John Fisher.

The Lions put their poor pre-season form of two consecutive defeats behind them for Saturday's clash and took all two points in a dominant display.

The Lions will look to continue their form when they take on Warringham at home on Saturday.

In London South East 4, Folkestone got the season off to a great start, beating East Grinstead 27-8. Drew Woolford, Ben Brooks, Jon Morton and Trevor Squire scored the tries for Folkestone.

**PLEASE SEND YOUR SPORTS STORIES TO SPORTS EDITOR GLENN PEARSON AT glenn.pearson@kosmedia.co.uk**



Picture: SIMON HARRIS

**CUP DREAMS:** New Dover striker Giuliano Grazioli almost got on the score sheet in his first appearance for Andy Hessenthaler's side, but the effort was ruled out by the referee

# Hess sent to the stands in ill-tempered FA Cup clash

## FA CUP FIRST QUALIFYING ROUND

■ BY TOM HOWARD

### Tonbridge Angels 1 Dover Athletic 2

The second half saw Dover press for a second goal and Jerahl Hughes and Grazioli both joined the fray.

Ultimately, the winner came on 65 minutes as Lee Browning picked out the unmarked Welford with a cross and the striker nodded the ball into the net.

The final ten minutes saw both Tonbridge and Dover put the ball into the net through Rook and Grazioli, but the goals were ruled out by the referee for off-side.

Hessenthaler was delighted with the victory but is hoping his side can reach the first round proper for the first time.

He said: "We went out very early last year which was disappointing so we are

definitely looking to longer run this season.

"It would be fantastic to have a good cup run. It would bring a lot of financial awards and it would increase our publicity and with the support we already get in Dover that would be brilliant."

"There are a lot of good teams in Kent and maybe it is time one made it to the first-round proper."

After adding to his strike-force with Grazioli, Hessenthaler is not looking to show anyone the door, but admits it will be hard to satisfy all of his players.

He said: "Competition has certainly increased for places up front and it is going to be hard work for Bailey, Collin and Welford to nail down a permanent place in the side."

"With the chances that we have been creating recently, Giuliano will certainly be on the score sheet. I think he could be the missing link we have been looking for."

"I have no pressure from the chairman to get rid of any players and it will be hard to keep everybody happy, but that is a problem I will have to deal with. That is football I am afraid."





**MATCH WINNER:** Jimmy Dryden's (in red) tenth goal since returning to Folkestone helped his side reach the second qualifying round of the FA Cup

Picture LAWRENCE ARNOLD

# Dryden on target to put Invicta through in cup

A LATE Jimmy Dryden strike booked Folkestone Invicta's place in the second qualifying round of the FA Cup by dispatching Ryman Premier League side Ramsgate.

Neil Cugley's side should have wrapped the tie up earlier but the pivotal moment of the match came in the 88th minute. Dryden capitalised on a poor back pass from Dan Tanner and calmly slotted past Ramsgate goalkeeper Jack Delo.

Cugley's side have just one defeat to their name this season and was delighted to get a win against Kent rivals Ramsgate.

Cugley said: "It was a great result but in all honesty we should have wrapped it up earlier in the match but in the end Dryden took his goal well. It was very pleasing to beat a side

## FA CUP FIRST QUALIFYING ROUND

■ BY TOM HOWARD

### Folkestone Invicta 1 Ramsgate 0

from a league above and especially Ramsgate, as we have had a poor record against them."

Match-winner Dryden has netted ten times since returning to Invicta after spending last season at Dover Athletic. However, Cugley believes there is more to come from the forward.

He said: "To be honest, Dryden has not really got going yet and we have not seen the best from him, but I am sure it will not take him

long to find his touch again and he'll be scoring even more goals."

A return to the Ryman Premier League is the target for Invicta this season after suffering final day relegation heartache last season.

Lying third in Ryman Division One South after six games, Cugley feels his side should at least make the play-offs come the end of the season.

He added: "We have made a good start to the season but there is more to come from my players as we have Craig Wilkins, Jimmy Corbett and Lee Spiller to come back from injury."

"If we can keep this kind of form going, there is no reason why we cannot challenge for promotion."

Invicta will return to Ryman Division One South action against Burgess Hill Town at home on Saturday.



Picture PHIL HOUGHTON

**IMPRESSIVE:** Dover ran in four tries in their first game in London 2 South

## Dover kick-off season in style

### Beckenham 7 Dover 29

TWO tries from winger Ricky Mackintosh helped Dover begin life in London 2 South with a convincing victory.

Beckenham could not handle the pace of Dover's running rugby, which warranted four tries in an impressive display from the newly-promoted side.

With nine minutes on the clock, Dover blitzed the Beckenham defence to score two tries. First Martyn Beaumont went over in the corner after several phases of play and added the extras.

The second saw the backs show their class as Jon Foster's inside pass found Mackintosh, who used his pace to dash over the try line. Once again Beaumont added the extras.

Dover's intensity dropped shortly before the break and allowed Beckenham to surge forward, but solid tackling from Jamie Townley and Gus Surrendorff denied them.

The visitors continued to push forward and scored their third try just shy of the hour mark. The Beckenham inside centre was caught in possession and Beaumont latched on to the loose ball and ran in a try.

Two sin bins saw Dover down to 13 players as Foster and Danny Robinson were both penalised for infringements. Beckenham were unable to make their man advantage pay and failed to score.

With the points wrapped up, Dover went on to score a fourth try and it was to be the score of the game.

Beaumont's cross-field kick found Mackintosh who composed himself and sprinted to the line, a move similar to England's Charlie Hodgson and Mark Cueto.

Dover should feel satisfied with this result and senior coach Graham Tonks was upbeat about the months ahead.

He said: "This was by no means an easy start for us but we applied the early pressure, took the points and dug deep. Our defence and commitment was first class and this game will give us the confidence to move forward. All of my players performed today which was more than satisfying."

Dover host Old Colfeians on Saturday for their first home match of the season.

## Hythe fail to capitalise against ten-man VCD



**INJURED:** Hythe had to do without star striker Buster Smissen for the game with VCD at the weekend

## FOOTBALL

### Hythe Town 0 VCD Athletic 0

HYPHE Town were forced into a FA Cup first qualifying round replay last night as they failed to break down the ten men of VCD at the Reachfields on Saturday.

Paul Fisk's side were without last season's golden boot winner Buster Smissen and they missed him as they could not breach VCD's defence after they were reduced to ten men. Chances were few and far between, as both sides played out a goalless draw.

However, after an unbeaten start to their Kent League campaign, Fisk is determined to keep the wins coming.

He said: "It is a good start to the season. Last year we had a good result in midweek and

then went and lost 1-0 to Slade Green. We are all aware of that and every time we play a game we are trying to put that right. It is our intention to get promotion but whether we do it or can do it, we will have to find out."

"It has been a good start and are just trying to keep it going and not worry about where we finish until later on."

"The start is as good as I could have hoped for. The result at VCD [in the league] was another good one so I am pleased really."

"Up to the last ten games we were up there last year so we know what we need to do. We just need to keep our heads down and concentrate on the job and not worry about other people."

• **Hythe played their FA Cup first qualifying round replay with VCD last night, for a full report log on [www.yourshpway.co.uk](http://www.yourshpway.co.uk).**

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See a video compilation of this week-ends FA Cup action involving Kent sides

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**Construction Expo 2008** has joined with Kent's Future Live, the regeneration show that has been held successfully for the past two years within Kent County Show. The merger of these two events will provide a powerful business platform for all those interested in construction, development and regeneration projects in Kent and Medway.

SEEDA, delivery boards, contractors, architects, developers, planners, suppliers, utilities and training providers are among the many exhibiting and visiting the show. Invitations have been sent to key decision-makers in the industry and to Ministers and local MPs.

A comprehensive conference programme will be held throughout the day; In the main exhibition area, modern building techniques will be demonstrated including the application of clay block and engineered flooring systems by Natural Building Technology and Total Floor Solutions. Other interactive demonstrations featuring brickwork, carpentry, painting and decorating, and roofing will be on hand.

Denne Construction will host its own mini-expo, aimed at schools, in a marquee next to the main exhibition area.

The show promises to be a valuable and vibrant day, concluding with a champagne reception and guided tour of the Rochester Riverside development on board the refurbished paddle steamer, Kingswear Castle.

Entry to Construction Expo 2008 is free to visitors who will have the opportunity to:

- View a wide range of solutions and services on offer from leading suppliers
- Receive expert advice from industry experts
- Attend a comprehensive Conference Programme – covering key issues within the industry
- Network with key players
- Visit the Mini Expo, showcasing work from schools in Kent and Medway

#### Dining and Refreshments

Hot and cold food available all day

### Construction Expo is on Wednesday 24th September 2008 at Chatham Historic Dockyard.

The exhibition opens at 8am and finishes at 4pm. Entry for visitors is free and fast track registration is available by visiting the website [www.constructionexpo.co.uk](http://www.constructionexpo.co.uk) or emailing [liz.hare@constructionexpo.co.uk](mailto:liz.hare@constructionexpo.co.uk) or call **01303 817172** for more information regarding the show.



## CONFERENCE PROGRAMME

| Start          | Speaker   | Subject  | Start Speaker  | Subject  |   |
|----------------|---|--|----------------|--|---|
|                | <br><b>Glenys Gilbert-Collins</b><br>Project Director North Kent Construction Skills<br><b>Glenys will be your host for the day</b> |  | <b>11.05am</b> | <b>Stephen Stone</b><br>Chief Executive,<br>Crest Nicholson<br>                                      | <b>Realising the Rochester Riverside Vision</b><br>An exciting programme of Rochester Riverside flagship development will be unfolded during this presentation by the insightful CEO of Crest Nicholson. What is coming to Rochester and what will be the effect on Medway? (Later on in the afternoon, a riverside tour will be hosted by Medway Renaissance; there are limited places, so book if you haven't already done so!)   |
| <b>9.00am</b>  | <b>Councillor Jane Chitty</b><br>Portfolio Holder for Strategic Development and Economic Growth for Medway Council<br>             | <b>Introduction</b><br>Jane will be opening and welcoming delegates and exhibitors at this year's Construction Expo.   | <b>11.30am</b> | <b>Pooran Desai OBE</b><br>Sustainability Director<br>BioRegional Quintain and One Planet Living<br> | <b>One Planet'</b><br>Pooran is a founding director of BioRegional Quintain Ltd, who are the joint developers alongside Crest Nicholson on Rochester Riverside. Pooran will outline the principles that form One Planet Living and what it will mean for people who will live, work and create a community at Rochester Riverside. Pooran is also going to be one of our judges throughout the day at the mini expo for schools sponsored by Denne Construction.  |
| <b>9.15am</b>  | <b>David Liston-Jones</b><br>Chief Executive of the Thames Gateway Kent Partnership<br>  | <b>Outline of presentation to Construction Expo 24 September 2008</b><br>David Liston-Jones's presentation will set the context for the day's discussions. He will describe the development of the Thames Gateway programme, and the particular issues and challenges we face in the Kent part of the Gateway. He will explain how the authorities and partnerships in North Kent are working together to tackle those issues, and highlight some examples of the real and significant progress that has already been made. Whilst we are currently operating in a challenging economic climate, the Thames Gateway is a long-term initiative and David will talk about the exciting plans for the future of the area. | <b>12.10pm</b> | <b>Rob Thompson</b><br>Legal Executive<br>Brachers Solicitors<br>                                    | <b>Debt Recovery</b><br>In this current period of economic uncertainty, Rob will present a practical "self-help guide" to help prevent businesses within the construction industry from falling victim to bad debt. After setting the scene with the latest debt statistics, he will deal with relationships with customers, with a view to hopefully avoiding problems arising in the first place. Emphasis will also be placed on the importance of clear contractual relations and maintaining the balance between marketing and realisations. Finally, he will share some hints on how to ensure that you are not seen as a "soft touch" whilst at the same time maintaining good customer relations. |
| <b>9.45am</b>  | <b>Wayne Hemingway MBE</b><br>Designer and Business leader<br>   | <b>The Bridge</b><br>Wayne has been working with Taylor Wimpey and Broadway Malyan on the masterplan for one of the first Thames Gateway schemes in Dartford, The Bridge. He is therefore no stranger to the wider Thames Gateway issues surrounding social housing, space, design, jobs and skills. In his presentation Wayne will outline his vision and what opportunities are to be had at both the good and the challenging times. Wayne will welcome questions from the floor after his presentation. Wayne is also going to be one of our judges throughout the day at the mini expo for schools sponsored by Denne Construction.   | <b>12.45pm</b> | <b>John Winson</b><br>Site Facilities and Business Development Manager for Select Plant Hire Lang O'Rourke group   | <b>Setting up a construction site</b><br>John will outline the issues involved in setting up site accommodation and the ever increasing cost of hiring so many different skilled contractors. He will cover the constraints surrounding planning, security as well as new environmental requirements.   |
| <b>10.15am</b> | <b>Alan Cherry</b><br>Chairman of Countryside Properties<br>   | <b>The Future – A developers' perspective</b><br>What's happening in Kent and Medway? What shape and form will it take and how is the industry responding to the changes? With the demand for sustainable communities, more social housing and so on, how should the industry respond to these demands? Alan Cherry brings a wealth of experience to this Expo conference and will explore these issues with his audience.   | <b>1.20pm</b>  | <b>Paul Toben</b><br>Programme Manager- London 2012 Games Business Link Kent<br>                   | <b>Register for CompeteFor and see opportunities</b><br>2012 Games, Is your company fit enough to compete for the work being generated by the 2012 Games? Paul will give practical advice as to how companies in Kent and Medway can register for CompeteFor and access London's 2012 sub-contractor opportunities.   |
| <b>10.40am</b> | <b>Pete Halsall</b><br>Managing Director of BioRegional Quintain<br>   | <b>Building techniques and skills</b><br>So how will Rochester Riverside be built? Pete will give a clear outline exploring examples of the new building techniques and skills sets to be adopted at Rochester Riverside and where they have been used in other parts of the South East. He will also explore the opportunities that exist for local companies when adopting new modern methods of construction. There will be live demonstrations of some of these techniques taking place on the event floor throughout the day.   | <b>1.55pm</b>  | <b>Jane Ollis</b><br>Sustainable Business Programme Manager: Business Link Kent<br>                | <b>Are you a small firm looking to win public sector contracts?</b><br>Find out what public sectors contracts are coming up in Kent over the next 6 months and the opportunities for your business. Preparing tenders can help you win big orders but can be time consuming and costly. Come along to this session to find out why its worthwhile and why your environmental credentials are becoming more important.   |
|                |   |  | <b>2.30pm</b>  | <b>Russ Timpson</b><br>Principal Engineer and Managing Director of the Fire Strategy Co<br>        | <b>Fire Safety</b><br>A talk on serious fires at construction sites which will include 2 to 3 case studies and the risk management around these.  |
|                |   |  | <b>3.00pm</b>  | <b>Wendy Mesher</b><br>Medway Renaissance<br>  | <b>Rochester Riverside Tour with champagne reception</b><br>A guided tour of the Rochester Riverside development on board the refurbished paddle steamer, Kingswear Castle. Spaces are limited for the boat tour, so book early!  |

**Conference Programme may be subject to changes without prior notification**